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# FARM COSTS and RETURNS



by type, size, and location



U. S. Department of Agriculture
Economic Research Service
Washington, D.C.

Agriculture Information Bulletin No. 230
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#### ERS PUBLISHES NEW MAGAZINE

The Farm INDEX, a new monthly magazine of the Economic Research Service, began publication in October.

The Farm INDEX will report in nontechnical language the results of ERS's broad research program. This material will be grouped according to the special interests of farming, marketing, the foreign market, and the consumer.

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# PREFACE

This annual report contains summary estimates of costs and returns for 1961 and earlier years on 39 important types of commercial farms in 21 major farming areas in the United States, together with a brief analysis of changes that have occurred in production, prices, income, and costs for each of these types of farms.

This is the 16th annual report. It includes information for six important types of farms not presented in previous reports. These are grade A and grade B dairy farms in Eastern Wisconsin, broiler farms in the Delmarva area, and cotton-specialty crop, medium-sized cotton-general crop, and large cotton-general crop farms in the San Joaquin Valley of California.

Since 1960 minor revisions have been made in certain estimates for a few of the farm series because of improved data or more current information. Substantial revisions were made in three of the series—New Jersey poultry farms, tobacco-livestock farms in the Inner Bluegrass Area of Kentucky, and cotton farms in the Black Prairie of Texas.

Estimates for earlier years are reported in USDA Statistical Bulletin 297 and Agriculture Information Bulletin 230, revised June 1961. Concepts and procedures are discussed briefly in Statistical Bulletin 297. Additional information is available for 1961 for each of the major groups of farms in the Economic Research Service Farm Costs and Returns (FCR) Series, 1 through 8.

Information represents results of operations on typical farms of the specified type and size. In all instances the typical farms are important operating units in the specified area, and in most instances they are the most common units. For example, of the approximately 30,000 farms in Western Wisconsin (see map on page iv) about 83 percent were classified in the 1959 census as commercial farms, and 84 percent of these were dairy farms. According to a recent survey 75 percent of the dairy farm operators sold grade B milk (for manufacturing purposes). Typical commercial family-operated dairy farms

range in size from 15 to 25 head of milk cows and heifers 2 years and over. They are by far the most common type and size of farm in the area and probably constitute 70 percent of the dairy farms producing grade B milk.

In contrast there are several different types of farms in the hog-beef fattening area of the Corn Belt. Beef fattening farms are probably the most common, but they vary considerably in size and method of operation. Some operators fatten hundreds of animals a year mostly on purchased feed, whereas other operators may grow nearly all the feed for the 30 or 40 head they fatten each year.

In 1961 the typical hog-beef fattening farms represented here grew, on the average, around 130 acres of feed grains, farrowed around 25 sows, and in the fall bought 55 to 60 feeder cattle of approximately the same age and size as the cattle they raised. The cattle were to be fattened and sold early the next fall. Although this is a common operation, results may or may not be representative of some other beef fattening farms. Costs and returns on typical hog-beef fattening farms as presented probably would not represent more than 25 percent of the commercial farms in the area.

The data presented in this report supplement estimates of aggregate income and expenses for all farms in the United States, as reported quarterly and annually in the Department, and those reported by the various Experiment Stations and related research groups throughout the country. Estimates for more types and sizes of farms would be required for expansion to regional and national totals.

The same general procedure, methodology, and terms are used for all types of farms. Thus, these publications provide a continuing source of information and a measure of year-to-year changes in farm size, farm organization, technology, investment, prices, costs, and returns on several important types of commercial farms.

For comparability of results among types of farms in these series all farms are considered on an owner-operator basis. Net farm

income is the return to the operator and unpaid members of his family for their management and labor on the farm, and return on total investment in the farm. To obtain an estimate of return to operator and family labor an estimated charge is made for capital. It should be noted, however, that a charge for capital represents a return to the owner of the capital.

Any charge for capital invested in assets on a group of farms must be an arbitrary one. Farm assets vary greatly in kind, and are purchased at different times as the farmer purchases a new machine or some livestock, or decides to add to his farm acreage. Most farmers and ranchers make new investments each year. Some farm assets have a ready market, whereas others may be disposed of only at a sacrifice. Thus it is difficult to determine a correct and valid charge for farm capital.

In this report, two alternative capital charges have been made. The first is obtained by multiplying total capital invested in the farm business by the current interest rate in effect January 1 for new loans by the Federal land bank in the respective area. In 1961, this rate was 5.5 percent in six Districts and 6.0 percent in six Districts. From 1930 to 1961 the rate varied from 4.0 to 6.0 percent.

The second estimate of capital charge is obtained by multiplying total investment in the farm business January 1 by 4.1 percent. This is the average rate paid by farmers on outstanding debt held by Federal land banks from 1940 to 1960. In this 21-year period the rate varied from 3.5 to 4.6 percent, in 11 of the years it was 4.1 percent.

Whichever of these methods is employed, a further charge is added for production credit on farms where applicable. Such a charge was made on 27 of the 39 typical farms. For the most part, these were farms on which sales were seasonal. Production credit is calculated at short-term interest rates charged by production credit associations on loans outstanding.

The major sources of data for these costs and returns series are (1) the U.S. Census of Agriculture, (2) rural carrier and mailed questionnaires sent to farmers and dealers by the Agricultural Estimates Division, Statistical Reporting Service, (3) enumerative field surveys, and (4) research results and related data from State Experiment Stations and Federal agencies when data for individual farms are available or when group data meet the specifications for farms by type, size, and location. In the main, data for individual farms of a particular type and size are used. Local area data on production rates, prices, and related items are used when they do not differ greatly by type and size of farm.

In making comparisons for different types of farms and in comparing typical farm data with national averages and averages for specific areas, many factors need to be taken into consideration. Returns in 1961 compared with those for earlier years reflect the adjustments made by farmers on specified farms to meet changing physical and economic conditions. Weather also has an important role in determining farm income. Year-to-year changes in weather tend to produce corresponding changes in crop production, and these changes in turn affect livestock production and farm income. Farm size, intensity of land use, average investment per farm and the proportions invested in real estate, machinery, and livestock vary among types of farms and affect farm incomes to a considerable extent.

This report was prepared in the Farm Economics Division, Economic Research Service, by Wylie D. Goodsell, W. Herbert Brown, Edgar B. Hurd, Robert J. Muck, Paul Rosenberry, Owen K. Shugars, Everett O. Stoddard, and Isabel Jenkins.

John H. Bondurant, University of Kentucky, assisted in preparing estimates for the tobaccolivestock farms in the Bluegrass area of Kentucky, and James R. Gray, New Mexico State University, assisted in preparing estimates for the livestock ranches in the Southwestern and Northern Plains areas.

# CONTENTS

	Page
In General	1
Costs and Returns on Typical Farms	5
For Groups of Farms	15
Dairy Farms, Central Northeast	20
Dairy Farms, Grade A, Eastern Wisconsin	22
Dairy Farms, Grade B, Eastern Wisconsin	24
Dairy Farms, Grade B, Western Wisconsin	26
Dairy-Hog Farms, Southeastern Minnesota	28
Hog-Dairy Farms, Corn Belt	30
Hog FatteningBeef Raising Farms, Corn Belt	32
Hog-Beef Fattening Farms, Corn Belt	34
Cash Grain Farms, Corn Belt	36
Egg-Producing Farms, New Jersey	38
Broiler Farms, Delmarva	40
Cotton Farms, Southern Piedmont	42
Small Cotton Farms, Mississippi Delta	44
Large-Scale Cotton Farms, Mississippi Delta	46
Cotton Farms, Black Prairie, Texas	48
Nonirrigated Cotton Farms, High Plains, Texas	50
Irrigated Cotton Farms, High Plains, Texas	52
Cotton-Specialty Crop Farms, San Joaquin Valley, California	54
Medium-Sized Cotton-General Crop Farms, San Joaquin Valley, California	56
Large Cotton-General Crop Farms, San Joaquin Valley, California	58
Peanut-Cotton Farms, Southern Coastal Plains	60
Medium-Sized Tobacco-Cotton Farms, Coastal Plain, North Carolina	62
Large Tobacco-Cotton Farms, Coastal Plain, North Carolina	64
	66
Small Tobacco Farms, Coastal Plain, North Carolina	68
Tobacco-Livestock Farms, Inner Bluegrass Area, Kentucky	70
Tobacco-Dairy Farms, Intermediate Bluegrass Area, Kentucky	72
Tobacco-Dairy Farms, Outer Bluegrass Area, Kentucky	74
Wheat-Small Grain-Livestock Farms, Northern Plains	76
Wheat-Corn-Livestock Farms, Northern Plains	
Wheat-Roughage-Livestock Farms, Northern Plains	78
Winter Wheat Farms, Southern Plains	80
Wheat-Grain Sorghum Farms, Southern Plains	82
Wheat-Pea Farms, Washington and Idaho	84
Wheat-Fallow Farms, Washington and Oregon	86
Cattle Ranches, Northern Plains	88
Cattle Ranches, Intermountain Region	90
Cattle Ranches, Southwest	92
Sheep Ranches, Northern Plains	94
Sheep Ranches, Southwest	96

Figure 1

# FARM COSTS AND RETURNS, COMMERCIAL FARMS BY TYPE, SIZE, AND LOCATION

IN GENERAL

#### Net Farm Income Changes on Typical Farms

Net farm incomes were higher in 1961 than in 1960 on 27 of 39 important types of commercial farms in 21 major farming areas in the United States (fig. 1). They were lower on 7 types of farms and about the same on 5 (table 1).

Within several major groups of farms, changes in returns from 1960 to 1961 were in the same direction on all farms. Returns were higher in 1961 on the dairy farms in the Midwest and Northeast, the Corn Belt farms, the Western cattle ranches, the tobacco farms in the Coastal Plain of North Carolina, and the tobacco-livestock farms in the Bluegrass Area of Kentucky. They were lower on the poultry farms and the Western sheep ranches. In 1961, returns were higher on all cotton farms except those in the San Joaquin Valley where the cottonspecialty crop farms had lower returns than in 1960 and the medium-sized and large cotton-general crop farms had practically the same returns. Of the wheat farms, net returns were higher in 1961 on the wheatpea farms in the Pacific Northwest. Four types had practically the same return in both years and two showed decreases from 1960.

In general, the changes in net incomes from 1960 to 1961 were quite substantial on the majority of farms. Only 12 farm types had no change, or changes of less than 1 percent. On the 27 types of farms with significantly higher net incomes in 1961 the increases ranged from 2 to 10 percent on 7 types of farms, 11 to 20 percent on 8 and from 21 to 30 percent on 8 (table 2). Two cotton farms had the largest percentage increase in net incomes. They were the nonirrigated and the irrigated cotton farms in the High Plains of Texas. The two farm types having the largest

percentage decline in net incomes were the wheat-small grain-livestock farms in the Northern Plains and the cotton-specialty crop farms in the San Joaquin Valley of California.

Change in prices received for farm products was the most common factor contributing to changes in net farm income (table 3). Of the 27 types of farms that had higher net farm incomes in 1961 than in 1960, 26 showed an increase in prices received. Dairy farms in the Central Northeast were the only type that had higher net incomes despite lower prices for products sold. All five of the farm types with a slight change in net income had increases in prices received.

Higher crop yields in 1961 were also a factor contributing to higher incomes compared with a year earlier on some types of farms. Crop yields per acre were higher in 1961 on 22 of the farm types. They were higher on 18 of the 27 types of farms with higher incomes. They decreased on three of the seven farms with lower incomes, and increased on only one of the five farms with no change in income. Other important factors causing changes in net incomes in 1961 included increases in size of farm, increased production of livestock and livestock products, and the effects of the 1961 feed grain program.

Incomes in 1961 were above the previous 10-year (1951-60) average on 32 of the 39 types of farms. On the 32 types of farms with higher incomes in 1961 increases ranged from 1 to 20 percent on 11 types, from 21 to 30 percent on 5 types, and from 31 to 40 percent on 9 types. On six types of farms they increased more than 40 percent.

TABLE 1. -- Net farm income, specified types of commercial farms, 1961, with comparisons

Dairy farms:
Central Northeast.   3,844   4,299   4,234   4,590
Central Northeast.   3,844   4,299   4,234   4,590
Eastern Wisconsin:  Grade A.  Grade B.  Grade B.  Grade B.  2,840 2,536 2,799 3,467 Western Wisconsin, Grade B.  2,810 3,391 3,636 4,366 Dairy-hog farms, Southeastern Minnesota.  3,933 3,960 3,552 4,490 Corn Belt farms:  Hog-dairy.  Hog fattening-beef raising 3,598 3,974 3,225 3,982 Hog-beef fattening 10,343 8,090 5,857 8,126 Cash grain.  8,802 6,706 7,671 8,876 Poultry farms:  New Jersey, egg-producing 10,343 8,090 5,857 8,126 Cash grain.  8,802 6,706 7,671 8,876 Poultry farms:  New Jersey, egg-producing 10,343 8,090 5,857 8,126 Cash grain.  8,802 6,706 7,671 8,876 Cotton farms:  Southern Fledmont 1,570 2,194 1,894 2,671 Mississippi Delta:  Small. 1,923 1,667 1,737 1,993 Large-scale 20,448 20,268 24,476 30,375 Texas:  Black Prairie. 3,089 3,927 2,878 3,502 High Plains (nonirrigated) 20,448 20,268 24,476 Son Joaquin Valley, Calif. (irrigated): Cotton-specialty crop. 22,324 22,447 Cotton-general crop (medium-sized) 21,431 27,517 26,172 28,826 Cotton-general crop (medium-sized) 21,431 27,517 Tobacco-cotton (medium-sized) 3,208 2,770 3,491 3,208 7,503 7,401 3,208 7,503 7,401 3,208 7,503 7,401 3,208 7,501 7,502 7,503 7,901 7,503 7,901 7,503 7,901 7,503 7,504 7,503 7,504 7,507 7,5
Grade A
Grade B.       2,840       2,536       2,799       3,467         Western Wisconsin, Grade B.       2,810       3,391       3,636       4,366         Dairy-hog farms, Southeastern Minnesota       3,933       3,960       3,552       4,490         Corn Belt farms:       5,386       5,802       4,807       6,174         Hog fattening-beef raising       3,598       3,974       3,225       3,982         Hog-beef fattening       10,343       8,900       5,857       8,126         Cash grain       8,802       6,706       7,671       8,877         Poultry farms:       8,802       6,706       7,671       8,878         Southern Fledmont       1,570       2,194       1,894       2,671         Mississippi Delta:       1,570       2,194       1,894       2,671<
Western Wisconsin, Grade B.       2,810       3,391       3,636       4,360         Dairy-hog farms, Southeastern Minnesota.       3,933       3,960       3,552       4,490         Corn Belt farms:       5,386       5,802       4,807       6,174         Hog fattening-beef raising       3,598       3,974       3,225       3,985         Hog-beef fattening       10,343       8,909       5,857       8,120         Cash grain       8,802       6,706       7,671       8,878         Poultry farms:       8,802       6,706       7,671       8,878         Pelmarva, broilers.       (2)       3,790       5,614       5,362         Cotton farms:       (2)       3,790       5,614       2,671         Mississippi Delta:       1,570       2,194       1,894       2,671         Earas:       3,1667       1,737       1,992       1,737       1,992       1,143       2,972       2,878       3,502       3,503       3,90
Dairy-hog farms, Southeastern Minnesota.       3,933       3,960       3,552       4,490         Corn Belt farms:       5,386       5,802       4,807       6,174         Hog fattening-beef raising.       3,598       3,974       3,225       3,982         Hog-beef fattening.       10,343       8,090       5,857       8,126         Cash grain.       8,802       6,706       7,671       8,872         Poultry farms:       (2)       3,790       5,518       3,467         New Jersey, egg-producing.       36,349       31,742       35,158       34,677         Poultry farms:       (2)       3,790       5,614       5,366         Cotton farms:       (2)       3,790       5,614       2,671         Mississispip Delta:       1,570       2,194       1,894       2,671         Large-scale       20,448       20,268       24,476       30,379         Texas:       Black Prairie       3,89       3,927       2,878
Hog-dairy.
Hog fatteningbeef raising
Hog-beef fattening
Cash grain
Poultry farms: New Jersey, egg-producing.  Delmarva, broilers.  Southern Piedmont.  Southern Piedmont.  Small.  Large-scale.  Elack Prairie.  Black Prairie.  Black Prairie.  Black Prairie.  Cotton-specialty crop.  Cotton-specialty crop.  Cotton-specialty crop.  Cotton-general crop (medium-sized).  Cotton-general crop (large).  Peanut-cotton farms;  North Carolina Coastal Plain:  Tobacco-cotton (medium-sized).  North Carolina Coastal Plain:  Tobacco-cotton (medium-sized).  Tobacco-cotton (medium-sized).  North Carolina Coastal Plain:  Tobacco-cotton (medium-sized).  Tobacco-cotton (medium-sized).  North Carolina Coastal Plain:  Tobacco-cotton (medium-sized).  Tobacco-livestock, Inner Area.  Tobacco-dairy, Intermediate Area.  Tobacco-dairy, Outer Area.
New Jersey, egg-producing.       3 6,349       3 1,742       3 5,158       3 4,673         Delmarva, broilers.       (2)       3,790       5,614       5,365         Cotton farms:       1,570       2,194       1,894       2,671         Mississippi Delta:       1,570       2,194       1,894       2,671         Mississippi Delta:       20,448       20,268       24,476       30,375         Texas:       20,448       20,268       24,476       30,375         Texas:       3,089       3 2,927       2,878       3,502         High Plains (inrigated)       6,402       7,503       9,091       13,328         High Plains (irrigated)       10,767       14,227       14,118       22,447         San Joaquin Valley, Calif. (irrigated):       32,324       32,877       40,041       16,324         Cotton-specialty crop.       32,324       32,877       40,041       16,324         Cotton-general crop (medium-sized)       21,431       27,517       26,172       25,826         Cotton-general crop (large)       59,581       85,025       79,405       80,904         Tobacco-farms:       3,208       2,770       3,491       3,864         Tobacco-cotton (large) </td
Delmarva, broilers. (2) 3,790 5,614 5,365   Cotton farms:
Cotton farms: Southern Piedmont. Mississippi Delta: Small
Mississippi Delta: Small
Small       1,923       1,667       1,737       1,993         Large-scale       20,448       20,268       24,476       30,379         Texas:       3,089       3,2927       2,878       3,502         High Plains (nonirrigated)       6,402       7,503       9,091       13,328         High Plains (irrigated)       10,767       14,227       14,118       22,447         San Joaquin Valley, Calif. (irrigated):       32,324       32,877       40,041       16,324         Cotton-specialty crop       32,324       32,877       40,041       16,324         Cotton-general crop (medium-sized).       21,431       27,517       26,172       25,826         Cotton-general crop (large).       59,581       85,025       79,405       80,904         Peanut-cotton farms, Southern Coastal Plains.       2,315       2,719       3,218       3,981         Tobacco-cotton (medium-sized).       3,208       2,770       3,491       3,864         Tobacco-cotton (large).       3,925       3,543       4,718       5,275         Tobacco-livestock, Inner Area.       5,864       3,711       7,318       7,451         Tobacco-dairy, Intermediate Area.       2,390       2,515       2,494
Large-scale.       20,448       20,268       24,476       30,379         Texas:       Black Prairie.       3,089       3 2,927       2,878       3,502         High Plains (nonirrigated).       6,402       7,503       9,091       13,328         High Plains (irrigated).       10,767       14,227       14,118       22,447         San Joaquin Valley, Calif. (irrigated):       32,324       32,877       40,041       16,324         Cotton-specialty crop.       32,324       27,517       26,172       25,826         Cotton-general crop (medium-sized).       21,431       27,517       26,172       25,826         Cotton-general crop (large).       59,581       85,025       79,405       80,904         Peanut-cotton farms, Southern Coastal Plains.       2,315       2,719       3,218       3,981         Tobacco-cotton (medium-sized).       3,208       2,770       3,491       3,864         Tobacco-cotton (large).       3,925       3,543       4,718       5,275         Tobacco (small).       2,355       2,314       3,010       3,234         Kentucky Bluegrass:       5,864       37,111       7,318       7,451         Tobacco-dairy, Intermediate Area       2,390       2,515
Texas: Black Prairie
Black Prairie.
High Plains (nonirrigated)
High Plains (irrigated).       10,767       14,227       14,118       22,447         San Joaquin Valley, Calif. (irrigated):       32,324       32,877       40,041       16,324         Cotton-specialty crop.       21,431       27,517       26,172       25,826         Cotton-general crop (large).       59,581       85,025       79,405       80,904         Peanut-cotton farms, Southern Coastal Plains       2,315       2,719       3,218       3,981         Tobacco farms:       North Carolina Coastal Plain:       3,208       2,770       3,491       3,864         Tobacco-cotton (medium-sized).       3,925       3,543       4,718       5,275         Tobacco (small).       2,355       2,314       3,010       3,234         Kentucky Bluegrass:       5,864       37,111       7,318       7,451         Tobacco-dairy, Intermediate Area       2,390       2,515       2,494       2,909         Tobacco-dairy, Outer Area       3,599       4,547       4,657       5,122
San Joaquin Valley, Calif. (irrigated):     Cotton-specialty crop
Cotton-specialty crop
Cotton-general crop (medium-sized). 21,431 27,517 26,172 25,826 Cotton-general crop (large). 59,581 85,025 79,405 80,904 Peanut-cotton farms, Southern Coastal Plains. 2,315 2,719 3,218 3,981 Tobacco farms:  North Carolina Coastal Plain: 7,000 3,491 3,864 7,700 3,491 7,471 7,275 7,2
Peanut-cotton farms, Southern Coastal Plains.       2,315       2,719       3,218       3,981         Tobacco farms:       North Carolina Coastal Plain:       3,208       2,770       3,491       3,864         Tobacco-cotton (medium-sized).       3,925       3,543       4,718       5,275         Tobacco (small).       2,355       2,314       3,010       3,234         Kentucky Bluegrass:       5,864       37,111       7,318       7,451         Tobacco-dairy, Intermediate Area       2,390       2,515       2,494       2,909         Tobacco-dairy, Outer Area       3,599       4,547       4,657       5,122
Tobacco farms: North Carolina Coastal Plain: Tobacco-cotton (medium-sized)
North Carolina Coastal Plain:  Tobacco-cotton (medium-sized)
Tobacco-cotton (medium-sized). 3,208 2,770 3,491 3,864 Tobacco-cotton (large). 3,925 3,543 4,718 5,275 Tobacco (small). 2,355 2,314 3,010 3,234 Kentucky Bluegrass: Tobacco-livestock, Inner Area 5,864 3 7,111 7,318 7,451 Tobacco-dairy, Intermediate Area 2,390 2,515 2,494 2,909 Tobacco-dairy, Outer Area 3,599 4,547 4,657 5,122
Tobacco-cotton (large)
Tobacco (small)
Kentucky Bluegrass:       Tobacco-livestock, Inner Area.       5,864       3 7,111       7,318       7,451         Tobacco-dairy, Intermediate Area.       2,390       2,515       2,494       2,909         Tobacco-dairy, Outer Area.       3,599       4,547       4,657       5,122
Tobacco-dairy, Intermediate Area
Tobacco-dairy, Outer Area
Tobacco-dairy, Outer Area
Northern Plains:
Wheat-small grain-livestock
Wheat-corn-livestock
Wheat-roughage-livestock
Winter wheat farms:
Southern Plains:
Wheat
Wheat-grain sorghum
Pacific Northwest:
Wheat-pea
Wheat-fallow 13,471 3 15,797 11,868 11,940 Cattle ranches:
Northern Plains 6,268 5,249 4,980 6,277
Intermountain Region
Southwest
Sheep ranches:
Northern Plains

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Not available. <sup>3</sup> Revised.

TABLE 2.--Net farm income in 1961 as a percentage of 1960 and 1951-60

AND TOCATTON OF BADM	1961 percent	1961 as a percentage of	MODE AND TOTAL TO MOTHER T	1961 as percentage	as a ge of
TITE TOOTION OF TITE	AVERAGE 1951-60	1960	III THE TOOKTION OF FAIM	AVERAGE 1951-60	1960
Dairy farms: Central Northeast	Percent 115	Percent 108	Peanut-cotton farms, Southern Coastal Plains	Percent 146	Percent 124
Eastern Wisconsin: Grade A	136	118	Tobacco farms: North Carolina Coastal Plain:		
	138	124	cco-cotton	117	111
Western Wisconsin, Grade B	13.7	T50	Tobacco-cotton (large) Tobacco (small)	125	112
Dairy-hog farms, Southeastern Minnesota	114	126	Kentucky Bluegrass: Tobacco-livestock, Inner Area	110	102
Corn Belt farms:			Tobacco-dairy, Intermediate Area. Tobacco-dairy, Outer Area	119	117
Hog-dairy	117	128			
Hog istteningbeei raising	7 [	123	Spring wheat farms:		
Cash grain.	112	116	Wheat-small grain-livestock	7	7
	!		Wheat-corn-livestock	131	101
Foultry farms: New Jersey, egg-producing	136	16	Winter wheat farms:	37	56
Delmarva, broilers	135	96	Southern Plains:		
Cotton farms.			Wheat armain commin	130	001
Southern Piedmont	131	141	Pacific Northwest:	777	
Mississippi Delta:	\$U_	ארר	Wheat-pea	86	103
Large-scale	135	124	MICCO-I CLICOM	0	101
Texas:			Cattle ranches:		
Black Prairie	133	122	Northern Plains	125	126
High Plains (nonirrigated)	268 180	147	Intermountain Region	113	115
Valley, Calif.				1	
(lirigated)	ά, r	7.7	Sheen ranches.		
Cotton-general crop (medium sized)	0 0	66	Northern Plains	79	3,57
Cotton-general crop (large)	101	102		152	0 00

TABLE 3.--Prices received and paid by farmers: Index numbers, specified types of commercial farms, 1961, with comparisons

		received roducts so			aid, includ	
TYPE AND LOCATION OF FARM	AVERAGE 1947-49	1960	1961 <sup>1</sup>	AVERAGE 1947-49	1960	1961 <sup>1</sup>
Dairy farms:				<u>.</u>		- 0.1
Central Northeast Eastern Wisconsin:	103	99	97	86	103	104
Grade A	(2)	103	105	(2)	104	106
Grade B	116	102	105	87	104	105
Western Wisconsin, Grade B	114	101	105	89	104	106
Dairy-hog farms, Southeastern Minnesota	117	98	106	82	104	105
Hog-dairy	121	99	102	83	102	103
Hog fattening-beef raising	122	95	101	81	102	104
Hog-beef fattening	121	93 94	95	84 75	108	100 103
Poultry farms:	101	74	102	10	102	100
New Jersey, egg-producing <sup>3</sup>	151	105	98	111	93	91
Delmarva, broilers	(2)	104	102	(2)	103	104
Cotton farms:						
Southern Piedmont	102	97	100	86	100	103
Small	104	98	103	90	103	102
Large-scale	106	100	104	90	102	103
Black Prairie <sup>3</sup>	113	97	107	87	103	102
High Plains (nonirrigated)	114	95	106	84	106	108
High Plains (irrigated)	108	96	107	89	104	104
San Joaquin Valley, Calif. (irrigated):						
Cotton-specialty crop	112	112	91	85	107	108
Cotton-general crop (medium-sized)	104	103	105	76	106	108
Cotton-general crop (large)	104	101	105	75	105	106
Peanut-cotton farms, Southern Coastal Plains Tobacco farms:	108	95	101	87	99	99
North Carolina Coastal Plain:						
Tobacco-cotton (medium-sized)	89	107	113	79	107	112
Tobacco-cotton (large)	90	105	113	79	108	113
Tobacco (small)	87	107	114	83	103	106
Kentucky Bluegrass:						
Tobacco-livestock, Inner Area <sup>3</sup>	87	99	101	79	102	103
Tobacco-dairy, Intermediate Area	86	102	104	81	103	104
Tobacco-dairy, Outer AreaSpring wheat farms:	88	101	103	82	104	104
Northern Plains:						
Wheat-small grain-livestock	123	90	123	83	101	101
Wheat-corn-livestock	123	93	104	85	101	102
Wheat-roughage-livestock	116	90	110	85	101	98
Winter wheat farms:						
Southern Plains:						
Wheat	114	97	102	80	103	105
Wheat-grain sorghum	119	100	105	80	102	103
Pacific Northwest: Wheat-pea	115	100	105	80	101	101
Wheat-fallow <sup>3</sup>	108	98	104	80	101	101
Cattle ranches:	100		10-7		104	104
Northern Plains	99	95	98	79	97	94
Intermountain Region	97	93	98	73	109	107
Southwest	94	89	97	86	105	107
Sheep ranches:						
Northern PlainsSouthwest.	106 102	89 89	81 86	82 93	100	98 105

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Not available. <sup>3</sup> Revised.

# Net Farm Income Changes on all Farms in the United States

For all farms in the United States, total net farm income per farm (including inventory changes) increased about 12 percent from 1960 to 1961. Income per farm averaged \$3,401 in 1961 compared with \$3,028 in 1960 and \$2,806 for the 10 years 1951 to 1960 (fig. 2).

Total net farm income at \$13.0 billion was about \$1 billion higher in 1961 than in 1960. Realized gross farm income increased about  $$1\frac{1}{2}$  billion from 1960, to a record high of \$39.6 billion. This reflected an increase of about \$3/4 billion in cash receipts from farm marketings and a gain of almost \$800 million in Government payments to farmers. Higher average prices and an increase in the physical volume of farm marketings boosted cash receipts, and the 1961 feed grain program was the major factor involved in the increase in Government payments. The net value of the physical change in farm inventories during the year rose \$296 million in 1961, reflecting a gain in livestock inventories which more than offset a slight drop in crop inventories.

The continued decrease in numbers of farms also contributed to higher incomes on a per farm basis.

Partly offsetting the rise in gross returns to U.S. farmers was an increase of about \$500 million over 1960 in production expenses. This increase in production expenses was due chiefly to a rise in prices paid by farmers for most production items and services, and larger purchases of some items such as feed and fertilizer.

Net farm production for all farms in the United States remained about the same in 1961 as a year earlier. Livestock production in 1961 was nearly 5 percent above a year earlier whereas crop production was down about 2 percent. However, the composite yield index per crop acre covering 28 leading crops for 1961 was at a record high,

and 2 percent above the index for a year earlier. Acreage planted or grown was 4.5 percent less than in 1960, and the smallest since 1912.

In 1961, prices received for all products sold by U.S. farmers averaged about 1 percent above those of the previous year. Some of the more important products with higher prices in 1961 were corn, oats, soybeans, cotton, tobacco, peanuts, wheat, grain sorghum, fruit, hogs, milk, and calves. Products with lower prices in 1961 included poultry and eggs, potatoes, commercial vegetables, wool, sheep and lambs. Prices received for beef cattle and cull cows remained about the same in 1961 as in 1960.

Farm production expenses per farm reached a new record high in 1961 for the eighth consecutive year, with an average of \$7,056 per farm (fig. 3). They were nearly 6 percent higher than in 1960 and 37 percent higher than the 1951-60 average. Some of this increase was associated with the increase in size of farm and the decrease in number of farms.

Prices paid for goods and services (including interest, taxes, and wages) averaged about 2 percent higher in 1961 than the year before. Major items contributing to this increase included farm machinery, feed, motor supplies, farm supplies, fertilizer, wage rates, and taxes. Prices paid for seed, building materials, and motor vehicles were lower in 1961 than in 1960.

# COSTS AND RETURNS ON TYPICAL FARMS

# Returns Per Hour to Operator and Family Labor

In comparing incomes on the respective types of farms, the kind and quantity of resources used need to be taken into account. On the 39 types of commercial farms for which cost and return studies have been made, the basic resources of land, labor, and capital vary substantially among individual farm types (table 4).

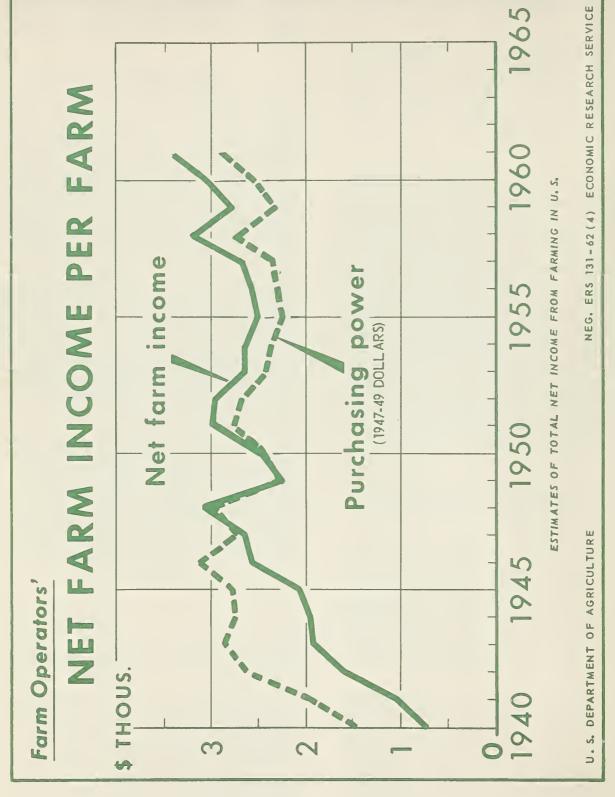
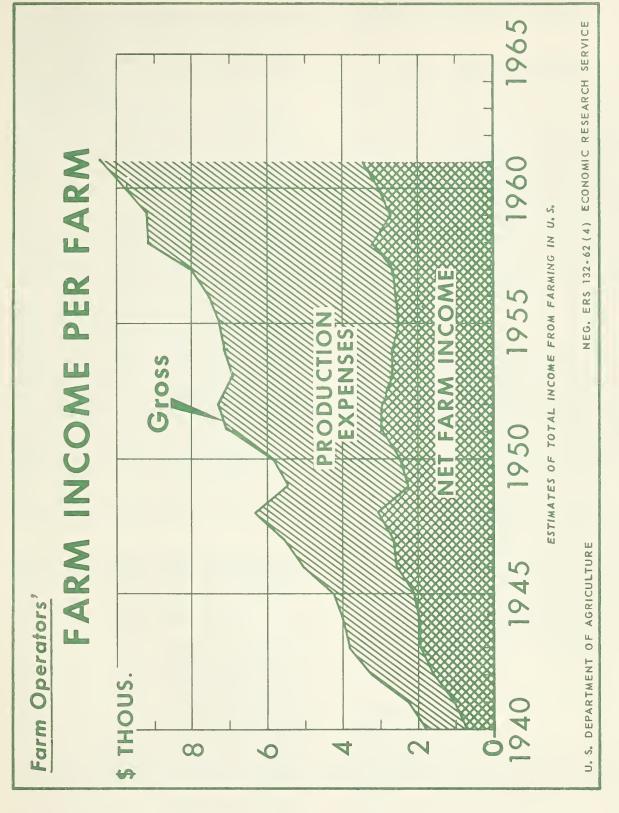


Figure 2



							· ·	
	Size of	farm	Total	Total farm	Gross	Oper-	operator	r hour to and family bor
TYPE AND LOCATION OF FARM <sup>2</sup>	Unit	Number or acres	labor used	capital, Jan. 1	farm income <sup>3</sup>	ex- penses <sup>4</sup>	Current interest rates	4.1 per- cent in- terest <sup>5</sup>
Dairy farms:			Hours	Dollars	Dollars	Dollars	Dollars	Dollars
Central Northeast Eastern Wisconsin:	Milk cows	28.9	4,440	41,500	13,511	8,921	0.58	0.80
Grade A	do.	30.2	4,460	62,350	15,843	8,905	.88	1.10
Grade B Western Wisconsin, Grade B	do.	20.4	3,670	41,170	9,330	5,863	.34	.50
Dairy-hog farms, Southeastern Minnesota Corn Belt farms:	do.	22.0	4,190	32,860	9,577	5,217 6,520	.65	.77
Hog-dairy	Cropland	105	4,260	56,720	13,796	7,622	.75	1.00
Hog fatteningbeef raising	do.	112	3,530	51,500	9,554	5,572	.27	.53
Cash grain	do.	143	4,200 3,130	86,770 105,940	25,705	17,579	1.03	1.20
New Jersey, egg-producing Delmarva, broilers	Layers Broilers	5,010	5,250 2,120	44,740	28,511 3,963	23,838	1.79	.65
Botton farms: Southern Piedmont Wississippi Delta:	Cropland	98	4,860	26,300	6,447	3,776	.40	.60
Small	do.	39	3,440	13,840	4,635	2 602	/0	CE
Large-scaleTexas:	do.	640	33,920	214,44	75,696	2,692 45,317	( <sup>6</sup>	.57
Black Prairie High Plains (nonirrigated)	do.	210	3,060	49,630	8,385	4,883	.29	.59
High Plains (irrigated)	do.	368 334	7,900	60,750	20,646	7,318	4.52 6.01	4.91 6.64
Cotton-specialty crop	do.	322	13,220	278,360	100,710	84,386	(6)	(6)
Cotton-general crop (medium-sized) Cotton-general crop (large)	do. do.	322	10,010	275,530	71,642	45,816	(6)	(6)
Peanut-cotton farms, Southern Coastal Plains	do.	1,124	30,350	944,860	7,793	145,341 3,812	( <sup>6</sup> )	(6)
Tobacco farms:				1	, ,,,,,	2,012	• 20	1.06
North Carolina Coastal Plain: Tobacco-cotton (medium-sized)	do.	36	5 500	05 050				
Tobacco-cotton (large)	do.	57	5,790 8,800	25,970 44,880	9,002	5,138 9,680	.89	1.09
Tobacco (small)	do.	18	3,260	12,940	4,868	1,634	.85	1.29
Tobacco-livestock, Inner Area Tobacco-dairy, Intermediate Area	do.	60	4,680	100,170	15,935	8,484	. 64	1.14
fobacco-dairy, Outer Area	do.	24 42	3,510 4,690	22,130 41,250	5,493 10,753	2,584 5,631	.49	.58
Spring wheat farms: Northern Plains:			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	12,200	10,700	1,000	•0/	.81
Wheat-small grain-livestock	do.	573	2,000	52 770				
Wheat-corn-livestock	do.	376	3,880	52,110 52,870	5,799 10,481	4,728	-1.00	-1.15 .95
wheat-roughage-livestock Winter wheat farms: Southern Plains:	do.	525	2,710	49,370	5,830	4,407	55	26
Wheat	do.		2,970	96,310	17,097	6 170		0.55
Mheat-grain sorghum	do.	573	3,030	89,440	18,097	6,478 5,902	2.60	2.52 3.05
Wheat-pea	do. do.	<b>53</b> 2 983	3,490 3,670	175,280	21,742	10,308	.26	1.47
Northern Plains	Comp	00 6		1			• >4	1.07
Intermountain Region	Cows do.	98.6	5,650 5,020	83,890 86,08J	12,405	6,128	.47	.84
Southwest	do.	140.4	3,590	160,700	17,325	6,813 9,158	35	1.62
Northern Plains	Sheep do.	1,362 1,496	7,190 6,100	96,740 205,200	20,566 21,415	13,735 12,763	.35	.71 .09

<sup>1</sup> Preliminary. 2 All except cotton farms in California and large-scale cotton farms in the dississippi Delta are family-operated. 3 Includes income from farming and Government payments. 4 Excludes rent and interest payments. 5 Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding. 6 Not applicable.

One method of adjusting for differences among the typical farms in the man-capital ratio is to calculate returns per hour to the farm operator and family for their labor and management used (not necessarily labor available) on the farm. This is based on net returns after all production expenses have been met and appropriate charges have been made for the use of capital in the farm or ranch business. (For an explanation of the two alternative methods used to estimate charges for use of capital see preface.)

The importance of this adjustment for differences in the man-capital ratio may be seen by comparing, for the wheat-fallow and wheat-grain sorghum farms, net farm incomes and returns to operator and family labor after a charge for capital based on the current interest rate. Although net farm income in 1961 was only \$255 higher on the wheat-grain sorghum farms than on the wheat-fallow farms, income per hour to operator and family labor was nearly three times as high. This was because considerably more resources were used on the wheatfallow farms to provide nearly the same net income, as evidenced by the fact that total investment was 66 percent higher than on the wheat-grain sorghum farms.

#### Return Per \$100 Invested

Incomes among the different types of farms may also be compared by calculating returns per \$100 invested after allowing a charge for operator and family labor at current hired wage rates (table 5).

Because farms vary greatly in resources used, net farm income must be considered, along with the rate of return per hour or per \$100 invested. For example, returns per hour of operator and family labor, using current interest rates, were about the same in 1961 for operators of small cotton farms in the Mississippi Delta as for cattle ranchers in the Northern Plains. However, if there were no debt on either farm type, operators of the cattle ranches would have about three times as much money to pay family living

expenses as operators of small cotton farms.

The returns per \$100 invested are a good indication of the relation between land values and income. Real estate is the major item of investment on most types of farms. With present land values and interest rates, operators of most farms would have difficulty paying for a farm from current earnings if they had to borrow a high proportion of the investment. This is especially true on many farms where livestock is the major enterprise. Most of the livestock farms discussed here had lower returns per \$100 invested than did the crop farms (table 5). In 1961, returns to investment were below 6 percent on 13 of the 15 livestock farms whereas 12 of the 24 crop farms had returns of over 6 percent.

On four types of farms no return was available for capital in 1961 if family and operator labor were valued at current wage rates paid for hired labor. These were the grade B dairy farms in Eastern Wisconsin, tobacco-dairy farms in the Intermediate Bluegrass Area of Kentucky, wheat-small grain-livestock farms and wheat-roughage-livestock farms in the Northern Plains.

Returns per \$100 invested were lower in 1961 than in 1947-49 on 31 of the 39 farm types despite higher net incomes on 30 of the farm types during this period. Most of this decline may be attributed to (1) higher values of real estate and working capital, (2) increases in total acreage farmed, (3) increased quantity of working capital, (4) higher wage rates for operator and family labor, and (5) in a few cases, to declining net farm income.

#### Prices Received

Prices received for products sold were higher in 1961 compared with a year earlier on 33 of the 39 types of farms (table 3). They were 2 to 6 percent higher on 22 types of farms, 7 to 10 percent higher on 6 types, and over 10 percent higher on 5 types. The

TABLE 5. -- Return per \$100 invested with operator and family labor at wage rates paid for hired labor, specified types of commercial farms, 1961, with comparisons

		AGE	1960	1961 <sup>1</sup>	
TYPE AND LOCATION OF FARM	1947-49	1957-59	1900	1901	
	Dollars	Dollars	Dollars	Dollars	
Dairy farms: Central Northeast	9.92	5.02	3.32	3.94	
Eastern Wisconsin:	).,,	J • 02			
Grade A	(2)	3.10	3.38	4.77	
Grade B	68	-2.17	-1.55	20	
Western Wisconsin, Grade B	.18	03	.24	2.24	
Dairy-hog farms, Southeastern Minnesota	3.82	1.26	02	1.54	
Corn Belt farms:  Hog-dairy	7.90	3.63	.79	3.39	
Hog fattening-beef raising	5.87	1.93	25	1.11	
Hog-beef fattening	14.54	5.69	1.88	4.38	
Cash grain	11.65	3.72	4.13	5.47	
Poultry farms:				2	
New Jersey, egg-producing	3 12.33	<sup>3</sup> -5.13	3 2.54	<sup>3</sup> 1.33	
Delmarva, broilers	(2)	7.18	11.82	10.83	
Cotton farms: Southern Piedmont	5 70	4.80	2.83	5.24	
Mississippi Delta:	5.78	4.00	2.05	7.24	
Small	16.78	4.78	4.96	6.58	
Large-scale	15.32	8.09	9.69	11.98	
Texas:					
Black Prairie	10.05	3.88	2.79	3.93	
High Plains (nonirrigated)	18.46	11.15	12.66	19.42	
High Plains (irrigated)	20.45	11.88	10.57	17.39	
San Joaquin Valley, Calif. (irrigated):	70 00	10.75	70./2	2 00	
Cotton-specialty crop	19.88	8.94	12.43	3.89 7.53	
Cotton-general crop (large)	11.26	8.94	7.56	7.70	
Peanut-cotton farms, Southern Coastal Plains	17.47	10.90	10.81	15.14	
Tobacco farms:					
North Carolina Coastal Plain:					
Tobacco-cotton (medium-sized)	10.63	5.09	7.10	8.22	
Tobacco-cotton (large)	7.99	4.65	6.75	7.71	
Tobacco (small)	9.61	5.02	8.90	10.14	
Kentucky Bluegrass: Tobacco-livestock, Inner Area	6.86	5.27	4.71	4.72	
Tobacco-dairy, Intermediate Area	-3.73	-1.45	-2.10	22	
Tobacco-dairy, Outer Area	3.98	4.00	2.91	3.9]	
Spring wheat farms:					
Northern Plains:					
Wheat-small grain-livestock	15.88	4.00	4.83	-2.78	
Wheat-corn-livestock	13.07	4.75	5.17	4.64	
Wheat-roughage-livestock	11.79	1.45	4.94	-2.66	
Southern Plains:					
Wheat	15.92	7.99	8.30	8.09	
Wheat-grain sorghum	13.46	7.74	10.54	10.54	
Pacific Northwest:					
Wheat-pea	10.68	5.79	4.07	4.25	
Wheat-fallow	15.57	8.63	5.04	4.61	
Cattle ranches:	( 50	2.00	0.55	0.55	
Northern Plains	6.72 9.20	3.29	2.55	3.72	
Southwest	4.35	4.10	3.34	7.14	
Sheep ranches:	7.00	7.10	2.04	4.00	
Northern Plains	6.20	8.18	4.56	3.21	
Southwest	3.15	4.18	4.01	3.35	

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Not available. <sup>3</sup> Revised.

highest increase was on wheat-small grainlivestock farms in the Northern Plains. This increase was due primarily to a 60-percent increase in the price of durum wheat, which was in short supply because of the severe drought in this area.

The increase from 1960 to 1961 in prices received was generally greater on crop than on livestock farms. Typical cotton and wheat farms and typical tobacco farms in the Coastal Plain of North Carolina generally showed the greatest increases.

Cotton-specialty crop farms in the San Joaquin Valley of California were the only typical crop farms on which prices received declined between 1960 and 1961. This was primarily due to a 40-percent reduction in prices received for potatoes in 1961. Prices received in 1961 declined on three types of livestock farms. On the two Western sheep ranches the decline was largely because of lower prices received for lambs and sheep. Except for 1945 and 1956, prices received for sheep sold by these ranchers in 1961 were the lowest in two decades. Prices received for eggs declined 6 percent from 1960 on egg-producing farms in New Jersey. Operators of dairy farms in the Central Northeast received about 3 percent less per hundredweight of milk sold in 1961 than in 1960.

#### Prices Paid

Changes in prices paid for goods and services were generally small compared with changes in prices received. Prices paid averaged higher in 1961 than in 1960 on 25 types of farms. The increase was only about 2 percent on 17 farm types. Increases were greatest on tobaccofarms to the Coastal Plain of North Carolina, reflecting an increase in labor costs.

There were several reasons for this variation among types of farms in prices paid. Certain items of expenditure are more important on some types of farms than on others, and prices paid for production items

have not changed at the same rate. Moreover, the rate of price change for a specific production item may not have been the same in all parts of the country. An example is farm wage rates. Also, the combination of inputs used on a particular type of farm varies from year to year.

Over the long term, there has been an upward trend in prices paid and a decrease in ratio of prices received to prices paid. On all typical farms except the egg-producing farms in New Jersey, prices paid for goods and services used in production were higher in 1961 than in 1947-49. Normally, about 75 percent of the cash expenditures on the egg-producing farms is for feed, and feed prices were lower in 1961 than in 1947-49. Except in California, prices paid generally have not increased as much on cotton farms as on most other types of farms. This is because wage rates for picking cotton have increased only slightly.

The ratio of prices received to prices paid was lower in 1957-59 than in 1947-49, a decade earlier, on all 39 types of farms. Increase in prices paid over the 10-year period were accompanied by a general decrease in prices received for products sold. Exceptions to this occurred on tobacco farms and Western cattle ranches. But even on these farms and ranches, prices paid for inputs used in production increased enough to offset the increase in prices received and the price-cost ratio was less favorable in 1957-59 than in 1947-49.

Prices paid for inputs used in production continued their upward trend from 1957-59 to 1961. Price-cost relationships generally continued to tighten on a majority of the livestock farms and ranches. However, during this period price-cost relationships eased somewhat on other farm types, where increases in prices received offset the higher costs of inputs used in production.

## Productivity Per Acre

Crop yields per acre averaged higher in 1961 than in 1960 on 22 of the 39 types of

TABLE 6.--Net farm production and productivity: Index numbers, specified types of commercial farms, 1961, with comparisons

	Net fa	arm produc	tion	Pro	oductivity	2
TYPE AND LOCATION OF FARM	AVERAGE 1947-49	1960	1961 <sup>1</sup>	AVERAGE 1947-49	1960	1961 <sup>1</sup>
Dairy farms:						
Central Northeast Eastern Wisconsin:	72	108	117	76	106	111
Grade A	(3)	108	118   116	( <sup>3</sup> )	104	114
Grade B Western Wisconsin, Grade B	83 66	107 106	115	70	103	112
Dairy-hog farms, Southeastern Minnesota	69	103	111	79	99	111
Corn Belt farms:						
Hog-dairy	70	97	105	78	95	107
Hog fatteningbeef raising	66	101	105	75	95 98	102 107
Hog-beef fatteningCash grain	75 77	109 118	111 113	80	111	117
Poultry farms:	1.1	110	110	00	111	11,
New Jersey, egg-producing4	62	104	120	94	99	99
Delmarva, broilers	(3)	122	117	(3)	117	121
Cotton farms:					0.5	200
Southern Piedmont	66	99	118	77	95	109
Mississippi Delta: Small	80	108	117	79	10>	110
Large-scale	103	109	119	31	103	111
Texas:						
Black Prairie <sup>4</sup>	78	116	111	88	94	95
High Plains (nonirrigated)	79	128	143	78	117	132
High Plains (irrigated)	69	108	130	71	107	121
San Joaquin Valley, Calif. (irrigated): Cotton-specialty crop	69	104	108	66	103	104
Cotton-general crop (medium-sized)	73	103	99	75	93	96
Cotton-general crop (large)	66	107	101	66	94	96
Peanut-cotton farms, Southern Coastal Plains	63	130	137	70	117	117
Tobacco farms:						
North Carolina Coastal Plain: Tobacco-cotton (medium-sized)	108	113	112	80	113	114
Tobacco-cotton (large)	105	116	112	79	113	113
Tobacco (small)	105	116	113	79	118	118
Kentucky Bluegrass:						
Tobacco-livestock, Inner Area <sup>4</sup>	95	106	105	84	103	101
Tobacco-dairy, Intermediate Area	93	104	107	80	103	103
Tobacco-dairy, Outer AreaSpring wheat farms:	82	105	111	80	101	103
Northern Plains:						
Wheat-small grain-livestock	90	123	42	85	126	44
Wheat-corn-livestock	81	112	98	82	119	96
Wheat-roughage-livestock	91	129	60	100	126	62
Winter wheat farms: Southern Plains:						
Wheat	89	127	119	80	131	121
Wheat-grain sorghum	92	149	136	96	158	158
Pacific Northwest:						
Wheat-pea	68	91	89	67	89	03
Wheat-fallow <sup>4</sup>	72	88	84	67	88	٤2
Cattle ranches:	97	103	108	102	02	O.C.
Northern PlainsIntermountain Region.	71	97	97	103 103	93 94	86 94
Southwest	82	125	116	99	100	100
Sheep ranches:	2.0					
Northern Plains	66	105	91	103	93	86
Southwest	75	124	115	99	100	100

Preliminary. <sup>2</sup> Rate of lay on New Jersey egg-producing farms, pounds of broilers produced annually on Delmarva broiler farms, range conditions on ranches, and on all others, crop yields per acre. <sup>3</sup> Not available. <sup>4</sup> Revised.

farms (table 6). Increases generally were common to several major groups of farms. All of the typical dairy farms and Corn Belt farms and 9 of the 10 cotton farms showed increases. Only seven types of farms had decreases in yields and six of these were wheat farms. Reduction in yields per acre were most severe on the drought stricken spring wheat farms in the Northern Plains.

The long range trend to higher yields is indicated by the fact that crop yields per acre were higher in 1957-59 than 10 years earlier on all types of farms except wheat-roughage-livestock farms in the Northern Plains.

#### Net Farm Production

Changes in net farm production from 1960 to 1961 were generally in the same direction as changes in yields per acre. Sixteen of the 21 types of farms with higher yields per acre also had higher production, and 6 of the 7 types with lower yields had lower net farm production. Production of livestock and livestock products of course affects net farm production on many farms. On cattle ranches in the Northern Plains, net production increased despite a 7-percent decrease in range forage conditions from the already low 1960 level.

There has been a long-term trend toward higher net farm production on most of the typical farms. Net farm production was higher in 1957-59 than 10 years earlier on all except the large-scale cotton farms in the Mississippi Delta and medium-sized and large-sized tobacco-cotton and small tobacco farms in the Coastal Plain of North Carolina.

Net farm production continued its upward trend from 1957-59 to 1961 on all but 8 of the farm types. Four of these were wheat farms which witnessed severedrought conditions in 1961. Of the farms that had increases in net farm production from 1957-59 to 1961, increases ranged from 1 to 10

percent on about one-fifth and from 11 to 20 percent on about one-half. Nonirrigated cotton farms in the High Plains of Texas had the largest increase during this period-43 percent. This was due largely to record yields per acre of both cotton and grain sorghum in 1961. The upward trend in net farm production on the majority of the farms reflects an increase in size of farm and an upward trend in yields per acre and production per unit of livestock.

#### Production Per Hour of Man Labor

Production per hour of man labor varied considerably from year to year because of fluctuations in yields per acre and in pasture and range conditions (table 7). Production per hour of labor was higher in 1961 than a year earlier on 21 types of farms. It was lower on all the wheat farms, three of the tobacco farms, the cash grain farm in the Corn Belt, and the cattle and sheep ranches in the Southwest.

Over the 10-year period from 1947-49 to 1957-59, production per hour increased considerably on all farms. Between these periods the index of production per hour of labor increased most on the medium-sized and large cotton-general crop farms in California--about 180 percent. The smallest increase occurred on wheat-roughage-livestock farms in the Northern Plains--8 percent. Increases on the tobacco farms in North Carolina were generally not as large as on the other types of farms. The progress of mechanization on flue-cured tobacco farms has not kept pace with that on other types of farms, thus retarding the increase in productiveness of labor.

Production per hour of man labor reflects changes in output resulting from such factors as higher yields obtained from increased use of fertilizer, higher yielding varieties of crops, favorable weather, improved sanitation, better breeding and livestock-management practices, and use of labor-saving equipment.

TABLE 7.--Production per hour of labor and per unit of input: Index numbers, specified types of commercial farms, 1961, with comparisons

		Production	nhan		Production	n1+
TYPE AND LOCATION OF FARM	per nou	r of man l	anor.	ber	THILL OF THE	
	AVERAGE 1947-49	1960	1961 <sup>1</sup>	AVERAGE 1947-49	1960	1961 <sup>1</sup>
Dairy farms:						
Central Northeast	60	106	115	88	101	104
Grade A	(2)	107	114	(2)	104	109
Grade B	65	107	. 115	81 75	103 103	109
Western Wisconsin, Grade B  Dairy-hog farms, Southeastern Minnesota  Corn Belt farms:	59 58	106	115	76	97	100
Hog-dairy	68	96	108	80	94	101
Hog fatteningbeef raising	68	99	103	83	97	98
Hog-beef fattening	70	108	109	90	101	100
Cash grainPoultry farms:	74	121	119	86	117	109
New Jersey, egg-producing <sup>3</sup>	60	106	118	90	100	103
Delmarva, broilers	(2)	117	112	(2)	120	116
Cotton farms:			:			
Southern Piedmont	69	105	114	83	98	109
Mississippi Delta: Small	69	110	110	102	105	105
Large-scale	61	121	125	87	109	114
Texas:						
Black Prairie <sup>3</sup>	50	118	118	89	105	100
High Plains (nonirrigated)	57	134 102	153 110	78 85	120 103	132 115
High Plains (irrigated)	67	102	110	0)	103	110
Cotton-specialty crop	47	100	104	85	98	98
Cotton-general crop (medium-sized)	36	98	98	76	98	96
Cotton-general crop (large)	35	96	96	75	97	95
Peanut-cotton farms, Southern Coastal Plains	55	115	123	88	111	114
Tobacco farms: North Carolina Coastal Plain:						
Tobacco-cotton (medium-sized)	82	108	109	100	109	109
Tobacco-cotton (large)	82	109	108	98	110	109
Tobacco (small)	87	110	109	98	111	111
Kentucky Bluegrass:	20	7.07	0.4	0.5	- 07	24
Tobacco-livestock, Inner Area	70 73	101	98	95 90	101	98
Tobacco-dairy, Intermediate Area Tobacco-dairy, Outer Area	69	101	104	89	99	102
Spring wheat farms:						100
Northern Plains:						
Wheat-small grain-livestock	78	125	59	94	118	52
Wheat-corn-livestock	76	116	93	104	115 132	98
Winter wheat farms:	95	150	/ _	104	152	09
Southern Plains:						
Wheat	84	117	113	97	117	109
Wheat-grain sorghum	71	142	133	89	134	122
Pacific Northwest: Wheat-pea	75	00	0.0	de	00	de.
Wheat-fallow <sup>3</sup>	69	90	88	85	90	86
Cattle ranches:				00	00	0,0
Northern Plains	88	100	117	100	100	107
Intermountain Region	75	94	96	84	93	94
Southwest	72	117	112	95	116	110
Northern Plains	73	98	104	80	98	93
Southwest	69	113	101	93	116	108

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Not available. <sup>3</sup> Revised.

Production per unit of input is a measure of production efficiency. Over the years the trend in production per unit of input has been upward. From 1947-49 to 1957-59 production per unit of input increased on 35 of the 39 types of farms and remained constant on 2 farms. The two farms showing decreases were the small cotton farms in the Mississippi Delta and the wheatroughage-livestock farms in the Northern Plains. The general increase on the majority of farm types reflects an increase in mechanization and higher yields per acre and per unit of livestock.

## Operating Expense Per Unit of Production

A general increase in prices paid coupled with a decline in farm production on some farms contributed to an increase in operating expense per unit of production between 1960 and 1961 on about half the types of farms. On the other half, however, additional production more than offset the higher prices paid (table 8). The cattle ranches in the Northern Plains had the largest decrease in operating expenses per unit of production from 1960 to 1961. Operators of wheat-small grain-livestock and wheat-roughage-livestock farms had the largest relative increases--133 and 93 percent, respectively. The severe drought cut production on these two types of farms.

Operating expenses on the typical farms have tended to increase in recent years. On the majority of the typical farms, operators had higher operating expenses per unit of production in 1957-59 than in 1947-49. Increases in prices paid for inputs used in production plus the use of more of the higher costs inputs in 1957-59 contributed most to this increase. However, on the eggproducing farms in New Jersey operating expense per unit of production was about 25 percent lower in 1957-59 than 10 years earlier due to a decrease in prices paid for feed.

#### Total Cost Per Unit of Production

Total cost of production differs from operating expense in that charges for capital and for operator and family labor and management are added to operating expense to obtain total production cost. In both instances inputs are valued at current prices. Thus total costs per unit of production is a summary measure of the total aggregate cost of producing a unit of product. The more highly specialized the farm business the more nearly this index reflects changes in the cost of producing a given product. However, this measure of cost reflects changes in value of land and buildings which in turn are influenced by prices received for products sold.

From 1960 to 1961, the total cost per unit of production decreased on 17 types of farms. Dairy farms were the only major group of farms showing a decrease in costs per unit. Five of the 10 cotton farms, 2 tobacco farms, and 2 cattle ranches had a reduction in total cost per unit.

Total cost per unit of production was higher in 1957-59 than a decade earlier on 26 of the 39 types of farms. During these 10 years the typical crop farms generally had the biggest increases in total unit costs. The typical livestock farms purchase a larger percentage of farm-produced inputs such as feed and livestock, and these have not increased in price since 1947-49 as much as inputs of nonfarm origin such as machinery, motor supplies, pesticides, taxes, and wage rates. The latter group of inputs generally constitutes a much larger percentage of the total inputs purchased on crop farms than on livestock farms.

#### FOR GROUPS OF FARMS

#### Dairy Farms

Factors affecting net farm incomes vary considerably by area and type of farm. In 1961, incomes on all types of dairy farms

TABLE 8.--Operating expense and total cost per unit of production: Index numbers, specified types of commercial farms, 1961, with comparisons

		g expense production			l cost per f production	
TYPE AND LOCATION OF FARM	AVERAGE 1947-49	1960	1961 <sup>1</sup>	AVERAGE 1947-49	1960	1961 <sup>1</sup>
Dairy farms:						
Central Northeast	91	104	103	89	104	101
Grade A	(2)	102	101	(2)	101	99
Grade B	100 105	100	97 98	102	100 102	97
Western Wisconsin, Grade B	93	112	110	101	106	103
Hog-dairy	99	112	108	98	112	105
Hog fatteningbeef raising	93	109	113	95	108	108
Hog-beef fattening	86	111	106 111	89	107	102 95
Cash grain	84	105	TTT	83	72	7)
New Jersey, egg-producing <sup>3</sup>	124	92	88	117	94	90
Delmarva, broilers	(2)	84	87	(2)	87	90
Southern Piedmont	93	104	97	96	105	96
Small Large-scale	73 106	99 91	101	81 96	97 92	97 89
Texas: Black Prairie <sup>3</sup>	91	100	104	91	101	106
High Plains (nonirrigated)	116	90	85	109	87	82
High Plains (irrigated)	104	100	92	98	100	89
Cotton-specialty crop	98	109	111	97	109	110
Cotton-general crop (medium-sized)	101 103	109 111	112 113	98 98	108	111
Cotton-general crop (large)  Peanut-cotton farms, Southern Coastal Plains	77	93	91	97	92	88
Tobacco farms: North Carolina Coastal Plain:						
Tobacco-cotton (medium-sized)	79	98	101	79	97	100
Tobacco-cotton (large)	84 77	96 94	100 95	83 80	96 94	101
Kentucky Bluegrass: Tobacco-livestock, Inner Area <sup>3</sup>	80	103	105	80	103	105
Tobacco-dairy, Intermediate Area	72	109	101	89	105	101
Tobacco-dairy, Outer AreaSpring wheat farms:	76	105	108	87	106	103
Northern Plains:	on	on	202	00	de	100
Wheat-small grain-livestock	87 92	87 84	203 95	86	85 86	197 101
Wheat-roughage-livestock	79	72	139	77	74	143
Winter wheat farms: Southern Plains:						
Wheat	86	86	95	80	85	92
Wheat-grain sorghum	89	74	83	82	70	78
Wheat-pea. Wheat-fallow <sup>3</sup> .	93 103	109 118	113 123	87 91	110	114 128
Cattle ranches: Northern Plains	79	99	87	83	101	95
Intermountain Region	74	125	115	93	116	114
SouthwestSheep ranches:	99	95	98	89	93	98
Northern Plains	100	108	108	104	103	108
Southwest	111	86	96	95	88	96

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Not available. <sup>3</sup> Revised.

were higher than in 1960. Increases varied from \$356 per farm in the Central Northeast to \$1,080 on grade A dairy farms in Eastern Wisconsin. Prices paid for inputs used in production rose to record levels in 1961 and contributed to record production expenses on dairy farms in the Northeast and Midwest. Lower prices received for milk also retarded the rise in net incomes on the Northeastern farms, but higher farm production offset these effects. On the four Midwestern dairy farms higher prices received for milk and higher production per farm were responsible for the higher returns. In 1961, both crop yields per acre and total milk production per farm broke all previous records on these farms.

#### Corn Belt Farms

Net farm incomes in 1961 on Corn Belt farms were well above those received in 1960. An increase in hog production coupled with higher prices received for crops and hogs and an increase in crop yields per acre added to the higher returns. Returns on hog-beef fattening farms increased the most--nearly 40 percent--mainly because of an improved price-spread between feeder and fat cattle. Increases in milk production and milk prices were chiefly responsible for an increase of about \$1,370 in returns per farm on hog-dairy farms. Net incomes on cash grain farms were up 16 percent. In 1961, cash grain farmers in east central Illinois decreased corn acreage about a fifth from a year earlier, but higher prices and higher yields along with the 1961 feed grain program payments held the gross income from the corn enterprise near the 1960 level. Soybean production was about 20 percent higher than in 1960 and prices were up about 12 cents a bushel. Wheat production on the cash grain farms was up over 45 percent.

# Poultry Farms

From 1960 to 1961, net farm incomes on broiler and egg-laying farms declined. Operators of egg-producing farms in New

Jersey received slightly higher cash receipts in 1961 due to a slight increase in egg prices. But, cash income from the sale of cull layers was down and cash expenditures increased due to a larger size of flock and higher outlays for hired labor, medication, electricity, and machinery. The increase in cash expenditures offset higher receipts and lowered net farm income.

Incomes to operators of broiler farms in the Delmarva area were lower in 1961 because of a less favorable price-cost relationship. Cash receipts from the sale of soybeans increased but were offset by lower receipts from broilers and corn. Expenditures remained at about the same level as in 1960.

#### Cotton Farms

Except for cotton farms in the San Joaquin Valley of California net farm incomes on cotton farms were from 15 to 59 percent higher in 1961 than in 1960. Returns on peanut-cotton farms in the Southern Coastal Plains and on cotton farms in the High Plains of Texas were the highest on record. In the San Joaquin Valley of California incomes on cotton-general crop farms changed only slightly from 1960 but incomes on cottonspecialty crop farms declined 59 percent. The decrease on the latter farms was due mainly to a reduction in price of potatoes. Cash receipts from this enterprise dropped nearly \$27,000 per farm. The increase in net income from 1960 to 1961 on cotton farms other than those in California was due to (1) higher prices received for products sold, (2) increased yields per acre, and (3) larger acreages of cotton, soybeans, and peanuts. Prices paid changed very little on cotton farms but there was a slight indication of the continued upward trend in this index.

In 1959 and 1960 cotton producers had the opportunity of choosing (1) the regular allotted acreage of cotton with prices supported at 75 or 80 percent of parity--plan A--or (2) a 40-percent larger acreage with

prices supported at 60 or 65 percent of parity--plan B. In 1961, the acreage of cotton was limited to the regular allotment and the price was supported at 82 percent of parity. In 1961, the acreage allotment for cotton in the United States was about 13 percent above the regular allotment for 1960, and 5 percent above the 1960 allotment with the plan B acreage added.

#### Tobacco Farms

In 1961, net farm incomes on tobacco and tobacco-cotton farms in the Coastal Plain of North Carolina were from 7 to 11 percent higher than in 1960. Higher prices for flue-cured tobacco were the major factor contributing to the higher incomes. Per acre tobacco yields were slightly below the record yields of a year earlier. On the tobacco-cotton farms receipts from the sale of cotton increased due to increased yields, additional acreage, and higher prices. Prices paid for goods and services used in production were at an all time high in 1961 on the three types of farms.

Net farm incomes also were higher on the tobacco-livestock farms in the Bluegrass Area of Kentucky, Burley tobacco allotments were increased by 6 percent in 1961 and record prices for this tobacco contributed to the higher incomes. Prices received for beef cattle and calves averaged about the same as a year earlier. Production and sales of sheep, lambs, and wool were lower. On tobacco-dairy farms in the Intermediate and Outer Bluegrass Area additional receipts from the dairy enterprise added to the higher receipts from tobacco. Milk production and milk prices increased on these two types of farms. Over the years the dairy enterprise has been gaining in importance on these farms.

#### Wheat Farms

Income on the wheat and wheat-combination farms varied in 1961 from \$350 per farm on wheat-small grain-livestock farms

in the Northern Plains to \$12,195 on wheat-grain sorghum farms in the Southern Plains. In most wheat-producing areas the annual rainfall is extremely variable and critical. Much of the spring wheat belt in the Northern Plains experienced a severe drought and near crop failures in 1961. However, yields were better than average in the Southern Plains. On wheat farms in the Pacific Northwest net farm income changed very little from 1960 levels but were below the average of the previous 10-year (1951-60) period. Lower crop yields per acre were about offset by an increase in prices received for products sold.

Operators of wheat-corn-livestock farms received about the same returns in 1961 as in 1960 despite a substantial decline in farm production. The area in which these farms are located was less affected by the drought than the area of the other spring wheat farms. These operators have large livestock enterprises, and in 1961 production of livestock and livestock products increased despite a drop in crop production. Prices paid for inputs used in production changed very little on most wheat farms and increases in cash expenditures were held in check.

#### Livestock Ranches

In 1961 net ranch income ranged from 9 percent higher than a year earlier on Southwest cattle ranches to 26 percent higher on Northern Plains cattle ranches. Net ranch income was about 15 percent lower on sheep ranches in the Southwest and the Northern Plains. The Southwest, experienced favorable moisture conditions for the fifth consecutive year, but portions of the Intermountain Area experienced drought for the third consecutive year, and ranchers in the Northern Plains were subjected to droughts in both 1960 and 1961. Cattle prices improved from 1960 on western ranches and were a major factor in increasing incomes on these ranches. However. prices received by most sheep ranchers reached a 15-year low. Lamb prices were

the lowest in 16 years and sheep prices were the lowest, except for 1945 and 1946, in more than two decades. Wool payments improved slightly in 1961 and comprised 30 percent of the net ranch income on the Southwestern sheep ranches and 44 percent on Northern Plains sheep ranches.

## DAIRY FARMS, CENTRAL NORTHEAST

The Central Northeast area includes most of New York, all of Vermont, and six counties in northern Pennsylvania (fig. 1, p. iv). Dairying is the main agricultural enterprise in the area. As most of the land is too rolling and hilly for crop production, the fields for harvested crops are fairly small with considerable area devoted to pasture. Soils on some hill farms are shallow and lacking in natural fertility although they respond well to the use of commercial fertilizer.

This is one of the oldest dairy regions in the United States. Ready access to many of the larger population centers of the eastern United States provides an outlet for milk and is a major advantage to dairymen. There are more milk cows in the area than can be fed by locally produced crops, consequently most of the grain and concentrate feeds are shipped in.

In 1961, net farm income averaged \$4,590 per farm, \$356 above 1960. An 8-percent increase in milk production was largely responsible. This more than offset a 3-percent decline in prices received for milk.

TABLE 9.--Dairy farms, Central Northeast: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm Cropland harvested Open pasture.	Acre do. do.	217 81 81	221 82 82	226 84 83	231 85 86
Crops harvested: Corn. Small grains. Hay.	do. do.	10.7 14.1 55.7	10.8 14.1 56.9	11.0 13.8 59.0	10.8 14.0 60.0
Crop yields per harvested acre: Corn for silage	Ton Bushel Ton	10.3 53.0 1.8	10.5 54.0 1.8	10.3 52.0 2.0	11.5 52.0 2.1
Livestock on farm, Jan. 1: All cattle. Cows and heifers, 2 years old and over. Chickens.	Number do. do.	40.4 27.2 64	41.3 27.8 55	42.9 28.8 47	43.3 28.9 44
Milk production per cow	Pound	7,720	7,890	8,160	8,450
Tractors on farm	Number	1.78	1.87	1.95	2.00
Total labor used. Operator and family. Hired.	Hour do. do.	4,350 3,570 780	4,320 3,500 820	4,400 3,560 840	4,440 3,620 820
Total farm capital, Jan. l  Land and buildings.  Machinery and equipment.  Livestock.  Crops.	Dollar do. do. do. do.	35,400 19,000 6,500 7,400 2,500	38,800 20,400 6,900 9,100 2,400	40,600 21,200 7,200 9,700 2,500	41,500 22,200 7,300 9,400 2,600
Total cash receipts  Dairy products  Cattle and calves  Poultry and eggs Other, including Government payments	do. do. do. do.	10,395 8,849 1,112 350 84	10,853 9,283 1,243 259	11,411 9,820 1,266 251 74	11,585 10,375 906 213 91

TABLE 9.--Dairy farms, Central Northeast: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures.  Feed purchased. Livestock purchased. Other livestock expense. Fertilizer and lime. Other crop expense. Machinery. Farm buildings and fences. Labor hired. Taxes. Other	Dollar do.	7,415 2,245 163 312 331 290 2,364 373 626 523 188	8,000 2,340 189 347 367 311 2,538 400 728 568 212	8,442 2,559 126 359 378 323 2,580 520 738 631 228	9,341 2,894 225 384 397 331 2,773 670 726 688 253
Net cash farm income	do.	2,980	2,853	2,969	2,244
Value of perquisites	do.	939	955	945	955
Change in inventory: Crops and livestock Machinery and buildings	do.	263 117	302 126	113 207	971 420
Gross farm income  Operating expenses	do.	11,597 7,298	12,110 7,874	12,469 8,235	13,511 8,921
Net farm income Purchasing power in 1947-49 dollars	do.	4,299 3,643	4,236 3,590	4,234 3,558	4,590 3,857
Charge for capital at current interest rates Return per hour to operator and family labor	do.	1,955	2,134	2,436	2,490 .58
Charge for capital at 4.1 percent interest Return per hour to operator and family labor	do.	1,451	1,591 .76	1,665	1,702

<sup>1</sup> Preliminary.

TABLE 10.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income  Net farm income	92 92	104	108	117 107
Net farm production	7	102 100 103 99	108 106 106 101	117 111 115 104
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	97 96	105 106 102	104 104 103	103 101 105
Prices received for products sold Prices paid, including wages to hired labor	98 97	101 103	99	97 104

<sup>1</sup> Preliminary.

# DAIRY FARMS, GRADE A, EASTERN WISCONSIN 1

Approximately 35 percent of the commercial dairy farms in the 22 eastern Wisconsin counties (fig. 1, p. iv) market grade A milk (for bottling purposes). Two-thirds of them ship to the Chicago Federal Order Market.

Net farm incomes on typical grade A dairy farms are substantially higher than on typical grade B farms. The differential in milk prices is only one of many contributing factors. Generally, operators of grade A farms have larger farms and they obtain more production per unit than the grade B

operators. For instance, both milk production per cow and crop yields per acre are usually higher. Also, grade A farms are likely to be more highly mechanized and their operators are in a better position to take advantage of the economies brought about by their bigger operations.

In 1961, net farm incomes averaged \$6,938--\$1,080 higher than a year earlier. The increase in net farm income was due to increased milk production per cow, higher yields per acre, and higher prices received for milk.

TABLE 11.--Dairy farms, grade A, Eastern Wisconsin: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Tood & Com					
Land in farm	Acre	157	159	163	167
Cropland harvested	do.	104	107	109	111
Open pasture	do.	32	32	33	33
Crops harvested:					
Corn for grain	do.	17.0	21.5	21.0	21.6
Corn for silage	do.	16.4	14.0	16.6	15.4
Small grains	do.	29.5	29.2	27.2	29.0
Hay	do.	35.7	36.6	38.7	38.4
Crop yields per harvested acre:	ao.	22.1	20.0	20.1	30.4
Corn for grain	Bushel		F7 ( 3	( FT )	510 5
		66.4	76.1	67.4	78.5
Corn for silage	Ton	10.0	12.0	10.4	12.0
Oats	Bushel	59.3	54.2	51.3	61.4
Hay	Ton	2.7	3.2	3.2	3.1
Livestock on farm, Jan. 1:					
All cattle	Number	43.5	46.1	48.3	50.7
Cows and heifers, 2 years old and over	do.	27.2	28.1	29.0	30.2
Chickens	do.	46	25	29.0	30.2
Milk production per cow	Pound	9,440	9,710	9,780	
Pigs raised	Number	35		,	9,950
Tractors on farm			35	32	30
Tractors on ranners	do.	2.35	2.42	2.46	2.50
Total labor used	Hour	4,320	4,300	4,380	4,460
Operator and family	do.	3,900	3,880	3,950	4,000
Hired	do.	420	420	430	460
		1	720	450	400
Total farm capital, Jan. 1	Dollar	52,610	58,250	60,120	62,350
Land and buildings	do.	30,060	32,670	34,230	35,230
Machinery and equipment	do.	9,500	10,080	10,690	11,350
Livestock	do.	9,260	11,590	11,030	11,380
Crops	do.	3,790	3,910	4,170	4,390
			-,	1,110	1,,,,,,
Total cash receipts	do.	11,365	11,735	12,372	13,955
Dairy products	do.	8,044	8,450	9,447	10,366
Cattle and calves	do.	1,(29	1,943	1,750	1,846
Hogs	do.	1,171	1,016	940	977
Poultry and eggs	do.	218	80	0	0
	do.	248		_	633
Other, including Government payments	do.	55			133
Cattle and calves.  Hogs.  Poultry and eggs.  Crops.	do. do.	1, (29 1,171 218 248	1,943 1,016	1,750 940	

<sup>&</sup>lt;sup>1</sup>This is one of two new series replacing the series formerly published for this area.

TABLE 11.--Dairy farms, grade A, Eastern Wisconsin: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960 .	1961 <sup>1</sup>
Total cash expenditures. Feed purchased. Livestock purchased. Other livestock expense. Fertilizer and lime. Other crop expense. Machinery. Farm buildings and fences. Labor hired. Taxes.	Dollar do.	8,194 944 18 502 333 454 3,299 1,153 394 837	8,703 906 9 543 368 441 3,606 1,240 405 908	9,062 965 0 575 343 497 3,715 1,212 418 1,047	9,697 1,047 0 612 389 526 3,868 1,367 450 1,132
Other  Net cash farm income	do. do.	260 3,171	277 3,032	290 3,310	306
Value of perquisites	do.	994 515	1,025	1,046 741	1,062 826
Machinery and buildings.  Gross farm income.  Operating expenses.	do. do.	637 12,874 -7,557	820 13,790 7,883	761 14,159 8,301	792 15,843 8,905
Net farm income Purchasing power in 1947-49 dollars	do. do.	5,317 4,531	5,907 5,006	5,858 4,923	6,938 5,830
Charge for capital at current interest rates Return per hour to operator and family labor	do. do.	2,638 .69	2,913 .77	3,607 .57	3,429 .88
Charge for capital at 4.1 percent interest Return per hour to operator and family labor	do. do.	2,157	2,388	2,465 .86	2,556 1.10

<sup>1</sup> Preliminary.

TABLE 12. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	94	107	110	123
	96	111	110	130
Net farm production. Crop yields per acre. Production per hour of man labor. Production per unit of input.	91	110	108	118
	98	111	104	114
	91	110	107	114
	95	108	104	109
Operating expense per unit of production.  Total cost per unit of production.  Power and machinery (quantity).	101	96	102	101
	102	96	101	99
	99	104	108	111
Prices received for products sold Prices paid, including wages to hired labor	104	98	103	105
	97	102	104	106

<sup>1</sup> Preliminary.

# DAIRY FARMS, GRADE B, EASTERN WISCONSIN 2

About 65 percent of the commercial dairy farms in the 22 eastern Wisconsin counties (fig. 1, p. iv) ship grade B milk (for manufacturing purposes). Although farms selling milk for manufacturing purposes are still more numerous, the number of farms selling grade A milk is increasing.

Considerable differences in organization, production, costs, and returns exist between these two farm types. Generally, the grade B farms are smaller and have appreciably

lower net farm incomes than grade A farms. In 1961, the difference in average net incomes per farm between typical grade A and grade B farms was nearly \$3,500.

Net farm income on grade B dairy farms averaged \$3,467 in 1961, an increase of \$668 over a year earlier. The increase in net farm income was due to higher prices received, increased production per cow, and higher yields per acre.

TABLE 13. -- Dairy farms, grade B, Eastern Wisconsin: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>		
Land in farm Cropland harvested. Open pasture	Acre do. do.	131 77 32	133 79 32	136 80 33	139 32 33		
Crops harvested: Corn for grain. Corn for silage. Small grains. Hay.	do. do. do.	8.9 10.4 25.3 30.3	11.7 9.2 25.5 30.8	10.8 11.6 24.2 32.3	10.9 11.0 26.3 32.0		
Crop yields per harvested acre: Corn for grain. Corn for silage. Oats. Hay.	Bushel Ton Bushel Ton	58.5 8.8 55.2 2.2	67.0 10.6 50.4 2.6	59.3   9.2 47.7 2.6	70.2 10.7 56.8 2.5		
Livestock on farm, Jan. 1: All cattle. Cows and heifers, 2 years old and over. Chickens. Milk production per cow. Pigs raised. Tractors on farm.	Number do. do. Pound Number do.	29.1 18.8 105 8,130 24 1.85	29.4 19.2 106 8,310 25 1.90	30.5 19.7 93 8,320 26 1.92	32.0 20.4 86 8,480 23 1.94		
Total labor used Operator and family. Hired	Hour do. do.	3,620 3,510 110	3,650 3,560 90	3,620 3,530 90	3,670 3,580 90		
Total farm capital, Jan. l.  Land and buildings  Machinery and equipment  Livestock.  Crops	Dollar do. do. do. do.	36,020 21,980 6,310 5,270 2,460	39,400 23,940 6,360 6,380 2,720	40,210 25,020 6,290 6,000 2,900	41,170 25,720 6,290 6,200 2,960		
Total cash receipts.  Dairy products. Cattle and calves. Hogs. Poultry and eggs. Crops. Other, including Government payments.	do. do. do. do. do. do.	6,701 4,242 1,019 780 510 116 34	6,679 4,381 1,060 679 430 113	7,026 4,766 936 751 425 134 14	7,531 5,267 942 733 379 154 56		

<sup>&</sup>lt;sup>2</sup> This is one of two new series replacing the series formerly published for this area.

TABLE 13. -- Dairy farms, grade B, Eastern Wisconsin: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	5,260	5,408	5,480	5,847
Feed purchased	do.	838	835	705	807
Livestock purchased	do.	41	39	29	21
Other livestock expense	do.	348	371	401	418
Fertilizer and lime	do.	208	230	214	242
Other crop expense	do.	378	388	408	415
Machinery	do.	2,006	2,088	2,158	2,235
Farm buildings and fences	do.	581	559	559	631
Labor hired	do.	103	90	89	86
Taxes	do.	549	587	682	738
Other	do.	208	221	235	254
Net cash farm income	do.	1,441	1,271	1,546	1,684
Value of perquisites	do.	893	948	982	985
Crops and livestock	do.	265	687	348	814
Machinery and buildings	do.	-63	-119	-77	-16
Gross farm income	do.	7,859	8,314	8,356	9,330
Operating expenses	do.	5,323	5,527	5,557	5,863
Net farm income  Purchasing power in 1947-49 dollars	do.	2,536 2,158	2,787	2,799 2,352	3,467 2,913
ruichasing power in 1947-49 dollars	do.	2,100	2,502	2,002	2,717
Charge for capital at current interest rates	do.	1,805	1,970	2,413	2,264
Return per hour to operator and family labor	do.	.21	.23	.11	.34
Charge for capital at 4.1 percent interest Return per hour to operator and family labor	do. do.	1,477	1,615	1,649	1,688 .50

<sup>1</sup> Preliminary.

TABLE 14. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>	
Gross farm income	95	106	106	119	
	99	110	110	137	
Net farm production.  Crop yields per acre.  Production per hour of man labor.  Production per unit of input.	93	110	107	116	
	98	110	104	114	
	92	109	107	115	
	96	106	103	109	
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	102	96	100	97	
	101	96	100	97	
	104	98	95	93	
Prices received for products sold  Prices paid, including wages to hired labor	105	97	102	105	
	100	102	104	105	

<sup>1</sup> Preliminary.

## DAIRY FARMS, GRADE B, WESTERN WISCONSIN

In 1961, about 74 percent of the commercial dairy farmers in western Wisconsin (fig. 1, p. iv) sold grade B milk (for manufacturing purposes) and about 26 percent sold grade A milk.

Of all farms in the area, nearly 70 percent are commercial grade B dairy farms. During 1951-60, about 80 percent of the total cash receipts on these farms came from the dairy enterprises. These farms are not, however, as highly specialized in dairying as the Northeastern dairy farms. The operators grow most of the grain and

hay to feed their livestock, and hog and chicken enterprises are common on most units.

Of the total acreage per farm less than 50 percent is cropland harvested. The rolling hills provide substantial acreages of permanent and woodland pasture.

In 1961, net farm income averaged \$4,360 per farm, up nearly \$725 from a year earlier. The increase was due to greater production per farm and higher prices received for milk.

TABLE 15.--Dairy farms, grade B, Western Wisconsin: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	169	172	176	100
Cropland harvested	do.	79	82		180
Open pasture	do.	41	42	83	85
Crops harvested:	40.	41	42	43	44
Corn for grain	do.	15.4	17.9	15.8	707.0
Corn for silage	do.	9.1	8.0	10.6	17.0
Small grains	do.	21.8	22.6		8.4
Нау	do.	32.1	32.3	22.2	22.7
Crop yields per harvested acre:	do.	25.1	24.2	34.1	35.9
Corn for grain	Bushel	63.5	(7 2	1	
Corm for silage	Ton	10.5	67.3	56.4	68.3
Oats	Bushel	52.1		8.5	12.2
Hay	Ton		51.5	51.7	58.1
	1011	2.4	2.5	2.9	2.8
Livestock on farm, Jan. 1:					
All cattle	Number	207 0	20 5		
Cows and heifers, 2 years old and over	do.	37.9	38.5	39.2	40.9
Chickens	do.		20.9	21.0	22.0
Milk production per cow	Pound	108	108	• 95	82
Pigs raised		7,760	7,980	8,010	8,160
fractors on farm	Number	22	21	20	21
rad ooid on raim	do.	1.71	1.80	1.80	1.83
Total labor used	TT	1 200			
Operator and family	Hour	4,190	4,190	4,190	4,190
Hired	do.	3,840	3,840	3,880	3,900
111100000000000000000000000000000000000	do.	350	350	310	290
Cotal farm capital, Jan. l	D-33	07 /40			
Land and buildings	Dollar	27,680	30,930	31,220	32,860
Machinery and equipment	do.	14,800	16,440	17,460	18,850
Livestock	do.	3,860	3,880	3,910	4,000
Crope	do.	6,400	7,740	7,060	7,320
Crops	do.	2,620	2,870	2,790	2,690
Potal cash massints					
Total cash receipts	do.	7,117	7,234	7,546	8,001
Dairy products	do.	4,254	4,384	4,793	5,342
Cattle and calves	do.	1,492	1,648	1,389	1,452
Hogs	do.	725	659	548	660
Poultry and eggs	do.	479	406	408	336
Other icaluding Cavarrant reverses	do.	120	94	371	118
Other, including Government payments	do.	47	43	37	93

TABLE 15. -- Dairy farms, grade B, Western Wisconsin: Organization, production, costs and returns, 1961, with comparisons -- Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total angh avnowditures	D-33	1 510	1 001	7.035	C 000 K
Total cash expenditures	Dollar	4,542	4,804	5,017	5,275
Feed purchased	do.	711	726	683	737
Livestock purchased	do.	42	40	29	20
Other livestock expense	do.	313	329	351	374
Fertilizer and lime	do.	209	229	236	266
Other crop expense	do.	326	339	385	390
Machinery	do.	1,689	1,835	1,927	2,014
Farm buildings and fences	do. do.	385	395	404	446
Taxes	do.	306 408	311 436	288 525	271
Other	do.	153	164	189	564 193
	uo.	1,00	104	109	193
Net cash farm income	do.	2,575	2,430	2,529	2,726
Value of perquisites Change in inventory:	do.	749	767	819	844
Crops and livestock	do.	203	302	250	732
Machinery and buildings	do.	-136	<del>-</del> 85	38	58
Gross farm income	do.	8,069	8,303	8,615	9,577
Operating expenses	do.	4,678	4,889	4,979	5,217
Net farm income	do.	3,391	3,414	3,636	4,360
Purchasing power in 1947-49 dollars	do.	2,889	2,893	3,055	3,664
Charge for capital at current interest rates	do.	1,387	1,548	1,873	1,807
Return per hour to operator and family labor	do.	. 52	.49	.45	.65
Charge for capital at 4.1 percent interest	do.	1,135	1,268	1,280	1,347
Return per hour to operator and family labor	do.	. 59	• 56	.61	.77

<sup>1</sup> Preliminary.

TABLE 16. -- Index numbers of costs and returns and related factors, 1961, with comparisons
(1957-59 = 100)

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income Net farm income	94 94	103 101	107 107	119
Net farm production	91	105	106	115
	92	105	103	112
	91	105	106	115
	95	103	103	108
Operating expense per unit of production	102	100	101	98
	103	100	102	98
	107	99	100	101
Prices received for products sold	104	98	101	105
	100	101	104	106

<sup>1</sup> Preliminary.

# DAIRY-HOG FARMS, SOUTHEASTERN MINNESOTA

Dairy-hog farms in southeastern Minnesota, on the northern fringe of the Corn Belt (fig. 1, p. iv), are somewhat handicapped in the production of corn grain by the short growing season and the rather cool summer nights. However, most of the feed on these farms is homegrown and generally only the commercial supplements are purchased. Dairying is the predominant farm enterprise. Production of corn and hogs forms a complementary relationship for second place.

In 1961, over 90 percent of the operators of commercial dairy-hog farms in this area

sold grade B milk (for manufacturing purposes), 8 percent sold grade A milk and less than 2 percent sold cream. The series presented here is typical only of the producers selling grade B milk.

In 1961, net incomes on these farms were estimated to average \$4,490, nearly \$940 above 1960 incomes. The higher net incomes were attributed to higher prices received for milk and greater production per farm. Total production of milk and crops attained record highs in 1961.

TABLE 17.--Dairy-hog farms, Southeastern Minnesota: Organization, production, costs and returns, 1961, with comparisons

		,			
ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	157	159	163	167
Cropland harvested	do.	96	100	103	102
Open pasture	do.	28	26	27	28
Crops harvested:		00 5	01.0	22	00.
Corn for grain	do.	30.7	34.8	32.6	33.6
Corn for silage	do.	9.8	10.6	12.3	10.6
Small grains	do.	28.9	28.6	29.2	28.1
Crop yields per harvested acre:	do.	26.2	26.3	28.8	30.1
Corn for grain	Bushel	57.4	56.0	54.9	67.2
Corn for silage	Ton	9.9	9.9	8.8	11.8
Oats	Bushel	50.3	52.5	47.8	50.8
Hay	Ton	2.6	2.6	2.8	2.8
Livestock on farm, Jan. 1:					
All cattle	Number	32.5	32.7	33.0	34.7
Cows and heifers, 2 years old and over	do.	19.7	19.8	19.9	20.5
Chickens	do.	145	139	128	116
Milk production per cow	Pound	7,630	8,060	8,250	8,380
Pigs raised	Number	45	48	46	48
Tractors on farm	do.	1.81	1.86	2.00	2.14
		1.01	1.00	2.00	2.1
Total labor used	Hour	3,930	3,960	3,990	4,060
Operator and family	do.	3,620	3,630	3,670	3,760
Hired	do.	310	330	320	300
			220	320	200
Total farm capital, Jan. 1	Dollar	45,100	48,840	49,890	49,860
Land and buildings	do.	29,560	31,660	33,430	33,080
Machinery and equipment	do.	6,680	6,970	7,090	7,180
Livestock	do.	5,900	7,170	6,120	6,680
Crops	do.	2,960	3,040	3,250	2,920
		! 2,500	2,040	2,250	2,720
Total cash receipts	do.	8,337	8,559	8,708	9,234
Dairy products	do.	4,380	4,661	4,882	5,429
Cattle and calves	do.	1,190	1,318	1,111	1,130
Hogs	do.	1,576	1,477	1,488	1,713
Poultry and eggs	do.	574	474	517	442
Crops	do.	568	598	681	378
Other, including Government payments	do.	49	31	29	142

TABLE 17. -- Dairy-hog farms, Southeastern Minnesota: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures Feed purchased Livestock purchased Other livestock expense Fertilizer and lime Other crop expense Machinery Farm buildings and fences Labor hired Taxes Other	Dollar do.	5,276 688 55 263 169 256 2,307 514 294 575	5,714 739 52 279 194 290 2,507 538 319 633 163	6,227 739 44 327 224 375 2,604 678 310 726 200	6,694 816 50 377 240 409 2,631 847 302 791 231
Net cash farm income	do.	3,061	2,845	2,481	2,540
Value of perquisites	do.	739	735	765	783
Change in inventory: Crops and livestock Machinery and buildings	do.	148	23 29	227 79	993 174
Gross farm income Operating expenses	do.	9,224 5,264	9,317 5,685	9,700 6,148	11,010 6,520
Net farm income Purchasing power in 1947-49 dollars	do.	3,960 3,374	3,632 3,078	3,552 2,985	4,490 <b>3,</b> 773
Charge for capital at current interest rate Return per hour to operator and family labor	do.	2,261	2,442	2,993	2,742 .46
Charge for capital at 4.1 percent interest Return per hour to operator and family labor	do.	1,849	2,002	2,045	2,044

<sup>1</sup> Preliminary.

TABLE 18.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	95 100	101 92	105 90	119 113
Net farm production	91 94 92 94	105 100 104 102	103 99 102 97	111 111 107 100
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	100	103 102 100	112 106 99	110 103 99
Prices received for products sold Prices paid, including wages to hired labor	105 97	96 102	98	10s 105

<sup>1</sup> Preliminary.

### HOG-DAIRY FARMS, CORN BELT

These commercial hog-dairy farms are located in a transitional area between dairy oriented farms in the northern Corn Belt fringe and the cash grain and livestock fattening farms in the heart of the Corn Belt (fig. 1, p. iv).

The data are based on farms of 150 to 210 acres with 20 to 30 litters of pigs and 15 to 22 milk cows and heifers. However, the application of the data is more general.

A typical commercial hog-dairy farm in this area in 1961 raised 143 head of hogs, which provided an outlet for part of the feed grains produced. Eighteen milk cows, along with other dairy stock, utilized the remaining grain and the forage produced on the more rolling and hilly land.

In 1961, approximately 75 percent of total cash receipts came from the hog and dairy enterprises. Commercial supplements were the only feeds purchased in any quantity, as production of crops and forage was in balance with livestock feed requirements.

Net farm incomes in 1961 exceeded those of a year earlier by more than one-fourth due to higher prices and increased production of hogs and milk.

TABLE 19.--Hog-dairy farms, Corn Belt: Organization, production, costs and returns, 1961, with comparisons

ITEM	TINU	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	170	174	178	182
Cropland harvested	do.	104	107	109	105
Crops harvested:	2	100		0	
Corn for grain	do.	42.8	44.5 3.4	47.0	44.0
Corn for silage	do.	3.3	27.2	25.1	27.0
Hay	do.	31.3	31.9	32.9	31.0
1100, y	40.	) ) , )	21.9	22.0	21.0
Crop yields per harvested acre:					
Corn for grain	Bushel	76.2	77.1	70.6	83.6
Corn for silage	Ton	13.0	13.5	11.9	15.7
Oats	Bushel	52.9	49.8	44.7	52.6
Hay	Ton	2.4	2.4	2.7	2.5
There is a second of the secon					
Livestock on farm, Jan. 1: All cattle	Number	32.1	20.2	22.0	22.2
Cows and heifers, 2 years old and over	go.	17.7	32.3 17.9	32.9   18.0	33.3 18.0
Chickens	do.	135	122	102	93
Pigs raised	do.	127	130	102	143
Milk production per cow	Pound	7,120	7,240	7,350	7,560
Tractors on farm	Number	2.16	2.26	2.38	2.45
TIGO OOLO OH TGIMINI III III III III III III III III II	Nonibol	2.10	2.20	2.50	2.47
Total labor used	Hour	4,400	4,410	4,440	4,260
Operator and family	do.	3,930	3,970	4,000	3,830
Hired	do.	470	440	440	430
Total form conital Ton 1	D=11	63 200	56 050	~	F. CO.
Total farm capital, Jan. 1	Dollar do.	51,370	56,250	56,620	56,720
Machinery and equipment	do.		37,410	39,160	38,400
Livestock	do.	6,590	6,930 7,860	7,140	7,300
Crops	do.	4,180	4,050	6,380	7,170
orops	uo.	4,100	4,000	3,940	3,850
Total cash receipts	do.	11,520	11,110	11,077	12,591
Crops	do.	1,111	1,248	1,052	889
Cattle and calves	do.	1,504	1,621	1,481	1,546
Hogs	do.	4,511	3,929	3,974	5,056
Dairy products	do.	3,663	3,769	4,047	4,294
Poultry and eggs	do.	585	444	429	374
Other, including Government payments	do.	146	99	. 94	432

TABLE 19.--Hog-dairy farms, Corn Belt: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	6,755	7,347	7,394	7,735
Feed purchased	do.	1,199	1,373	1,306	1,432
Livestock purchased	do.	78	53	42	37
Other livestock expense	do.	235	266	243	267
Fertilizer and lime	do.	329	353	350	355
Other crop expense	do.	366	407	443	409
Machinery	do.	2,665	2,845	2,837	2,993
Farm buildings and fences	do.	658	753	775	797
Labor hired:	do.	477	476	484	473
Taxes	do.	561	615	684	724
Other	do.	187	206	230	248
Net cash farm income	do.	4,765	3,763	3,683	4,856
Value of perquisites	do.	790	823	875	860
Crops and livestock	do.	162	71	181	345
Machinery and buildings	do.	85	157	68	113
Gross farm income	do.	12,472	12,004	12,133	13,796
Operating expenses	do.	6,670	7,190	7,326	7,622
Net farm income.	do.	5,802	4,814	4,807	6,174
Purchasing power in 1947-49 dollars	do.	4,944	4,080	4,039	5,188
rateriability power in 1747/47 dollars	do.	7,777	4,000	4,000	2,100
Charge for capital at current interest rates	do.	2,588	2,812	3,397	3,290
Return per hour to operator and family labor	do.	.82	. 50	.35	.75
Charge for capital at 4.1 percent interest	do.	2,106	2,306	2,321	2,326
Return per hour to operator and family labor	do.	.94	.63	.62	1.00

<sup>1</sup> Preliminary.

TABLE 20. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income. Net farm income.	92 91	96 83	97 83	111
Net farm production	90	102	97	105
	92	100	95	107
	90	102	96	108
	93	99	94	101
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	104	104	112	108
	103	104	112	105
	98	102	102	103
Prices received for products sold Prices paid, including wages to hired labor	104	92	99	102
	98	102	102	103

<sup>1</sup> Preliminary.

## HOG FATTENING--BEEF RAISING FARMS, CORN BELT

These commercial hog fattening--beef raising farms are located in the southwestern portion of the Corn Belt (fig. 1, p. iv). Information is based on farms of 195 to 285 acres with 14 to 20 litters of pigs and 30 to 45 head of cattle, but the data and especially the trends are applicable to farms in a larger size range.

Operators of typical farms use forage production to utilize the rolling to hilly land that characterizes much of the area. Feed grain production on the remaining land is adequate to fatten around 100 hogs per farm for market each year. The feeder cattle produced on the farms are not fattened for

market because of the limited production of feed grains.

In 1961, marketings from the beef enterprise on typical farms consisted of approximately 16 animals. Hogs continued to be the main enterprise with about 113 head raised and fattened during the year. About 80 percent of cash receipts in 1961 came from the livestock enterprises. The remaining receipts were largely from sale of soybeans.

Net farm incomes in 1961 exceeded those of a year earlier by almost a fourth due to increased livestock and crop production and higher hog and soybean prices.

TABLE 21.--Hog fattening--beef raising farms, Corn Belt: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	239	244	251	259
Cropland harvested	do.	108	110	116	112
Crops harvested:					
Corn	do.	38.9	44.3	45.8	38.6
Small grains	do.	20.1	19.2	19.1	20.0
Soybeans	do.	14.3	13.6	15.8	19.7
Hay	do.	34.6	32.9	35.3	33.7
Crop yields per harvested acre:					
Corn for grain	Bushel	62.0	61.4	5F.1	61.0
Oats	do.	36.2	27.8	38.3	40.4
Soybeans	do.	25.8	24.9	23.3	26.7
Hay	Ton	1.8	1.3	1.7	1.9
Livestock on farm, Jan. 1:					
All cattle	Number	33.2	34.0	36.7	38.9
Cows and heifers, 2 years old and over	do.	19.7	19.9	20.0	19.9
Chicke s	do.	7.1			57
Pigs raised	do.	95.8	101.6	98.0	113.0
Tractors on farm	do.	1.16	1.70	1.72	1.75
Total labor used	Hour	٥,470	3,490	,540	3,530
Operator and family	do.	3,230	3,250	,300	3,290
Hired	do.	2+0	240	240	240
11TT C C C C C C C C C C C C C C C C C C	40.	240	240	240	240
Total farm capital, Jan. 1	Dollar	44,490	47,880	49,780	51,500
Land and buildings	do.	29,220	31,23	33,880	34,450
Machinery and equipment	do.	5,330	5,590	5,770	5,940
Livestock	do.	0,580	7,770	6,890	7,850
Crops	do.	3,360	3,290	3,240	3,260
		~ ~~			
Total cash receipts	do.	7,758	7,311	7,412	8,225
Crops	do.	1,348	1,499	1,537	1,17
Cattle and calves	do.	2,003	2,023	2,094	2,250
Hogs	do.	3,392	3,012	3,125	3,84
Dairy products	do.	420	398	288	25
Poultry and eggs	do.	320	231	235	21/3
Other, including Government payments	do.	i 275	149	140	495

TABLE 21.--Hog fattening--beef raising farms, Corn Belt: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	5,027	5,516	5,585	5,947
Feed purchased	do.	811	899	843	947
Livestock purchased	do.	38	36	26	24
Other livestock expense	do.	152	166	180	200
Fertilizer and lime	do.	352	449	407	487
Other crop expense	do.	260	286	324	316
Machinery	do.	2,043	2,211	2,232	2,279
Farm buildings and fences	do.	622	667	672	688
Labor hired	do.	230	228	236	240
Taxes	do.	431	475	555	630
Other	do.	88	99	110	136
Net cash farm income	do.	2,731	1,795	1,833	2,288
Value of perquisites	do.	562	>81	639	639
Crops and livestock	do.	303	294	366	680
Machinery and buildings	do.	378	434	387	375
Gross farm income.	do.	8,623	8,186 5,082	8,423 5,198	9,554 5,572
Operating expenses	00.	4,649	7,002	2,170	2,212
Net farm income	do.	3,974	3,104	3,225	3,982
Purchasing power in 1947-49 dollars	do.	3,387	2,631	2,710	3,346
Charge for capital at current interest rates	do.	2,370	2,505	3,102	3,109
Return per hour to operator and family labor	do.	.50	.18	.04	.27
Charge for capital at 4.1 percent interest2	do.	1,923	2,074	2,156	2,234
Return per hour to operator and family labor	do.	.63	.32	.32	.53

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 22. --Index numbers of costs and returns and related factors, 1961, with comparisons

(=:::::::::::::::::::::::::::::::::::::				
ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income Net farm income	89 89	95 78	98 81	111
Net farm production	88	102	101	105
	88	96	95	102
	87	102	99	103
	93	99	97	98
Operating expense per unit of production	103	106	109	113
	105	103	108	108
	98	102	104	105
Prices received for products sold	10 <i>5</i>	91	95	101
	98	101	102	104

<sup>1</sup> Preliminary.

#### HOG-BEEF FATTENING FARMS, CORN BELT

These commercial hog-beef fattening farms are located in the upper Missouri valley, eastern Iowa, and western Illinois (fig. 1, p. iv). Practically all of the cash receipts on typical farms come from hog and cattle enterprises. The fattening operations consist of an average of 187 hogs that are raised on the farm and 59 head of feeders that are purchased. Operators of typical farms use the long term type of feeding system with feeder cattle purchased each fall. The feeders are wintered and then fattened for sale the following summer and

early fall. Although the information is based on one of the common beef fattening systems in the area, the data and especially the yearly trends are applicable to other feeding operations and to a wide range in size of operation.

Net incomes in 1961 were up more than one-third from a year ago. Contributing factors were increased livestock production, higher hog prices, and a more favorable price spread between feeder and fat cattle than in 1960.

TABLE 23.--Hog-beef fattening farms, Corn Belt: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>	
Land in farm Cropland harvested	Acre do.	209 148	212 152	216 155	221 143	
Crops harvested: Corn	do. do. do.	79.6 38.7 29.3	92.5 32.0 27.5	96.9 30.6 27.5	84.2 31.0 27.8	
Crop yields per harvested acre: Corn for grain	Bushel do. Ton	69.1 47.7 2.1	70.2 45.3 2.1	66.9 45.8 2.4	74.2 47.9 2.4	
Livestock on farm, Jan. 1: All cattle Cows and heifers, 2 years old and over Purchased feeder cattle. Chickens. Pigs raised.	Number do. do. do. do.	59.1 6.3 46.7 118 159	68.5 6.3 56.2 113 171	68.2 6.2 55.4 103 162	72.1 6.1 59.3 92 187	
Tractors on farm	do.	2.30	2.37	2.43	2.52	
Total labor used. Operator and family. Hired.	Hour do. do.	4,090 3,560 530	4,220 3,680 540	4,150 3,610 540	4,200 3,650 550	
Total farm capital, Jan. l	Dollar do. do. do.	75,670 50,930 7,600 11,050 6,090	82,730 54,060 7,730 14,460 6,480	84,060 56,590 7,790 13,050 6,630	86,770 59,890 7,790 12,820 6,270	
Total cash receipts Crops Cattle and calves Hogs Dairy products. Poultry and eggs. Other, including Government payments.	do. do. do. do. do. do. do.	20,821 429 13,419 5,746 457 498 272	23,128 591 16,444 5,120 467 392	22,687 1,301 14,975 5,404 457 429	23,956 0 15,641 6,699 472 361 783	

TABLE 23. --Hog-beef fattening farms, Corn Belt: Organization, production, costs and returns, 1961, with comparisons--Continued

	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	14,390	18,089	17,803	17,564
Feed purchased	do.	1,692	2,036	2,059	2,464
Livestock purchased	do.	6,667	9,511	9,037	8,251
Other livestock expense	do.	377	445	457	516
Fertilizer and lime	do.	347	400	400	383
Other crop expense	do.	417	440	478	450
Machinery	do.	2,598	2,799	2,782	2,823
Farm buildings and fences	do.	824	865	878	891
Labor hired	do.	559	604	609	616
TaxesOther	do.	712	770	872	936
O DITET	do.	197	219	231	234
Net cash farm income	do.	6,431	5,039	4,884	6,392
Value of perquisites	do.	926	943	978	1,016
Crops and livestock	do.	720	546	2	733
Machinery and buildings	do.	13	63	-7	-15
Gross farm income	do.	22,467	24,617	23,667	25,705
Operating expenses	do.	14,377	18,026	17,810	17,579
NT a la Company	2	2 000			4 301
Net farm income	do.	8,090	6,591	5,857	8,126
Purchasing power in 1947-49 dollars	do.	6,893	5,586	4,922	6,829
Charge for capital at current interest rates	do.	4,016	4,316	5,238	5,238
Return per hour to operator and family labor	do.	1.14	.62	.17	.79
To the first of the form of th		1.17	•02	• - 1	• 1 >
Charge for capital at 4.1 percent interest2	do.	3,260	3,572	3,640	3,763
Return per hour to operator and family labor	do.	1.36	.82	.61	1.20

<sup>1</sup> Preliminary. 2 Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 24.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	93 91	110 81	105 72	114
Net farm production. Crop yields per acre. Production per hour of man labor. Production per unit of input.	90	111	109	111
	91	100	98	107
	90	107	108	109
	95	102	101	100
Operating expense per unit of production	104	112	111	106
	104	106	107	102
	103	99	98	97
Prices received for products sold Prices paid, including wages to hired labor	103	98	93	95
	100	110	108	100

<sup>1</sup> Preliminary.

## CASH GRAIN FARMS, CORN BELT

These cash grain farms are located in east central Illinois (fig. 1, p. iv). The land in this area is level to slightly rolling and is conducive to production of row crops. Corn is the most important crop with soybeans second. Other crops in order of importance are small grains and hay. In 1961, livestock receipts were only about one-sixth of total cash receipts.

On these cash grain farms, about half the cropland is usually set aside for corn production. In 1961, corn acreage decreased about a fifth from a year earlier. However, higher prices and yields along with feed

grain program payments held the income from the corn enterprise near the 1960 level.

Soybean acreage in 1961 increased about a fifth above a year earlier. Yields were unchanged from 1960, but increased price supports in 1961 resulted in a 12-cent raise in the price of soybeans per bushel. The net effect was an average increase in soybean receipts of \$1,000.

Net farm incomes averaged about 16 percent above those for 1960. Larger receipts from soybean and wheat enterprises made possible the higher net incomes.

TABLE 25.--Cash grain farms, Corn Belt: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	237	242	248	254
Cropland harvested	do.	196	200	206	193
Crops harvested:					
Corn	do.	86.0	95.4	100.8	81.0
Small grains	do.	37.1	36.8	35.1	30.8
Soybeans	do.	55.4	53.2	56.2	68.0
Hay	do.	17.0	14.6	13.9	13.2
Crop yields per harvested acre:					
Corn for grain	Bushel	74.3	71.0	81.0	86.1
Oats	do.	41.9	35.0	60.8	61.9
Soybeans	do.	29.0	27.9	30.2	30.2
Hay	Ton	1.94	1.97	2.06	2.11
Livestock on farm, Jan. 1:					
All cattle	Number	18.2	18.0	17.7	18.0
Cows and heifers, 2 years old and over	do.	7.7	7.5	7.6	7.7
Chickens	do.	98	85	74	68
Pigs raised	do.	36.4	38.4	35.3	38.4
Tractors on farm	do.	2.19	2.30	2.35	2.48
Total labor used	Hour	3,290	3,260	3,220	3,130
Operator and family	do.	2,930	2,930	2,900	2,820
Hired	do.	360	330	320	310
Total farm capital, Jan. 1	Dollar	100,090	107,920	109,670	105,940
Land and buildings	do.	88,230	95,350	97,710	93,980
Machinery and equipment	do.	7,180	7,430	7,410	7,380
Livestock	do.	2,890	3,380	2,830	3,030
Crops	do.	1,790	1,760	1,720	1,550
Total cash receipts	do.	13,558	13,115	15,059	16,275
Crops	do.	10,379	10,226	12,375	12,575
Cattle and calves	do.	993	1,020	895	957
Hogs	do.	1,273	1,168	1,143	1,282
Dairy products	do.	267	245	206	194
Poultry and eggs	do.	429	312	306	277
Other, including Government payments	do.	217	144	134	990

TABLE 25.--Cashgrain farms, Corn Belt: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	7,607	8,034	8,031	8,363
Feed purchased	do.	484	510	472	486
Livestock purchased	do.	40	30	25	19
Other livestock expense	do.	99	103	88	92
Fertilizer and lime	do.	889	990	930	973
Other crop expense	do.	489	501	539	550
Machinery	do.	3,024	3,130	3,129	3,253
Farm buildings and fences	do.	629	665	640	672
Labor hired	do.	354	333	333	326
Taxes	do.	1,480	1,640	1,729	1,827
Other	do.	119	132	146	165
Net cash farm income	do.	5,951	5,081	7,028	7,912
Value of perquisites	do.	820	841	897	872
Crops and livestock	do.	-3	-112	-86	98
Machinery and buildings	do.	-62	-112	-168	-4
Gross farm income	do.	14,375	13,844	15,870	17,245
Operating expenses	do.	7,669	8,146	8,199	8,367
Net farm income	do.	6,706	5,698	7,671	8,878
Purchasing power in 1947-49 dollars	do.	5,717	4,829	6,446	7,460
Charge for capital at current interest rates	do.	5,307	5,545	6,734	5,982
Return per hour to operator and family labor	do.	.48	.05	.32	1.03
Charge for capital at 4.1 percent interest <sup>2</sup>	do.	4,241	4,574	4,650	4,499
Return per hour to operator and family labor	do.	.84	.38	1.04	1.55

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 26. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	104	96	110	120
	118	85	114	132
Net farm production  Crop yields per acre  Production per hour of man labor  Production per unit of input	94	101	118	113
	96	95	111	117
	94	102	121	119
	96	99	113	109
Operating expense per unit of production	99	10 <i>5</i>	105	111
	97	10 <i>5</i>	92	95
	102	100	97	96
Prices received for products sold  Prices paid, including wages to hired labor	113 95	96 103	94 102	102

<sup>1</sup> Preliminary.

#### EGG-PRODUCING FARMS, NEW JERSEY

Commercial family-operated egg-producing farms in New Jersey are highly specialized (fig. 1, p. iv). Market eggs usually account for over 90 percent of cash receipts, and income from the sale of cull layers for the remainder. All the feed and other inputs on these farms are purchased and most of the eggs are disposed of wholesale.

Operators of these farms tend to cull their flocks when pullets start laying during the July-September period. Before 1960, operators normally kept about a third of the best layers for a second year of production. In 1960 and 1961, these farmers kept about two-fifths of their birds for a second year of production.

Net farm income in 1961 averaged about \$4,670, a 9-percent decrease from the previous year. Prices received for eggs were 6 percent lower than in 1960. More layers on hand than in 1960 and a slight increase in egg production cushioned the effect of lower prices received for eggs. Total expenditures were somewhat higher as a consequence of increased size of flock.

TABLE 27.--Egg-producing farms, New Jersey: Organization, production, costs and returns, 1961, with comparisons 1

ITEM	TINU	AVERAGE 1957-59	1959	1960	1961 <sup>2</sup>
Land in farm	Acre do.	10 0	10	10 0	10
Laying hens on farm, Jan. 1	Number	4,687	4,810	4,910	5,010
Chickens raised	do. do. do.	3,042 4,080	2,912 4,214 196	2,771 4,193 193	2,658 4,514 194
Total labor used Operator and family. Hired.	Hour do. do.	5,200 4,280 920	5,080 4,280 800	5,130 4,330 800	5,250 4,350 900
Total farm capital, Jan. l  Land and buildings  Machinery and equipment  Livestock.	Dollar do. do.	42,090 32,850 1,890 7,350	43,180 33,500 1,980 7,700	43,140 34,040 1,980 7,120	44,740 34,730 1,990 8,020
Total cash receiptsEggsCull layers	do. do. do.	25,410 24,658 752	23,342 22,677 665	27,142 26,261 881	27,400 26,673 727

TABLE 27.--Egg-producing farms, New Jersey: Organization, production, costs and returns, 1961, with comparisons 1--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>2</sup>
Total cash expenditures  Feed purchased Baby chicks Other poultry expense Machinery. Brooder fuel Farm buildings Labor hired Taxes. Telephone Electricity.	Dollar do.	25,487 19,286 1,419 490 926 183 1,530 840 434 33 230	25,521 19,396 1,395 506 973 175 1,484 738 469 35 229	23,729 17,661 1,253 504 984 166 1,507 750 503 42 236	24,447 18,323 1,141 542 993 154 1,497 844 539 43 240
Insurance Miscellaneous expenses	do. do.	34 82	37 84	39 84	41 90
Net cash farm income	do.	-77	-2,179	3,413	2,953
Value of perquisites	do.	922	880	952	961
Livestock	do.	182 715	145 631	160 633	150 609
Gross farm income Operating expenses	do.	26,514 24,772	24,367 24,890	28,254 23,096	28,511 23,838
Net farm income Purchasing power in 1947-49 dollars	do.	1,742 1,488	-523 -443	5,158 4,334	4,673 3,927
Charge for capital at current interest rates Return per hour to operator and family labor	do.	2,317 13	2,375 68	2,588	2,684 •46
Charge for capital at 4.1 percent interest Return per hour to operator and family labor	do.	1,726 (3)	1,770 54	1,769 .78	1,834 .65

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary. <sup>3</sup> Less than one.

TABLE 28.--Index numbers of costs and returns and related factors, 1961, with comparisons<sup>1</sup>

(1)) - 100)				
ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>2</sup>
Gross farm income. Net farm income.	106	92	107	108
	170	( <sup>3</sup> )	296	268
Net farm production	83	108	104	120
	98	101	99	99
	80	111	106	118
	97	102	100	103
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	110	97	92	88
	109	97	94	90
	89	103	105	107
Prices received for products sold  Prices paid, including wages to hired labor	116	89	105	98
	105	99	93	91

<sup>1</sup> Revised. 2 Preliminary. 3 Net loss.

#### BROILER FARMS, DELMARVA

Broilers in the Delmarva peninsular are typically grown under contract (fig. 1, p. iv). Nonfarm concerns supply most of the various production inputs, retain ownership of the birds, make most management decisions, and assume any possible market loss. The farmers in turn provide the buildings, equipment, and labor, and receive a certain contractual income.

The normal contract to the grower is basically a guarantee contract, assuring the farmer a return ranging from \$45 to \$60 per thousand broilers with some arrangement to share in the profits.

Broiler growers in this area normally

produce four lots of birds annually. In 1961, typical broiler growers produced 43,000 birds per farm. In addition, about 80 acres of corn and soybeans were harvested.

Net farm income on typical farms in 1961 averaged \$5,365 per farm, a decrease of 4 percent from a year earlier. This resulted from a decrease in average returns per 1,000 broilers and a reduction in acreage of corn. These farmers placed about 20 percent of their 1959-60 base acreage of corn in the feed grain program. Income from soybeans was 16 percent higher in 1961 than in 1960 due to increased acreage and higher prices received.

TABLE 29.--Broiler farms, Delmarva: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm Cropland harvested	Acre do.	106 79	106 81	106 87	106 85
Crops harvested: CornSoybeans	do. do.	37.8 40.9	38.9 41.7	38.4 48.8	30.4 54.7
Crop yields per harvested acre: Corn	Bushel do.	46.7 20.7	49.9 21.7	59.7 24.4	58.7 23.7
Broilers on hand annually	Number	38,014	40,032	41,516	42,971
Total labor used Operator and family Hired	Hour do. do.	2,040 1,830 210	2,070 1,860 210	2,130 1,920 210	2,120 1,910 210
Total farm capital, Jan. 1.  Land and buildings.  Machinery and equipment.  Crops and livestock.	Dollar do. do. do.	26,120 21,210 4,850 60	29,320 24,200 5,070 50	30,360 25,140 5,180 40	31,480 26,370 5,110 0
Total cash receipts  Broilers  Crops  Livestock and livestock products.  Other, including Government payments.	do. do. do. do.	6,820 2,680 4,006 91 43	7,595 3,169 4,304 79 43	8,723 3,253 5,350 77 43	8,417 2,924 5,162 0 331

TABLE 29.--Broiler farms, Delmarva: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures <sup>2</sup>	D 77	2 101	2 (00	2 (74	0 (10
	Dollar	3,484	3,600	3,678	3,643
Feed and other livestock expense Fertilizer and lime	do.	53 553	538	47 545	33 481
	do.	238	250	260	240
Other crop expense	do.	1,718	1,783		- 810
Machinery Farm buildings and fences	do.	482	516	1,779 565	- 810
Hired labor	do.		215		
		202		219	212
Taxes	do.	111	122	129	129
Other	do.	127	132	134	139
Net cash farm income	do.	3,336	3,995	5,045	4,774
Value of perquisites	do.	501	528	551	546
Crops and livestock	do.	-12	0	-39	0
Machinery and buildings	do.	-35	-46	57	45
Gross farm income	do.	7,309	8,123	9,235	8,963
Operating expenses	do.	3,519	3,646	3,621	3,598
Net farm income	do.	3,790	4,477	5,614	5,365
Purchasing power in 1947-49 dollars	do.	3,224	3,794	4,718	4,508
Charge for capital at current interest rates	do.	1,486	1,658	1,872	1,937
Return per hour to operator and family labor	do.	1.26	1.52	1.95	1.79
Charge for capital at 4.1 percent interest <sup>3</sup>	do.	1,115	1,247	1,295	1,339
Return per hour to operator and family labor	do.	1.46	1.74	2.25	2.11

Preliminary. 2 Feed, chicks, medicines, and related items are supplied by the integrators.
Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 30.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	99 10 <i>5</i>	111	126 148	123 142
Net farm production.  Broilers produced annually.  Production per hour of man labor.  Production per unit of input.	89	107	122	117
	84	106	117	121
	84	105	117	112
	89	106	120	116
Operating expense per unit of production	103	96	84	87
	103	97	87	90
	101	100	99	97
Prices received for products sold	114	104	104	102
	94	103	103	104

<sup>1</sup> Preliminary.

#### COTTON FARMS, SOUTHERN PIEDMONT

The Southern Piedmont Area includes parts of North Carolina, South Carolina, Georgia, and Alabama (fig. 1, p. iv). The importance of cotton in this area is declining. From 1945 to 1960 the acreage of cotton declined to 2.2 percent from 7.0 percent of total acreage for the United States. Cotton farms are the most important type of commercial farms in the area, but in 1960, 35 percent of the acreage allotment was not planted to cotton. Many former cotton farms are now classified as part-time or part-retirement farms. In 1959, 60 percent of the farms enumerated by the census for the area were part-time or part-retirement farms. Small

acreages of cotton may be grown on these farms.

In 1961, net farm incomes on typical cotton farms in the area averaged \$2,671, up 41 percent from a year earlier. The increase in net farm income was due to (1) the increase in prices received for cotton lint, cottonseed, and hogs, (2) higher yields per acre, (3) better quality of lint, and (4) increased size of farm. Except for small cotton farms in the Mississippi Delta, incomes in the Southern Piedmont were the lowest reported for any of the cotton farms studied.

TABLE 31.--Cotton farms, Southern Piedmont: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	203	209	214	220
Cropland harvested	do.	62	64	64	68
Crops harvested:					
Cotton	do.	21.7	23.3	23.9	25.9
Corn	do.	15.2	15.0	14.6	12.6
Small grains	do.	16.4	17.0	16.6	20.0
Hay	do.	10.0	9.3	9.7	10.6
Crop yields per harvested acre:	*				
Cotton	Pound	358	357	302	352
Corn	Bushel	26.6	25.8	28.2	31.1
Livestock on farm, Jan. 1:					
All cattle	Number	7.7	8.2	8.3	8.4
Milk cows	do.	2.2	2.2	2.2	2.2
Chickens	do.	50	52	50	50
OHTOKOHD	40 *		22		50
Pigs raised	do.	4.6	5.5	4.7	3.7
Tractors on farm	do.	.80	.82	1.00	1.05
Total labor used	Hour	4,670	4,870	4,400	4,860
Operator and family	do.	2,520	2,550	2,350	2,490
Hired	do.	1,060	1,260	1,120	1,360
Cropper	do.	1,090	1,060	930	1,010
Total farm capital, Jan. 1	Dollar	20,670	22,790	24,480	26,300
Land and buildings	do.	17,420	19,220	20,930	22,810
Machinery and equipment	do.	1,910	1,990	2,030	2,040
Livestock	do.	870	1,070	1,050	980
Crops	do.	470	510	470	470
Total cash receipts	do.	4,653	4,820	4,474	5,588
Cotton, lint and seed	do.	2,833	2,912	2,490	3,353
Other crops	do.	977	944	1,046	1,307
Cattle	do.	299	387	338	321
Other livestock and livestock products	do.	353	385	371	347
Other, including Government payments	do.	191	192	229	260

TABLE 31. --Cotton farms, Southern Piedmont: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	TINU	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	3,171	3,405	3,246	3,679
Feed purchased	do.	114	118	110	106
Livestock expense	do.	47	47	46	48
Fertilizer	do.	599	649	660	717
Poison	do.	90	108	123	156
Other crop expense	do.	108	113	115	141
1 1			182	168	217
Ginning	do.	164			
Machinery	do.	898	954	933	989
Machine work hired	do.	80	92	82	98
Farm buildings and fences	do.	136	138	135	134
Labor, hired and cropper	do.	807	868	733	928
Taxes	do.	95	103	108	111
Other	do.	33	33	33	34
Net cash farm income	do.	1,482	1,415	1,228	1,909
Perquisites for cropper labor	do.	125	111	112	109
Total value of perquisites	do.	799	777	791	792
Crops and livestock	do.	29	-19	0	67
Machinery and buildings	do.	9	16	-13	12
Gross farm income	do.	5,481	5,578	5,265	6,447
Operating expenses	do.	3,287	3,500	3,371	3,776
Net farm income	do.	2,194	2,078	1,894	2,671
Purchasing power in 1947-49 dollars	do	1,867	1,761	1,592	2,245
Charge for capital at current interest rates	do.	1,220	1,344	1,562	1,680
Return per hour to operator and family labor	do.	.39	.29	.14	. 40
Charge for capital at 4.1 percent interest <sup>2</sup>	do.	929	1,025	1,097	1,180
Return per hour to operator and family labor	do.	.50	.41	.34	.60

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 32. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	_	102 95	96 86	118 122
Net farm production	90 92	104 101 100 100	99 95 105 98	118 109 114 109
Operating expense per unit of production Total cost per unit of production Power and machinery (quantity)	101	102 101 100	104 105 99	97 96 100
Prices received for products sold	104 99	97 101	9 <b>7</b> 100	100 103

<sup>1</sup> Preliminary. 2 Includes cropper labor.

#### SMALL COTTON FARMS, MISSISSIPPI DELTA

The Delta area includes the alluvial land adjacent to the Mississippi River in Arkansas, Louisiana, and Mississippi (fig. 1, p. iv). This is one of the most important cotton-producing areas in the United States. In 1960, 18 percent of the U.S. cotton acreage and 21 percent of the production were in the Delta. These percentages are slightly higher than in 1940. However, the number of small cotton farms has declined sharply since 1940.

Small cotton farms in the Delta range in size from 10 to 60 acres of cropland.

Soybeans are now second to cotton as a source of income on these farms.

In 1961, net farm income on these farms averaged \$1,993 per farm, 15 percent above 1960. The increase in income was due to (1) higher prices received for cotton lint, cottonseed, soybeans, cattle, and hogs, (2) higher yields of cotton and corn, and (3) increased acreages of cotton and soybeans. Some of the increase in yields may have been due to more favorable weather in 1961. But there has been an upward trend in yields per acre. Yields of corn averaged 6 bushels per acre above the previous record.

TABLE 33.--Cotton farms (small), Delta: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959 <sup>1</sup>	1960¹	1961 <sup>2</sup>
Land in farmCropland harvested	Acre	58	58	58	59
	do.	34	36	36	38
Crops harvested: Cotton. Corn. Soybeans. Oats. Hay.	do.	15	16	16	18
	do.	6	5	5	4
	do.	11	13	13	14
	do.	1	1	1	1
Crop yields per harvested acre: Cotton Corn Soybeans Hay	Pound	451	543	472	476
	Bushel	23.0	29.1	27.1	35.1
	do.	23.8	24.5	21.8	21.9
	Ton	1.3	1.3	1.2	1.4
Livestock on farm, Jan. 1: All cattle	Number	3.9	3.6	3.6	3.7
	do.	1.2	1.1	1.1	1.0
	do.	35	36	36	36
Pigs raised	do.	8.1	8.3	7.1	7.2
Tractors on farm	do.	.91	.92	.92	.96
Total labor used  Operator and family  Hired	Hour	3,230	3,350	3,180	3,440
	do.	2,490	2,550	2,410	2,390
	do.	740	800	770	1,050
Total farm capital, Jan. l	Dollar	12,890	13,000	13,550	13,840
	do.	9,240	9,310	9,860	10,110
	do.	2,950	2,940	2,980	3,080
	do.	490	570	520	470
	do.	210	180	190	180
Total cash receipts  Cotton, lint and seed  Other crops  Cattle and hogs  Poultry and eggs  Other, including Government payments	do. do. do. do. do.	3,483 2,508 488 388 71 28	4,169 3,133 592 364 66 14	3,665 2,687 596 290 73	4,214 3,112 687 320 71 24

TABLE 33. --Cotton farms (small), Delta: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959 <sup>1</sup>	1960 <sup>1</sup>	1961 <sup>2</sup>
Total cash expenditures. Feed purchased. Livestock expense. Fertilizer and lime. Poison. Other crop expense. Ginning. Machinery. Machine work hired. Farm buildings and fences. Labor hired. Taxes. Other.	Dollar do.	2,175 110 27 155 61 119 216 787 215 58 327 58 42	2,450 102 27 159 67 118 271 900 278 56 365 65	2,486 86 23 167 66 125 247 1,027 240 60 339 67	2,693 100 23 180 79 142 278 987 276 62 456 70
Net cash farm income	do.	1,308	1,719	1,179	1,521
Value of perquisites	do. do.	495 -48 -88	482 0 -4	485 -4 77	472 -1 1
Gross farm income	do. do.	3,930 2,263	4,651 2,454 2,197	4,146 2,409	4,685 2,692 1,993
Purchasing power in 1947-49 dollars	do.	1,420	1,862	1,460	1,675
Charge for capital at current interest rates Return per hour to operator and family labor	do.	693 •39	702 •59	866 •36	821 •49
Charge for capital at 4.1 percent interest <sup>3</sup> Return per hour to operator and family labor	do. do.	576 •44	585 .63	609 •47	627 •57

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary. <sup>3</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 34. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959 <sup>1</sup>	1960 <sup>1</sup>	1961 <sup>2</sup>
Gross farm income	101	118 132	105 104	119 120
Net farm production	96	120	108	117
	96	120	105	110
	95	116	110	110
	99	115	105	105
Operating expense per unit of production	97	90	99	101
	97	89	97	97
	96	98	100	100
Prices received for products sold Prices paid, including wages to hired labor	106	100	98	103
	99	103	103	102

<sup>1</sup> Revised. 2 Preliminary.

## LARGE-SCALE COTTON FARMS, MISSISSIPPI DELTA

Large-scale cotton farms account for about a third of the cotton acreage in the Delta area of Arkansas, Louisiana, and Mississippi (fig. 1, p. iv).

Large-scale cotton farms in the Delta range in size from 400 to 1,000 acres of cropland. In recent years soybeans have been second to cotton as a source of income. Other enterprises include small grains, corn, beef cattle, and hogs.

In 1961, net farm income on these largescale farms averaged \$30,379 per farm, 24 percent above 1960. Higher incomes were due to (1) higher prices received for cotton lint, cottonseed, soybeans, cattle, and hogs, (2) higher yields of cotton and corn, and (3) increased acreages of cotton and soybeans. Some of the increase in yields per acre may have been due to more favorable weather in 1961. But there was an upward trend in yields per acre. Yields of corn averaged 7 bushels per acre above the previous high of 43 bushels in 1955.

TABLE 35.--Cotton farms (large-scale), Delta: Organization, production, costs and returns, 1961, with comparisons

TOTAL	IDITE	AVERAGE	2050]	70601	20622
ITEM	UNIT	1957-59	1959 <sup>1</sup>	1960 <sup>1</sup>	1961 <sup>2</sup>
Land in farm	Acre	1,000	1,000	1,000	1,000
Cropland harvested	do.	603	617	610	623
Crops harvested:					
Cotton	do.	219	244	252	267
Corn	do.	41	37	29	19
Oats	do.	73	47	40	41
Soybeans	do.	236	267	264	275
Hay	do.	33	22	25	21
Crop yields per harvested acre:					
Cotton	Pound	499	609	522	551
Corn	Bushel	38.5	39.6	36.7	49.9
Oats	do.	38.1	38.4	54.1	46.7
Soybeans	do.	26.0	27.0	24.0	24.1
Hay	Ton	1.8	1.9	1.9	2.1
Livestock on farm, Jan. 1:					
All cattle	Number	81.2	71.0	71.0	76.3
Pigs raised	do.	32.6	30.5	29.9	29.8
Tractors on farm	do.	6.40	6.40	6.50	6.60
Total labor used	Hour	35,310	36,940	31,930	33,920
Operator and family	do.	3,200	3,200	3,200	3,200
Hired	do.	24,340	27,400	23,140	24,730
Cropper	do.	7,770	6,340	5,590	5,990
Total farm capital, Jan. 1	Dollar	196,740	198,340	205,850	214,440
Land and buildings	do.	156,670	158,000	167,000	174,000
Machinery and equipment	do.	31,220	30,550	29,820	31,390
Livestock	do.	6,830	8,040	7,220	7,160
Crops	do.	2,020	1,750	1,810	1,890
Total cash receipts	do.	61,277	75,078	64,744	74,213
Cotton, lint and seed	do.	40,943	54,911	46,897	54,114
Other crops	do.	14,425	15,480	14,470	15,868
Cattle and hogs	do.	4,659	4,338	3,100	3,907
Other livestock and livestock products	do.	111	107	32	48
Other, including Government payments	do.	1,139	242	245	276

TABLE 35.--Cotton farms (large-scale), Delta: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959 <sup>1</sup>	1960¹	1961 <sup>2</sup>
Total cash expenditures	Dollar	40,195	44,058	42,929	45,803
Feed purchased	do.	648	595	549	575
Livestock expense	do.	338	328	301	301
Fertilizer and lime	do.	2,795	2,893	2,823	
Poison	do.	1,473	1,191	1,195	3,001
Other crop expense	do.	2,220	/	/	1,639
Ginning	do.	· /	2,267	2,414	2,753
Machinery	do.	3,487	4,681	4,196	4,708
Machine work hired	do.	9,572	9,554	11,954	12,106
Farm buildings and fences	do.	1,506	1,733	1,659	2,176
		1,118	1,160	1,239	1,310
Labor, hired and cropper	do.	15,512	18,000	14,849	15,413
	do.	1,279	1,408	1,516	1,587
Other	do.	247	248	234	234
Net cash farm income	a -	07 000	27 000	07 07 5	00 170
	do.	21,082	31,020	21,815	28,410
Perquisites for cropper labor	do.	569	434	449	429
Total value of perquisites	do.	1,786	1,647	1,650	1,633
Crops and livestock	do.	-792	81	435	-150
Machinery and buildings	do.	-1,239	-1,096	1,025	915
Gross farm income	do.	62,271	76,806	66,829	75,696
Operating expenses	do.	42,003	45,588	42,353	45,317
Net farm income	do.	20,268	31,218	24,476	30,379
Purchasing power in 1947-49 dollars	do.	17,238	26,456	20,568	25,529
Charge for capital at current interest rates	do.	10,996	11,169	13,558	13,082
Return to operator and family labor	do.	9,272	20,049	10,918	17,297
					,
Charge for capital at 4.1 percent interest <sup>3</sup>	do.	9,208	9,384	9,647	10,080
Return to operator and family labor	do.	11,060	21,834	14,829	20,299

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary. <sup>3</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 36. -- Index numbers of costs and returns and related factors, 1961, with comparisons

·				_
ITEM	AVERAGE 1951-60	1959 <sup>1</sup>	1960¹	1961 <sup>2</sup>
Gross farm income. Net farm income.	108	123	107 l	122
	111	154	121	150
Net farm production. Crop yields per acre. Production per hour of man labor. Production per unit of input.	101	124	109	119
	95	118	103	111
	96	119	121	125
	96	116	109	114
Operating expense per unit of production.  Total cost per unit of production.  Power and machinery(quantity)	104	87	91	89
	100	86	92	89
	99	95	99	101
Prices received for products sold	108	102	100	104
	100	101	102	103

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary. <sup>3</sup> Includes cropper labor.

### COTTON FARMS, BLACK PRAIRIE, TEXAS3

The Black Prairie is a long narrow area running north and south in the eastern part of Texas (fig. 1, p. iv), named for its black soils.

Both acreage and production of cotton in the area have declined in relation to respective totals for the United States. From 1945 to 1960, the percentage of the U.S. cotton acreage in the Black Prairie declined to 9 from about 14 percent. During the same period, cotton production declined to 3.5 from 7.5 percent of the U.S. total. Per acre cotton yields in the Black Prairie have not

kept pace with those for the country as a whole.

In 1961, net farm incomes on typical Black Prairie cotton farms averaged \$3,502 per farm. This increase of 22 percent above 1960 was due to (1) higher prices received for cotton lint, cottonseed, corn, and cattle, (2) a small increase in the acreage of cotton, and (3) record yields of crops other than cotton. The yield of cotton was 8 percent below 1960 and 17 percent below 1957-59. Rainfall was sufficient in 1961 for good growth of cotton but root rot caused severe damage.

TABLE 37.--Cotton farms, Black Prairie, Texas: Organization, production, costs and returns, 1961, with comparisons <sup>1</sup>

				,	
ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>2</sup>
Land in farm	Acre do.	224 132	237 148	249 155	261 152
Crops harvested: Cotton. Corn. Cats. Grain scrghum. Hay and forage.	do. do. do. do.	55.2 25.6 12.7 25.4 12.9	68.0 24.6 14.9 28.5 11.8	75.8 24.0 14.9 28.8 11.5	77.6 20.3 20.3 20.3 12.5
Crop yields per harvested acre: Cotton Corn. Livestock on farm, Jan. 1:	Pound Bushel	201	199 29.2	181 24.9	167 30.6
All cattle.  Milk cows. Beef cows. Chickens. Pigs raised.	Number do. do. do. do.	13.6 1.4 5.9 60	14.4 1.2 6.5 63 7.2	15.8 1.0 7.3 60 5.8	16.0 1.0 7.6 59 5.8
Tractors on farm	do.	1.62	1.71	1.80	1.89
Total labor used Operator and family Hired	Hour do. do.	3,260 2,290 970	3,340 2,310 1,030	3,190 2,310 880	3,060 2,300 760
Total farm capital, Jan. l	Dollar do. do. do. do.	37,670 31,130 4,450 1,570 520	42,550 34,980 4,900 2,160 510	47,020 39,200 5,240 2,080 500	49,630 41,550 5,610 1,960 510
Total cash receipts.  Cotton, lint and seed.  Other crops.  Cattle  Hogs.  Other livestock and livestock products.  Other, including Government payments.	do. do. do. do. do. do. do.	6,502 3,570 1,701 462 173 273 323	7,184 4,261 1,866 502 190 249	7,175 4,268 1,810 594 143 234	7,676 4,627 1,798 529 152 237 333

<sup>&</sup>lt;sup>3</sup> As a result of new information obtained from the 1959 census of agriculture and from a USDA field survey in 1961 this series has been revised back to 1955. The most important change was an increase in the average size of farm.

TABLE 37. --Cotton farms, Black Prairie, Texas: Organization, production, costs and returns, 1961, with comparisons 1--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>2</sup>
Total cash expenditures	Dollar	4,303	4,906	4,860	4,810
Feed purchased	do.	160	166	151	149
Livestock expense	do.	53	55	57	56
Poison	do.	114	116	161	183
Other crop expense	do.	365	459	523	562
Ginning	do.	369	466	469	443
Machinery	do.	1,866	2,045	2,099	2,103
Machine work hired	do.	291	346	361	346
Farm buildings and fences	do.	207	255	220	220
Labor hired	do.	659	759	558	471
Taxes	do.	152	169	189	203
Other	do.	67	70	72	74
Net cash farm income	do.	2,199	2,278	2,315	2,866
Value of perquisites	do.	580	586	577	573
Crops and livestock	do.	79	9	12	136
Machinery and buildings	do.	69	68	-26	<b>-</b> 73
vectiminary and darraings.	40*		00	20	12
Gross farm income	do.	7,161	7,779	7,764	8,385
Operating expenses	do.	4,234	4,838	4,886	4,883
Net farm income	do.	2,927	2,941	2,878	3,502
Purchasing power in 1947-49 dollars	do.	2,491	2,492	2,418	2,943
Charge for capital at current interest rates	do.	2,038	2,235	2,932	2,839
Return per hour to operator and family	do.	.39	.31	02	.29
The value political to operator and rankly * * * * * * * * *	0.01		• 51	• 52	• ~ /
Charge for capital at 4.1 percent interest <sup>3</sup>	do.	1,637	1,852	2,039	2,144
Return per hour to operator and family	do.	. 56	.47	.36	.59

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary. <sup>3</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 38.--Index numbers of costs and returns and related factors, 1961, with comparisons 1

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>2</sup>
Gross farm income	92	109	108	117
	90	100	98	120
Net farm production	88	115	116	111
	88	101	94	95
	78	112	118	118
	91	106	105	100
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	109	99	100	104
	107	97	101	106
	88	106	112	117
Prices received for products sold	108	98	97	107
	98	102	103	102

<sup>1</sup> Revised. 2 Preliminary.

## NONIRRIGATED COTTON FARMS, HIGH PLAINS, TEXAS

The High Plains of Texas (fig. 1, p. iv) is a highly specialized cotton-producing area. In 1959, 87 percent of all farms were classified as cotton farms. Grain sorghum is the only crop other than cotton with significant acreage.

Rainfall in this area averages about 19 inches per year, but is highly variable. A period of several years with significantly low rainfall may be followed by a period with high rainfall.

In 1961, net farm income on typical non-irrigated cotton farms averaged about \$13,328 per farm. This was about 47 percent above 1960, and was a record high. The increase in income was due to (1) higher prices received for cotton lint, cottonseed, grain sorghum, and beef cattle, (2) increased acreage of cotton, and (3) increased yields per acre. Yields per acre of both cotton and grain sorghum were the highest on record in 1961. It was the fifth consecutive year that yields per acre had been above average.

TABLE 39.--Cotton farms (nonirrigated), High Plains, Texas: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	404 302	416 318	426 322	436 289
Crops harvested: Cotton. Grain sorghum. Forage.	do. do.	112.8 183.4 6.6	117.6 196.0 4.8	118.2 196.9 6.5	136.9 144.9 7.3
Crop yields per harvested acre: Cotton Grain sorghum Forage	Pound Cwt. Ton	247 10.8 1.7	237 11.2 1.2	279 15.0 2.0	308 18.0 2.6
Livestock on farm, Jan. 1: All cattle Milk cows. Beef cows. Chickens.	Number do. do. do.	4.3 .9 1.3 47	4.4 .9 1.4 48	4.6 .9 1.5 46	4.7 .9 1.5 46
Pigs raised	do.	4.8	5.8	4.4	4.2
Tractors on farm	do.	1.95	1.97	1.98	2.00
Total labor used. Operator and family. Hired.	Hour do. do.	3,390 2,210 1,180	3,690 2,170 1,520	3,230 2,220 1,010	3,170 2,180 990
Total farm capital, Jan. l	Dollar do. do. do. do.	53,500 45,440 7,160 570 330	58,340 49,920 7,370 750 300	59,140 50,690 7,470 680 300	60,750 52,320 7,470 660 300
Total cash receipts Cotton, lint and seed Other crops. Cattle. Hogs. Poultry and eggs. Other, including Government payments.	do. do. do. do. do. do.	12,877 9,214 2,904 146 137 192 284	12,795 9,173 2,998 168 157 181	15,367 10,735 4,071 164 115 185	19,970 14,760 4,031 158 124 186 711

TABLE 39. -- Cotton farms (nonirrigated), High Plains, Texas: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	6,100	6,626	6,820	7,446
Feed purchased	do.	156	162	152	151
Livestock expense	do.	46	48	48	46
Poison	do.	10	0	25	46
Other crop expense	do.	241	208	444	510
Ginning	do.	903	920	1,108	1,433
Machinery	do.	3,103	3,332	3,205	3,394
Machine work hired	do.	445	441	722	786
Farm buildings and fences	do.	151	181	116	146
Labor hired	do.	697	943	561	464
Taxes	do.	306	348	396	427
Other	do.	42	43	43	43
Net cash farm income	do.	6,777	6,169	8,547	12,524
Value of perquisites	do.	641	637	641	651
Crops and livestock	do.	39	-7	15	25
Machinery and buildings	do.	46	162	-112	128
Gross farm income	do.	13,557	13,425	16,023	20,646
Operating expenses	do.	6,054	6,464	6,932	7,318
Net farm income	do.	7,503	6,961	9,091	13,328
Purchasing power in 1947-49 dollars	do.	6,393	5,899	7,639	11,200
Charge for capital at current interest rates	do.	2,874	3,038	3,681	3,472
Return per hour to operator and family labor	do.	2.09	1.81	2.44	4.52
Charge for capital at 4.1 percent interest <sup>2</sup>	do.	2,304	2,513	2,558	2,622
Return per hour to operator and family labor	do.	2.35	2.05	2.94	4.91

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 40. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	77	99	118	152
	66	93	121	178
Net farm production.  Crop yields per acre.  Production per hour of man labor.  Production per unit of input.	72	103	128	143
	73	96	117	132
	72	94	134	153
	74	99	120	132
Operating expense per unit of production Total cost per unit of production Power and machinery (quantity)	150	104	90	85
	154	103	87	82
	103	102	101	102
Prices received for products sold	110	97	95	106
	96	101	106	108

<sup>1</sup> Preliminary

### IRRIGATED COTTON FARMS, HIGH PLAINS, TEXAS

Organization of irrigated cotton farms in the High Plains of Texas (fig. 1, p. iv), is similar to that of the nonirrigated farms. But more insecticides and fertilizer are used on the irrigated than on the nonirrigated farms. Yields per acre are more than twice the yields on the farms with no irrigation.

From 1944 to 1960, the percentage of U.S. cotton acreage in the High Plains increased to 13 from 5 percent. Most of this increase resulted from an increase in land irrigation. From 1944 to 1959, the proportion of all farms with irrigation increased to 71 from 5 percent.

Farms with irrigation usually have some crops grown without irrigation.

In 1961, net farm income on typical irrigated cotton farms in the area averaged about \$22,447. This was about 59 percent above 1960, and a record high for these farms. The increase in net income was due to (1) higher prices received for cotton lint, cottonseed, grain sorghum, and beef cattle, (2) increased acreage of cotton, and (3) increased crop yields. Yields per acre of both cotton and grain sorghum were at a record high. It was the fifth consecutive year they had been above average.

TABLE 41.--Cotton farms (irrigated), High Plains, Texas: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	351	360	369	378
Cropland harvested	do.	287	288	284	274
Crops harvested:					
Cotton: nonirrigated	do.	29.0	30.2	26.1	26.4
irrigated	do.	118.3	121.0	128.0	149.8
irrigated	do.	51.2	89.9	74.0	52.8
Forage	do.	3.5	44.0	53.6	43.2
Crop yields per harvested acre:		3.7	2.0	2.3	2.3
Cotton: nonirrigated	Pound	259	261	298	330
irrigated	do.	513	528	521	577
Grain sorghum: nonirrigated	Cwt.	12.4	12.6	17.1	20.0
irrigated	do.	29.5	27.8	30.7	38.4
Forage	Ton	2.4	2.0	3.0	3.2
Livestock on farm, Jan. 1:					
All cattle	Number	7.4	7.6	8.0	8.2
Milk cows	do.	1.1	1.1	1.1	1.0
Chickens	do.	47	48	46	46
Pigs raised	do.	12.9	14.5	9.9	8.9
Tractors on farm	do.	2.38	2.40	2.44	2.45
Total labor used	Hour	6,720	7,280	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	7 000
Operator and family	do.	2,530	2,590	7,130 2,590	7,900 2,600
Hired	do.	4,190	4,690	4,540	5,300
		1,10	7,070	4,540	2,200
Total farm capital, Jan. 1	Dollar	103,040	112,170	113,950	117,310
Land and buildings	do.	87,570	96,300	98,070	101,300
Machinery and equipment	do.	13,940	14,140	14,320	14,470
Livestock	do.	990	1,300	1,170	1,160
Crops	do.	540	430	390	380
Total cash receipts	do.	27,558	27,537	28,607	38,543
Cotton, lint and seed	do.	22,802	23,442	23,938	33,366
Other crops	do.	3,638	3,082	3,813	3,971
Cattle	do.	256	282	281	257
Hogs	do.	423	425	277	303
Poultry and eggs	do.	182	172	177	179
Other, including Government payments	do.	257	134	121	467

TABLE 41.--Cotton farms (irrigated), High Plains, Texas: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	14,310	15,437	7.5.500	307 063
Feed purchased	do.	186	194	15,509	17,261
Livestock expense	do.	52	54	55	181
Poison	do.	148	19	179	
Irrigation expense	do.				116
Other crop expense		2,933	3,299	2,932	2,862
Ginning	do.	700	711	863	1,291
Ginning	do.	2,233	2,370	2,501	3,235
Machinery purchased	do.	1,553	1,760	1,618	1,767
Other machinery expense	do.	2,878	2,914	3,329	3,424
Farm buildings and fences	do.	230	237	227	227
Labor hired	do.	2,960	3,391	3,084	3,537
Taxes	do.	384	434	484	514
Other	do.	53	54	54	54
Net cash farm income	do.	13,248	12,100	13,098	21,282
Value of perquisites	do.	896	893	897	906
Crops and livestock	do.	11	-13	8	-35
Machinery and buildings	do.	72	311	115	294
Craca form in come	2				_
Gross farm income	do.	28,465	28,417	29,512	39,414
Operating expenses	do.	14,238	15,126	15,394	16,967
Net farm income	do.	14,227	13,291	14,118	22,447
Purchasing power in 1947-49 dollars	do.	12,111	11,264	11,864	18,863
B koulot The Tolly Ho MOTTOTO	40.	12,111	11,204	11,004	10,000
Charge for capital at current interest rates	do.	5,664	6,021	7,195	6,833
Return per hour to operator and family labor	do.	3.38	2.81	2.67	6.01
Charge for capital at 4.1 percent interest <sup>2</sup>	do.	4,540	4,940	5,030	5,191
Return per hour to operator and family labor	do.	3.83	3.22	3.51	6.64

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 42.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	94	100	104	138
	88	93	99	158
Net farm production	88	102 <sup>1</sup>	108	130
	90	101	107	121
	82	94	102	110
	86	98	103	115
Operating expense per unit of production Total cost per unit of production Power and machinery (quantity)	115	104	100	92
	111	105	100	89
	101	100	100	101
Prices received for products sold	109	99	96	107
	96	103	104	104

<sup>1</sup> Preliminary.

The San Joaquin Valley of California is a relatively new cotton-producing area (fig. 1, p. iv). In 1961, production of cotton in this area was more than four times as much as in 1945, and was nearly 11 percent of the U.S. production.

The San Joaquin Valley has many types of relatively specialized farms. In 1959, only 18 percent of the commercial farms were classified by the census as cotton farms. Cotton farms in this area usually have few other enterprises.

Cotton-specialty crop farms range in size from 220 to 420 acres of cropland. Potatoes

are the only specialty crop included in the data presented here. Other specialty crops are grown on only a few of these farms.

In 1961, net farm incomes on cotton-specialty crop farms averaged \$16,324, 59 percent below 1960. Lower incomes were due to fewer acres of cotton and lower prices received for potatoes and alfalfa. From 1960 to 1961, the average prices received for potatoes declined to \$1.52 from \$2.53 per hundred pounds and the price received for alfalfa hay declined to \$21.30 from \$27.70 per ton.

TABLE 43.--Cotton-specialty crop farms, San Joaquin Valley, California: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	329	334	338	342
	do.	312	315	319	322
Crops harvested: Cotton	do. do. do.	123 61 79 49	138 62 65 51	143 65 68 43	125 66 80 51
Crop yields per harvested acre: Cotton. Alfalfa hay. Potatoes Barley.	Pound	1,040	1,050	958	986
	Ton	5.0	5.0	5.0	5.0
	Cwt.	294	330	332	333
	Bushel	50.8	50.3	53.4	54.5
Total labor usedOperator and familyHired.	Hour	12,720	13,060	13,170	13,220
	do.	2,600	2,600	2,600	2,600
	do.	10,120	10,460	10,570	10,620
Total farm capital, Jan. l	Dollar	250,160	270,720	276,800	278,360
	do.	212,030	231,060	230,990	231,790
	do.	16,620	17,290	22,940	22,940
	do.	21,510	22,370	22,870	23,630
Total cash receipts  Cotton, lint and seed  Potatoes  Alfalfa hay  Barley	do. do. do. do.	102,582 45,805 46,790 7,464 2,523	127,507 51,409 65,422 8,060 2,616	117,966 49,528 57,117 9,002 2,319	100,025 49,473 40,493 7,029 3,030

TABLE 43. -- Cotton-specialty crop farms, San Joaquin Valley, California: Organization, production, costs and returns, 1961, with comparisons--Continued

		,			
ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	70,462	70,766	84,281	84,386
Labor hired	do.	9,728	10,564	10,671	10,350
Poison	do.	1,524	1,780	2,318	2,216
Fertilizer	do.	4,046	4,224	4,646	4,791
Other crop expense	do.	8,447	5,621	6,311	9,062
Operating cost of machinery	do.	5,251	5,768	6,117	5,934
Machinery purchased	do.	4,341	4,517	4,694	4,778
Machine work hired	do.	21,040	20,887	23,335	26,985
Ginning	do.	4,180	4,811	4,671	4,252
Farm buildings	do.	215	218	253	252
Irrigation facilities	do.	1,654	1,717	7,887	2,221
Irrigation water	do.	5,385	5,653	8,251	8,266
	do.	3,002	3,248	3,211	3,350
Taxes		1	701	850	859
Workmen's compensation	do.	624			
Other	do.	1,025	1,057	1,066	1,070
Net cash farm income	do.	32,120	56,741	33,685	15,639
Value of perquisities	do.	678	690	690	685
Change in inventory	do.	79	78	5,666	0
Gross farm income	do.	103,260	128,197	118,656	100,710
Operating expenses	do.	70,383	70,688	78,615	84,386
Net farm income	do.	32,877	57,509	40,041	16,324
Purchasing power in 1947-49 dollars	do.	27,953	48,736	33,648	13,718
Charge for capital at current interest rates	do.	14,049	15,072	18,600	18,546
Return to operator and family labor	do.	18,828	42,437	21,441	-2,222
Charge for capital at 4.1 percent interest <sup>2</sup>	do.	11,773	12,636	13,341	13,257
Return to operator and family labor	do.	21,104	44,873	26,700	3,067

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 44.--Index numbers of costs and returns and related factors, 1961, with comparisons

(1757-57) = 100)				
ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income. Net farm income.	100	124	115	98
	130	175	122	50
Net farm production	89	103	104	108
	89	106	103	104
	89	100	100	104
	98	103	98	98
Operating expense per unit of production  Total cost per unit of production  Power and machinery	97	98	109	111
	98	99	109	110
	99	100	112	112
Prices received for products sold Prices paid, including wages to hired labor	114	121	112	91
	96	101	107	108

<sup>1</sup> Preliminary.

# MEDIUM-SIZED COTTON-GENERAL CROP FARMS, SAN JOAQUIN VALLEY, CALIFORNIA

Most of the medium-sized cotton-general crop farms in the San Joaquin Valley are located in the eastern part of the area (fig. 1, p. iv).

Farm practices on cotton-general crop farms in this size group are similar to practices on cotton-specialty crop farms. All cotton is harvested with mechanical pickers.

Medium-sized cotton-general crop farms range in size from 220 to 420 acres of cropland, which are devoted to the production of cotton, alfalfa, and feed grains.

In 1961, net farm incomes on these farms averaged \$25,826, about the same as in 1960. The effect of higher yields per acre and higher prices received for cotton lint, cottonseed, and barley was offset by smaller acreages of cotton.

TABLE 45.--Cotton-general crop farms, (medium-sized) San Joaquin Valley, California: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	329	334	338	342
	do.	312	316	319	322
Crops harvested: Cotton Alfalfa hay Barley Corn	do. do. do.	133 116 45 18	146 112 41 17	152 111 35 21	135 123 39 25
Crop yields per harvested acre: Cotton Alfalfa hay Barley. Corn.	Pound	1,040	1,050	958	986
	Ton	5.0	5.0	5.0	5.0
	Bushel	50.8	50.3	53.4	54.5
	do.	57.0	60.6	60.5	60.5
Total labor used  Operator and family  Hired	Hour	9,880	10,320	10,380	10,010
	do.	2,600	2,600	2,600	2,600
	do.	7,280	7,720	7,780	7,410
Total farm capital, Jan. 1	Dollar	254,920	275,680	274,160	275,530
	do.	212,030	231,060	230,990	231,880
	do.	18,490	19,210	19,210	19,210
	do.	24,400	25,410	23,960	24,440
Total cash receipts Cotton, lint and seed Alfalfa hay Barley Corn	do. do. do. do.	67,867 50,067 14,056 2,334 1,410	72,947 54,852 14,560 2,103 1,432	71,642 52,640 15,374 1,888 1,740	70,950 53,431 13,100 2,317 2,102

TABLE 45. -- Cotton-general crop farms, (medium-sized) San Joaquin Valley, California: Organization, production, costs and returns, 1961, with comparisons--Continued

		1		1	
ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	D-33-		11	14.740	
Labor hired	Dollar	41,117	44,732	46,160	45,816
Poison	do.	6,951	7,797	7,647	7,118
Fertilizer		1,528	1,741	1,902	1,722
	do.	2,520	3,005	3,294	3,126
Other crop expenseOperating cost of machinery	do.	1,578	1,583	1,628	1,688
	do.	5,192	5,690	5,861	5,682
Machinery purchased	do.	4,956	5,165	4,455	5,116
Machine work hired	do.	2,402	2,544	3,858	4,048
Ginning	do.	4,553	5,090	4,966	4,592
Farm buildings	do.	214	218	218	217
Irrigation facilities	do.	1,837	1,906	1,827	1,827
Irrigation water	do.	5,061	5 <b>,</b> 333	5,784	5,824
Taxes	do.	3,059	3,308	3,250	3,400
Workmen's compensation	do.	441	501	609	591
Other	do.	825	851	861	865
Net cash farm income	do.	26,750	28,215	25,482	25,134
Value of perquisites	do.	688	690	690	692
Change in inventory	do.	79	78	0	0
Gross farm income	do.	68,555	73,637	72,332	71,642
Operating expenses	do.	41,038	44,654	46,160	45,816
Net farm income	do.	27,517	28,983	26,172	25,826
Purchasing power in 1947-49 dollars	do.	23,449	24,562	21,993	21,703
Charge for capital at current interest rates	do.	13,992	15,122	17,899	17,959
Return to operator and family labor	do.	13,525	13,861	8,273	7,867
Charge for capital at 4.1 percent interest2	do.	11,673	12,641	12,690	12,724
Return to operator and family labor	do.	15,844	16,342	13,482	13,102

<sup>1</sup> Preliminary. 2 Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 46.-- Index numbers of costs and returns and related factors, 1961, with comparisons

(1957-59 = 100)

AVERAGE ITEM 1951-60 Gross farm income..... Net farm income..... Net farm production..... Crop yields per acre..... Production per hour of man labor..... Production per unit of input..... Operating expense per unit of production..... Total cost per unit of production..... Power and machinery..... Prices received for products sold..... Prices paid, including wages to hired labor..... 

<sup>1</sup> Preliminary.

# LARGE COTTON-GENERAL CROP FARMS, SAN JOAQUIN VALLEY, CALIFORNIA

Large cotton-general crop farms in the San Joaquin Valley tend to be concentrated in the western part of the cotton-producing area (fig. 1, page iv). The chief crops, as on the medium-sized cotton-general crop farms, are cotton, alfalfa, and feed grains. Except for grapes and potatoes, the number of farms with other enterprises is relatively small.

The typical farms included in this study range in size from 640 to 1,600 acres of

cropland with the only crops cotton, alfalfa, and feed grains. Yields and practices are similar to those on the other two types of farms reported for the San Joaquin Valley except that less machine work is hired.

In 1961, net farm incomes on the typical large cotton-general crop farms averaged \$80,904, about the same as in 1960. The effect of higher yields per acre and higher prices for cotton lint, cottonseed, and barley was offset by smaller acreages of cotton.

TABLE 47.--Cotton-general crop farms, (large) San Joaquin Valley, California: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre do.	1,201 1,075	1,217 1,090	1,235 1,108	1,252 1,124
Crops harvested:					
Cotton. Alfalfa hay. Barley. Corn. Fallow.	do. do. do. do.	426 286 278 17 68	480 290 262 17 41	507 287 247 18 49	437 319 281 19 68
Crop yields per harvested acre: Cotton Alfalfa hay. Barley. Corn.	Pound Ton Bushel do.	1,040 5.0 50.8 57.0	1,050 5.0 50.3 60.6	958 5.0 53.4 60.5	986 5.0 54.5 60.5
Total labor used	Hour do. do.	29,110 2,600 26,510	31,560 2,600 28,960	32,260 2,600 29,660	30,350 2,600 27,750
Total farm capital, Jan. l  Land and buildings  Irrigation system.  Machinery and equipment	Dollar do. do. do.	865,990 758,570 41,870 65,550	938,220 826,140 46,390 65,690	938,820 828,110 46,390 64,320	944,860 832,710 46,390 65,760
Total cash receipts Cotton, lint and seed Alfalfa hay. Barley. Corn.	do. do. do. do. do.	211,607 161,084 34,774 14,418 1,331	236,373 183,798 37,700 13,443 1,432	229,669 175,105 39,750 13,322 1,492	225,217 172,953 33,974 16,692 1,598

TABLE 47. --Cotton-general crop farms, (large) San Joaquin Valley, California: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	130,320	146,172	151,299	145,341
Labor hired	do.	27,764	30,929	31,408	29,051
Poison	do.	4,628	5,562	6,227	5,467
Fertilizer	do.	7,635	9,431	10,991	10,136
Other crop expense	do.	6,305	6,454	6,595	6,615
Operating cost of machinery	do.	14,967	16,651	17,790	16,941
Machinery purchased	do.	15,598	15,422	10,440	10,643
Machine work hired	do.	4,160	4,399	11,520	11,458
Ginning	do.	14,545	16,733	16,563	14,865
Farm buildings	do.	1,037	1,055	1,055	1,047
Irrigation facilities	do.	5,692	9,164	4,396	4,396
Irrigation water	do.	14,171	15,330	19,293	19,249
Taxes	do.	10,444	11,354	10,868	11,400
Workmen's compensation	do.	1,783	2,054	2,503	2,411
Other	do.	1,591	1,634	1,650	1,662
Net cash farm income	do.	81,287	90,201	78,370	79,876
Value of perquisities	do.	1,017	1,035	1,035	1,028
Change in inventory	do.	2,721	4,768	0	0
Gross farm income	do.	212,624	237,408	230,704	226,245
Operating expenses	do.	127,599	141,404	151,299	145,341
Net farm income	do.	85,025	96,004	79,405	80,904
Purchasing power in 1947-49 dollars	do.	72,424	81,359	66,727	67,987
reformed bount in that an determine	40.	729.727	01,000	00,121	01,501
Charge for capital at current interest rates	do.	47,493	51,702	61,101	61,247
Return to operator and family labor	do.	37,532	44,302	18,304	19,657
Charge for capital at 4.1 percent interest2	do.	39,573	43,186	43,264	43,294
Return to operator and family labor	do.	45,452	52,818	36,141	37,610

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 48. --Index numbers of costs and returns and related factors, 1961, with comparisons

(1757-55)				
ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	91	112	109	106
	94	113	93	95
Net farm production	88	110	107	101
	84	101	94	96
	87	102	96	96
	93	103	97	95
Operating expense per unit of production  Total cost per unit of production  Power and machinery	102	101	111	113
	101	100	109	112
	96	100	97	97
Prices received for products sold Prices paid, including wages to hired labor	104	101	101	105
	95	103	105	106

<sup>1</sup> Preliminary.

#### PEANUT-COTTON FARMS, SOUTHERN COASTAL PLAINS

The Southeast is the largest peanut area in the United States. In the census year 1959, about half the acreage of peanuts in the United States was in this area. More than two-thirds of the acreage of peanuts in the Southeast is in the Southern Coastal Plains area in Georgia and Alabama (fig. 1, p. iv). About 2 percent of both the U.S. acreage and production of cotton was in the Southern Coastal Plains—about the same as in the late forties. Typical farms in the Coastal Plains on which both peanuts and cotton are grown range in size from 20 to 120 acres of cropland.

Farms on which tobacco is grown are excluded from the series.

In 1961, net incomes on these farms were the highest on record, 24 percent above 1960 and 15 percent above the previous record in 1958. The increase was due to (1) higher prices received for cottonseed, peanuts, cattle, hogs, and corn, and (2) increased acreages of cotton and peanuts. The increase in acreage of cotton and peanuts more than offset the decrease in the acreage of corn.

TABLE 49. --Peanut-cotton farms, Southern Coastal Plains: Organization, production, costs and returns, 1961, with comparisons

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ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	163	170	177	1.07
Cropland harvested	do.	62	68	69	184
Crops harvested:	400	02			/ _
Cotton	do.	8.4	11.4	12.2	13.7
Corn	do.	27.7	28.7	28.7	28.8
Peanuts	do.	17.5	18.8	19.5	21.7
Peanut hay <sup>2</sup>	do.	7.0	5.8	5.9	5.9
Crop yields per harvested acre:					
Cotton	Pound	377	. 347	403	323
Corn	Bushel	30.9	29.9	33.2	42.9
Peanuts	Pound	966	956	1,264	1,237
Peanut hay	Ton	.66	. 64	.75	.71
Livestock on farm, Jan. 1:					
All cattle	Number	9.0	9.2	9.4	9.5
Milk cows	do.	1.8	1.8	1.8	1.8
DEEL COMP	do.	2.9	3.1	3.2	3.2
Pigs raised	do.	45.9	50.3	50.3	48.2
Tractors on farm	do.	.89	. 94	.98	1.02
Total labor used	Hour	3,510	3,800	3,980	3,910
Operator and family	do.	2,750	2,940	2,970	2,980
Hired	do.	760	860	1,010	930
Total farm conital Ton 1	D-11	10 000	7.5.040	7.4 500	
Total farm capital, Jan. 1	Dollar	13,800	15,860	16,500	17,180
Machinery and equipment	do.	9,750	11,320	12,000	12,600
Livestock	do.	2,440 1,140	2,670 1,390	2,810 1,250	2,850 1,270
Crops	do.	470	480	440	460
*		4,0	400	0	400
Total cash receipts	do.	5,291	5,280	6,487	7,232
Cotton, lint and seed	do.	1,169	1,455	1,726	1,573
Peanuts	do.	1,603	1,551	2,260	2,808
Other crops	do.	571	487	594	913
Cattle	do.	364	448	389	328
Hogs	do.	1,249	1,151	1,317	1,358
Other livestock and livestock products	do.	140	132	148	144
Other, including Government payments	do.	195	56	53	108

TABLE 49.--Peanut-cotton farms, Southern Coastal Plains: Organization, production, costs and returns, 1961, with comparisons--Continued

Feed purchased       do.       132         Livestock expense.       do.       31         Seed.       do.       248         Fertilizer and lime.       do.       630         Poison.       do.       90         Other crop expense.       do.       14         Ginning.       do.       74         Machinery.       do.       1,259         Machine work hired.       do.       209         Farm buildings and fences       do.       126         Labor hired.       do.       299         Taxes.       do.       74         Other.       do.       15	150 31 249 700 104 15 96	3,870       140     135       31     32       274     283       726     747       193     244       15     16       125     115       ,300     1,379
Feed purchased       do.       132         Livestock expense       do.       31         Seed       do.       248         Fertilizer and lime       do.       630         Poison       do.       90         Other crop expense       do.       14         Ginning       do.       74         Machinery       do.       1,259         Machine work hired       do.       209         Farm buildings and fences       do.       126         Labor hired       do.       299         Taxes       do.       74         Other       do.       15         Net cash farm income       do.       2,090       1         Value of perquisites       do.       505         Change in inventory:       do.       505	150 31 249 700 104 15 96 ,350	140     135       31     32       274     283       726     747       193     244       15     16       125     115
Livestock expense. do. 31 Seed. do. 248 Fertilizer and lime. do. 630 Poison. do. 90 Other crop expense. do. 14 Ginning. do. 74 Machinery. do. 1,259 Machine work hired. do. 209 Farm buildings and fences. do. 126 Labor hired. do. 299 Taxes. do. 74 Other. do. 15 Net cash farm income. do. 505 Change in inventory:	31 249 700 104 15 96 ,350	31 32 274 283 726 747 193 244 15 16 125 115
Seed	249 700 104 15 96 ,350	274 283 726 747 193 244 15 16 125 115
Fertilizer and lime	700 104 15 96 ,350	726 747 193 244 15 16 125 115
Poison	104 15 96 ,350 1	193     244       15     16       125     115
Other crop expense.       do.       14         Ginning.       do.       74         Machinery.       do.       1,259         Machine work hired.       do.       209         Farm buildings and fences.       do.       126         Labor hired.       do.       299         Taxes.       do.       74         Other.       do.       15         Net cash farm income.       do.       2,090       1         Value of perquisites.       do.       505         Change in inventory:       co.       505	15 96 ,350 1,	15 16 125 115
Ginning	96 ,350 1	125 115
Machinery.       do.       1,259       1         Machine work hired.       do.       209         Farm buildings and fences.       do.       126         Labor hired.       do.       299         Taxes.       do.       74         Other.       do.       15         Net cash farm income.       do.       2,090       1         Value of perquisites.       do.       505         Change in inventory:       co.       505	,350 1	
Machine work hired.       do.       209         Farm buildings and fences.       do.       126         Labor hired.       do.       299         Taxes.       do.       74         Other.       do.       15         Net cash farm income.       do.       2,090       1         Value of perquisites.       do.       505         Change in inventory:       co.       505		
Farm buildings and fences		287 305
Labor hired	133	133 133
Taxes	352	429 375
Otherdo. 15 Net cash farm incomedo. 2,090 1 Value of perquisitesdo. 505 Change in inventory:	80	84 89
Net cash farm income	16	16 17
Value of perquisites do. 505 Change in inventory:		
Change in inventory:	.,783 2	,734 3,362
Crops and livestock. do. 8	500	511 509
	28	<b>-</b> 49 52
Machinery and buildings do. 116	117	22 58
	/	,949 7,793
Operating expenses	,380 3	,731 3,812
	/	,218 3,981 ,704 3,345
	0.10	300
Charge for capital at current interest rates do. 826		,108 1,115
Return per hour to operator and family labor do69	.51	.71 .96
Charge for capital at 4.1 percent interest <sup>3</sup> do. 657 Return per hour to operator and family labor do75	751 .57	794 823 .82 1.06

Preliminary. <sup>2</sup> Hay saved from peanuts picked and threshed. <sup>3</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 50. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	95	100	120	134
	100	89	118	147
Net farm production	93	109	130	137
	92	96	117	117
	84	101	115	123
	96	101	111	114
Operating expense per unit of production	98	100	93	91
	103	101	92	88
	86	105	106	108
Prices received for products sold  Prices paid, including wages to hired labor	105	94	95	101
	99	100	99	99

<sup>1</sup> Preliminary.

## MEDIUM-SIZED TOBACCO-COTTON FARMS, COASTAL PLAIN, NORTH CAROLINA

Flue-cured tobacco is the leading source of income on medium-sized tobacco-cotton farms in the Coastal Plain of North Carolina (fig. 1, p. iv). In the 10-year period 1951-60, receipts from tobacco averaged from 74 to 82 percent of total cash receipts per farm. In addition to tobacco these farms also produced cotton, corn, small grains, soybeans, hay, and livestock. The average size of farm was 100 acres. The main sources of labor were the operator, his family, and a share-cropper.

In 1961, net farm income averaged \$3,864 per farm, nearly 11 percent higher than in 1960. Increases in prices received for tobacco and cotton and in amount of cotton produced were the major factors contributing to the higher incomes. The average price received for tobacco in 1961 was about \$4 per hundred pounds above the previous year, and receipts from tobacco increased despite slightly lower yields. Receipts from cotton were higher than in 1960 because of increases in acreage and yield as well as the higher average price received.

Table 51.--Tobacco-cotton farms (medium-sized), Coastal Plain, North Carolina: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>	
Land in farm	Acre	100	100	100	100	
	do.	36	37	37	36	
	do.	64	63	63	64	
Crops harvested: Tobacco. Cotton. Corn. Hay. Other crops.	do. do. do. do.	5.2 4.1 16.3 5.2 8.3	5.3 4.7 17.2 5.0 8.2	5.3 4.6 17.0 4.8 8.3	5.3 4.8 13.6 4.5 8.3	
Crop yields per harvested acre: Tobacco. Cotton. Corn. Hay.	Pound	1,603	1,540	1,900	1,860	
	do.	404	383	282	342	
	Bushel	41.0	43.0	50.0	53.0	
	Ton	1.2	1.2	1.1	1.2	
Livestock on farm, Jan. 1: All cattle	Number	2.0	2.0	2.0	2.0	
	do.	1.3	1.3	1.3	1.3	
	do.	67	70	67	65	
	do.	1.6	1.4	1.3	1.1	
	do.	19.2	21.3	20.0	18.9	
Tractors on farm	do.	.70	.71	.71	.71	
Total labor used	Hour	5,640	5,750	5,930	5,790	
	do.	2,460	2,500	2,570	2,500	
	do.	730	750	790	790	
	do.	2,450	2,500	2,570	2,500	
Total farm capital, Jan. l.  Land and buildings.  Machinery and equipment.  Livestock.  Crops.	Dollar	23,650	24,890	25,250	25,970	
	do.	19,300	20,300	20,700	21,300	
	do.	3,020	3,110	3,170	3,220	
	do.	640	730	650	660	
	do.	690	750	730	790	
Total cash receipts  Tobacco Cotton Other crops Livestock and livestock products Other, including Government payments	do. do. do. do. do. do.	6,140 4,598 599 349 439 155	6,107 4,649 613 345 469 31	7,396 6,042 460 392 472 30	7,897 6,307 607 431 427 125	

TABLE 51.--Tobacco-cotton farms (medium sized), Coastal Plain, North Carolina: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures Feed purchased and other livestock expense Crop expense Machinery Farm buildings and fences Labor hired Cropper labor General farm and miscellaneous  Net cash farm income Perquisites for cropper labor. Total value of perquisites. Change in inventory: Crops and livestock. Machinery and buildings	Dollar do.	4,041 193 964 1,028 203 445 1,007 201 2,099 423 1,136	4,192 201 995 1,112 225 471 976 212 1,915 404 1,104	4,680 199 1,077 1,179 249 495 1,259 222 2,716 402 1,102	4,791 194 1,047 1,186 256 523 1,357 228 3,106 406 1,119
Gross farm income	do. do. do. do.	7,284 4,514 2,770 2,359 1,370 .57	7,224 4,600 2,624 2,224 1,441 .47	8,517 5,026 3,491 2,934 1,595 .74	9,002 5,138 3,864 3,247 1,636 .89

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 52. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	111	99	117	124
	120	95	126	139
Net farm production	112	102	113	112
	93	97	113	114
	97	100	108	109
	103	100	109	109
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	95	100	98	101
	94	101	97	100
	99	100	102	103
Prices received for products sold	100	99	107	113
	97	100	107	112

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Includes cropper labor.

### LARGE TOBACCO-COTTON FARMS, COASTAL PLAIN, NORTH CAROLINA

Large tobacco-cotton farms in the Coastal Plain of North Carolina (fig. 1, p. iv) average 170 acres of total land per farm. They are primarily cash crop farms, though livestock production has gained in importance in recent years. In the 10-year period 1951-1960 sales of tobacco varied between 71 and 84 percent of total cash receipts; receipts from cotton, the next important enterprise, accounted for 6 to 15 percent. Sales of livestock increased to around 10 percent of total cash receipts in 1960 from 5 percent in the early fifties. Hogs are the main

class of livestock marketed, with other livestock produced mostly for the home use of the operator and croppers.

In 1961, net farm income averaged \$5,275 per farm, almost 12 percent higher than in 1960. Income was higher in 1961 because of higher prices received for tobacco and cotton and increases in the acreage and yield of cotton. An increase of about \$4 per hundred pounds in the average price received for tobacco was responsible for the major portion of the rise in income.

TABLE 53.--Tobacco-cotton farms (large), Coastal Plain, North Carolina: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farmCropland harvested	Acre do. do.	170 64 106	170 66 104	170 65 105	170 57 113
Crops harvested: Tobacco. Cotton. Corn. Hay. Other.	do. do. do. do.	8.3 6.5 28.4 7.9 17.0	8.5 7.4 30.0 7.5 16.9	8.5 7.2 29.8 7.1 17.0	8.5 7.7 20.9 7.1 16.5
Crop yields per harvested acre: Tobacco	Pound do. Bushel Ton	1,603 404 41.0 1.2	1,540 383 43.0 1.2	1,900 282 50.0 1.1	1,860 342 53.0 1.2
Livestock on farm, Jan. 1: All cattle	Number do. do. do.	5 3 133 2	5 3 140 1	5 3 134 1	5 3 127 1
Pigs raised	do.	30	36	36	36
Tractors on farm	do.	1.0	1.0	1.0	1.0
Total labor used Operator and family Hired Cropper	Hour do. do.	8,460 2,470 1,060 4,930	8,700 2,540 1,090 5,070	8,980 2,610 1,150 5,220	8,800 2,550 1,150 5,100
Total farm capital, Jan. 1	Dollar do. do. do. do.	41,280 33,210 5,540 1,330 1,200	43,020 34,510 5,650 1,580 1,280	43,500 35,190 5,710 1,340 1,260	44,880 36,210 5,840 1,460 1,370
Total cash receipts  Tobacco Cotton Other crops Livestock and livestock products Other, including Government payments	do. do. do. do. do.	10,121 7,353 947 713 851 257	10,198 7,440 966 629 1,109 54	12,284 9,669 720 775 1,067	13,077 10,094 974 558 1,128 323

TABLE 53. -- Tobacco-cotton farms (large), Coastal Plain, North Carolina: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures.  Feed purchased and other livestock expense.  Crop expense.  Machinery.  Farm buildings and fences.  Hired labor.  Cropper labor.  General farm and miscellaneous.	Dollar do. do. do. do. do. do. do. do.	7,316 357 1,619 1,947 351 644 2,071 327	7,610 383 1,672 2,103 385 689 2,033 345	8,586 380 1,808 2,245 425 724 2,641 363	8,732 388 1,711 2,241 435 762 2,822 373
Net cash farm income  Perquisites for cropper labor  Total value of perquisites  Change in inventory:  Crops and livestock  Machinery and buildings	do. do. do. do.	2,805 1,087 1,918 36 -129	2,588 1,038 1,857 48 -36	3,698 1,036 1,859 105 92	4,345 1,042 1,878
Gross farm income	do.	12,075 8,532	12,103 8,684	14,248 9,530	14,955 9,680
Net farm income Purchasing power in 1947-49 dollars	do.	3,543 3,016	3,419 2,897	4,718 3,965	5,275 4,433
Charge for capital at current interest rates Return per hour to operator and family labor	do.	2,389	2,490 .37	2,747 .76	2,826 .96
Charge for capital at 4.1 percent interest <sup>2</sup> Return per hour to operator and family labor	do. do.	1,810	1,888	1,921 1.07	1,973 1.29

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 54. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	110	100	118	124
	119	96	133	149
Net farm production Crop yields per acre. Production per hour of man labor Production per unit of input	110	104	116	112
	93	98	113	113
	96	101	109	108
	101	102	110	109
Operating expense per unit of production Total cost per unit of production Power and machinery (quantity)	97	98	96	100
	94	99	96	101
	103	99	100	102
Prices received for products sold	101	99	105	113
	96	100	108	113

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Includes cropper labor.

# SMALL TOBACCO FARMS, COASTAL PLAIN, NORTH CAROLINA

Typical small farms in the Coastal Plain of North Carolina producing flue-cured tobacco average 50 acres (fig. 1, p. iv). About 85 percent of gross income is derived from the sale of tobacco. Some grain is produced for sale and small quantities of livestock and livestock products are marketed, but livestock production is primarily for home use. Most of the labor is provided by the operator and his family.

In 1961, net farm income on these farms averaged \$3,234, an increase of 7 percent from 1960. Income was higher mostly be-

cause of record high prices received for tobacco. Receipts per farm from tobacco averaged \$155 higher than in 1960 despite a slightly lower yield per acre.

Because fewer inputs were purchased in 1961, operating expenses were slightly lower than in 1960. The diversion of an average of 2 acres of corn per farm into the feed grain program reduced the inputs of seed, fertilizer, power, and labor enough to offset higher prices paid for goods and services on these farms. It also tended to reduce total farm output.

TABLE 55.--Tobacco farms (small), Coastal Plain, North Carolina: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm Cropland harvested. Other.	Acre do. do.	50 19 31	50 19 31	50 19 31	50 18 32
Crops harvested: Tobacco. Corn. Hay. Other	do. do. do.	3.0 9.6 3.3 4.6	3.1 10.0 3.2 4.6	3.1 9.9 3.0 4.7	3.1 7.9 3.0 4.5
Crop yields per harvested acre: Tobacco	Pound Bushel Ton	1,603 41.0 1.2	1,540 43.0 1.2	1,900 50.0 1.1	1860 53.0 1.2
Livestock on farm, Jan. 1: All cattle. Milk cows. Chickens. Mules.	Number do. do. do.	1 1 61 2	1 1 64 2	1 1 61 2	1 1 60 2
Pigs raised	do.	5	6	5	5
Tractors on farm	do.	0	0	0	0
Total labor used. Operator and family. Hired.	Hour do. do.	3,150 2,770 380	3,200 2,810 390	3,350 2,930 420	3,260 2,850 410
Total farm capital, Jan. 1.  Land and buildings.  Machinery and equipment.  Livestock.  Crops.	Dollar do. do. do. do.	11,790 9,670 1,270 440 410	12,400 10,150 1,300 510 440	12,600 10,350 1,310 510 430	12,940 10,650 1,330 500 460
Total cash receipts Tobacco Other crops Livestock and livestock products Other, including Government payments.	do. do. do. do.	3,104 2,681 148 219 56	3,118 2,713 145 245	3,958 3,525 211 207 15	4,153 3,680 189 208 76

TABLE 55.--Tobacco farms(small), Coastal Plain, North Carolina: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	1,506	1,570	1,664	1,649
Feed purchased and other livestock expense	do.	204	209	195	198
Crop expense	do.	530	542	589	566
Machinery	do.	355	377	404	401
Farm buildings and fences	do.	72	79	87	90
Labor hired	do.	237	248	268	269
General farm and miscellaneous	do.	108	115	121	125
Net cash farm income	do.	1,598	1,548	2,294	2,504
Value of perquisites	do.	723	704	706	715
Crops and livestock	do.	13	10	8	0
Machinery and buildings	do.	-20	-6	2	15
Gross farm income	do.	3,840	3,832	4,672	4,868
Operating expenses	do.	1,526	1,576	1,662	1,634
Net farm income	do.	2,314	2,256	3,010	3,234
Purchasing power in 1947-49 dollars	do.	1,972	1,912	2,529	2,718
Charge for capital at current interest rates	do.	686	720	798	817
Return per hour to operator and family labor	do.	.59	.55	.75	.85
Charge for capital at 4.1 percent interest <sup>2</sup>	do.	520	546	559	572
Return per hour to operator and family labor	do.	.65	.61	.84	.93

<sup>1</sup> Preliminary.

TABLE 56.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	111	100	122	127
	115	98	130	140
Net farm production. Crop yields per acre. Production per hour of man labor. Production per unit of input.	112	101	116	113
	94	98	118	118
	99	99	110	109
	103	99	111	111
Operating expense per unit of production.  Total cost per unit of production.  Power and machinery(quantity).	95	102	94	95
	93	103	94	97
	102	100	101	102
Prices received for products sold	99	101	107	114
	98	101	103	106

<sup>1</sup> Preliminary.

<sup>&</sup>lt;sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

Typical tobacco-livestock farms in the Inner Bluegrass Area of Kentucky (fig. 1, p. iv) produce burley tobacco, beef cattle (cow-calf plan), sheep, and hogs. Over the years tobacco has been the major enterprise. In the 10-year period 1951-60, receipts from tobacco ranged between 56 and 65 percent of total cash receipts. During this period receipts from the beef enterprise gained in importance while those from sheep, lambs, and wool declined. Receipts from hogs and feeder pigs varied considerably

from year to year, ranging from about \$400 to more than \$800 per farm.

In 1961, net farm income averaged \$7,451 per farm, an increase of about 2 percent from the 1960 return. Record high prices received for tobacco and an increase in production were the major factors contributing to the higher incomes. Production of tobacco per farm was higher than in 1960 due to a 6-percent increase in acreage allotments.

TABLE 57.--Tobacco-livestock farms, Inner Bluegrass Area, Kentucky: Organization, production, costs and returns, 1961, with comparisons 1

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>2</sup>
Land in farmCropland harvested	Acre do.	204	208	212 62	214 60
PastureCrops harvested:	do.	133	135	136	137
Tobacco	do.	7.1	7.3	7.4	7.8
Corn for grain	do.	12.8	13.0	13.1	11.1
Small grains	do.	5.6	5.8	6.2	5.8
Hay Crop yields per harvested acre:	. do.	32.6	33.8	35.3	35.6
Tobacco	Pound	1,722	1,760	1,734	1,720
Corn for grain	Bushel	60	55	66	69
Wheat	do.	24	23	32	29
HayLivestock on farm, Jan. 1:	Ton	2.1	2.1	2.2	2.0
All cattle	Number	37.9	40.2	43.6	45.9
Beef cows	do.	23.8	25.1	27.0	28.0
Ewes	do.	58.7	56.8	59.8	58.5
Brood Sows	do.	2.8	3.1	2.9	2.8
Pigs raised	do.	34.4	39.5	36.1	37.2
Tractors on farm	do.	1.40	1.50	1.60	1.60
Total labor used	Hour	4,400	4,490	4,600	4,680
Operator and family	do.	2,630	2,690	2,750	2,810
Hired	do.	1,770	1,800	1,850	1,870
Total farm capital, Jan. 1	Dollar	90,030	97,300	98,880	100,170
Land and buildings	do.	77,570	83,200	85,010	86,240
Machinery and equipment	do.	4,650	4,920	5,100	5,180
Livestock	do.	5,770	7,090	6,830	6,750
Crops	do.	2,040	2,090	1,940	2,000
Total cash receipts	do.	12,810	12,963	13,725	14,327
Tobacco	do.	7,752	7,997	8,311	9,021
Cattle and calves	do.	2,783	2,947	3,192	3,068
Hogs and pigs	do.	739	691	772	830
Sheep and lambsPoultry and eggs	do.	928	870	914	848
Wool.	do.	31	32	31	23
Other, including Government payments	do.	262 315	236   190	279	257 280
omer, instanting devertinent payments	u0. 1	2121	1901	2201	280

<sup>4</sup>On the basis of information from special surveys in the area, this series has been revised to show an increase in the average acreage of tobacco on the typical farms.

TABLE 57.--Tobacco-livestock farms, Inner Bluegrass Area, Kentucky: Organization, production, costs and returns, 1961, with comparisons 1-- Continued

ITEM	UNIT	AVERAGE . 1957-59	1959	1960	1961 <sup>2</sup>
Total cash expenditures	Dollar	7,353	7,808	8,120	8,482
Feed purchased	do.	345	397	369	667
Livestock purchased	do.	801	852	969	917
Other livestock expense	do.	167	173	188	194
Fertilizer and lime	do.	635	670	696	712
Other crop expense	do.	398	431	475	483
Machinery	do.	1,766	1,910	1,900	1,932
Farm buildings and fences	do.	801	836	846	840
Labor hired	do.	1,524	1,600	1,705	1,730
Taxes	do.	432	451	459	466
Other	do.	484	488	513	541
Net cash farm income	do.	5,457	5,155	5,605	5,845
Value of perquisites	do.	1,310	1,383	1,398	1,412
Crops and livestock	do.	282	205	295	196
Machinery and buildings	do.	62	141	20	-2
Gross farm income	do.	14,402	14,551	15,418	15,935
Operating expenses	do.	7,291	7,667	8,100	8,484
Net farm income	do.	7,111	6,884	7,318	7,451
Purchasing power in 1947-49 dollars	do.	6,057	5,834	6,150	6,261
Charge for capital at current interest rates	do.	4,622	4,982	6,063	5,647
Return per hour to operator and family labor	do.	.95	.71	.46	. 64
Charge for capital at 4.1 percent interest3	do.	3,800	4,106	4,184	4,245
Return per hour to operator and family labor	do.	1.26	1.03	1.14	1.14

Revised. <sup>2</sup> Preliminary. <sup>3</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 58. --Index numbers of costs and returns and related factors, 1961, with comparisons (1957-59 = 100)

(1)/1-00				
ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>2</sup>
Gross farm income	95	101	107	111
	96	97	103	105
Net farm production Crop yields per acre Production per hour of man labor Production per unit of input	102	102	106	105
	97	101	103	101
	96	99	101	98
	102	99	101	98
Operating expense per unit of production	93	103	103	105
	93	104	103	105
	95	102	102	102
Prices received for products sold  Prices paid, including wages to hired labor	95	98	99	101
	95	102	102	103

<sup>1</sup> Revised. 2 Preliminary.

# TOBACCO-DAIRY FARMS, INTERMEDIATE BLUEGRASS AREA, KENTUCKY

Tobacco-dairy farms in the Intermediate Bluegrass Area (fig. 1, p. iv) produce burley tobacco and manufacturing milk. Tobacco accounts for more than half of the cash receipts but the dairy enterprise has increased in importance in recent years. In 1961, receipts from tobacco and the dairy enterprise were 51 and 46 percent of total cash receipts, respectively.

Net farm income in 1961 was estimated at \$2,909 per farm, about 17 percent higher than in 1960. Increases from 1960 in amount of production and price received for tobacco and milk were largely responsible for the higher 1961 return. Production of tobacco increased as a result of an increase in acreage allotments. Higher milk production per cow was responsible for the increase in milk production per farm.

TABLE 59. -- Tobacco-dairy farms, Intermediate Bluegrass Area, Kentucky: Organization, production, costs and returns, 1961, with comparisons

		,			,
ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm.	Acre	111	112	113	114
Cropland harvested	do.	25	25	25	24
Pasture	do.	81	82	83	83
TOD TOTAL CONTROL OF THE CONTROL OF	40.	01	02	0,7	02
Crops harvested:					
Tobacco	do.	2.2	2.2	2.2	2.3
Corn for grain	do.	8.3	8.5	8.2	6.5
Hay	do.	14.2	14.3	14.6	15.6
			2.140		12,00
Crop yields per harvested acre:					
Tobacco	Pound	1,600	1,655	1,617	1,605
Corn for grain	Bushel	52	53	50	60
Hay	Ton	1.7	1.6	2.0	1.9
Livestock on farm, Jan. 1:					
All cattle	Number	17.1	17.2	17.5	18.0
Cows and heifers, 2 years old and over	do.	10.2	10.0	10.2	10.2
Milk production per cow	Pound	5,550	5,670	5,700	5,980
Tractors on farm	Number	.82	.95	1.10	1.10
Total labor used	Hour	3,560	3,510	3,500	3,510
Operator and family	do.	3,380	3,330	3,320	3,330
Hired	do.	180	180	180	180
		100	100	100	100
Total farm capital, Jan. 1	Deller	70.200	21 /10	27 77/0	20 720
Land and buildings	Dollar do.	19,390	21,410	21,740	22,130
Machinery and equipment	do.	13,810	15,120	15,370	15,620
Livestock	do.	2,630	2,800	2,940	3,000
Crops	do.	2,260	2,790	2,720	2,680
or obs	uo.	690	700	710	830
Total cash receipts	do.	4,268	4,373	4,437	4,854
Tobacco	do.	2,204	2,267	2,303	2,481
Dairy products	do.	1,412	1,453	1,484	1,612
Cattle and calves	do.	530	559	553	625
Poultry and eggs	do.	67	59	65	59
Other, including Government payments	do.	551	35	32	77

TABLE 59. -- Tobacco-dairy farms, Intermediate Bluegrass Area, Kentucky: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	2,571	2,746	2,770	2,523
Feed purchased	do.	143	149	146	155
Livestock purchased	do.	27	24	20	22
Other livestock expense	do.	70	74	79	80
Fertilizer and lime	do.	241	253	266	277
Other crop expense	do.	122	126	136	137
Machinery	do.	1,133	1,233	1,196	1,132
Farm buildings and fences	do.	381	420	443	227
Labor hired	do.	146	150	156	156
Taxes	do.	101	108	110	111
Other	do.	207	209	218	226
Net cash farm income	do.	1,697	1,627	1,667	2,331
Value of perquisites	do.	591	605	598	600
Crops and livestock	do.	42	65	164	39
Machinery and buildings	do.	185	238	65	<del>-</del> 61
Gross farm income	do.	4,901	5,043	5,199	5,493
Operating expenses	do.	2,386	2,508	2,705	2,584
Net farm income	do.	2,515	2,535	2,494	2,909
Purchasing power in 1947-49 dollars	do.	2,142	2,148	2,096	2,445
	~~,	~,~	2,270	2,000	~,
Charge for capital at current interest rates	do.	1,025	1,127	1,366	1,277
Return per hour to operator and family labor	do.	. 44	.42	.34	.49
				<b>y</b> ' '	
Charge for capital at 4.1 percent interest2	do.	849	935	953	967
Return per hour to operator and family labor	do.	.49	.48	.46	.58

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 60. --Index numbers of costs and returns and related factors, 1961, with comparisons
(1957-59 = 100)

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	95	103	106	112
	97	101	99	116
Net farm production. Crop yields per acre. Production per hour of man labor. Production per unit of input.	99	103	104	107
	95	102	103	105
	94	104	106	109
	99	102	101	105
Operating expense per unit of production Total cost per unit of production Power and machinery (quantity)	93	102	109	101
	96	101	105	101
	94	103	104	101
Prices received for products sold Prices paid, including wages to hired labor	95	100	102	104
	96	102	103	104

<sup>1</sup> Preliminary.

# TOBACCO-DAIRY FARMS, OUTER BLUEGRASS AREA, KENTUCKY

Tobacco-dairy farms growing burley tobacco and producing grade A milk are common in the Outer Bluegrass Area of Kentucky (fig. 1, p. iv) and have been increasing in number and size in recent years. The average size of the dairy enterprise (approximately 17 cows and heifers of milking age in 1961) also has been trending upward and increasing in relative importance as a source of income to these farmers.

In 1961, net farm income averaged \$5,122

per farm, an increase of about 10 percent from the 1960 average. Production of tobacco and milk was higher than in 1960 and prices received for tobacco were at a record high in 1961. Milk prices averaged about the same as in 1960. Tobacco production increased as a result of a 6-percent increase in allotments and yields averaged slightly lower in 1961 than the previous year. Higher milk production was due to a slightly larger milking herd and increased production per cow.

TABLE 61.--Tobacco-dairy farms, Outer Bluegrass Area, Kentucky: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre do. do.	126 40 72	128 40 73	130 41 74	132 42 74
Crops harvested: Tobacco. Corn for grain. Corn for silage. Small grains. Hay.	do. do. do. do.	2.8 8.3 4.4 2.8 21.4	2.8 8.5 4.5 2.5 21.7	2.9 8.3 4.5 2.8 22.5	3.1 8.0 4.7 2.8 23.6
Crop yields per harvested acre: Tobacco. Corn for grain. Corn for silage. Hay. Livestock on farm, Jan. 1:	Pound Bushel Ton do.	1,730 59 10.2 1.8	1,745 59 10.0 1.8	1,720 58 11.0 2.0	1,705 66 12.0 2.0
All cattle Cows and heifers, 2 years old and over Brood sows	Number do. do.	24.9 15.1 1.4	26.5 15.8 1.5	28.1 16.4 1.5	28.7 16.6 1.4
Pigs raised	do.	16.7	19.0	17.3	17.5
Milk production per cow	Pound Number	6,760	6,760 1.20	6,790 1.40	6,940 1.40
Total labor used. Operator and family. Hired.	Hour do. do.	4,400 3,870 530	4,480 3,940 540	4,590 4,040 550	4,690 4,060 630
Total farm capital, Jan. l	Dollar do. do. do. do.	35,620 26,060 4,790 3,480 1,290	39,740 28,800 5,090 4,460 1,390	40,460 29,510 5,330 4,410 1,210	41,250 30,230 5,430 4,410 1,180
Total cash receipts  Tobacco Dairy products Cattle and calves Hogs and pigs Poultry and eggs Other, including Government payments	do. do. do. do. do. do. do. do.	8,207 3,072 3,930 718 354 73 60	8,523 3,085 4,104 869 354 66 45	8,932 3,199 4,264 1,007 361 52	9,490 3,549 4,505 948 389 49 50

TABLE 61.--Tobacco-dairy farms, Outer Bluegrass Area, Kentucky: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures  Feed purchased  Livestock expense.  Fertilizer and lime.  Other crop expense.  Machinery.  Farm buildings and fences.  Labor hired.  Taxes.  Other.	Dollar do.	4,820 858 151 308 200 1,898 474 411 180 340	5,117 845 163 345 203 2,077 525 432 196 331	5,196 842 173 375 227 2,036 537 457 200 349	5,741 1,115 176 404 230 2,125 596 524 204 367
Net cash farm income	do.	3,387	3,406	3,736	3,749
Value of perquisites	do. do.	839 216 105	880 53 172	876 12 33	885 378 110
Gross farm income	do. do.	9,262 4,715	9,456 4,945	9,820 5,163	10,753 5,631
Net farm incomePurchasing power in 1947-49 dollars	do. do.	4,547 3,874	4,511 3,823	4,657 3,913	5,122 4,304
Charge for capital at current interest rates Return per hour to operator and family labor	do. do.	1,895	2,102	2,557 .52	2,408 .67
Charge for capital at 4.1 percent interest <sup>2</sup> Return per hour to operator and family labor	do. do.	1,569 .77	1,744	1,787	1,830 .81

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 62. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	92	102	106	116
	92	99	102	113
Net farm production Crop yields per acre Production per hour of man labor Production per unit of input	95	102	105	111
	94	100	101	103
	92	100	101	104
	97	99	99	102
Operating expense per unit of production Total cost per unit of production Power and machinery (quantity)	96	104	105	108
	98	104	106	103
	94	103	103	104
Prices received for products sold Prices paid, including wages to hired labor	97	100	101	103
	97	102	104	104

<sup>1</sup> Preliminary.

## WHEAT-SMALL GRAIN-LIVESTOCK FARMS, NORTHERN PLAINS

Commercial family-operated wheat-small grain-livestock farms located in north central North Dakota (fig. 1, p. iv) range in size from about 240 acres per farm up to several sections. Most farms fall within the size range of 480 to 960 acres, and these are the typical farms included in this series.

Wheat is the most important enterprise, but barley, oats, flax, and rye also are grown in varying amounts. Hay comprises about 15 percent of the harvested acreage. When this source of roughage is not sufficient to feed the livestock, corn fodder is

harvested. The farms average about 15 to 25 head of breeding cattle. The small dairy enterprise, which once was common, has practically disappeared from typical farms, with beef cattle taking its place.

Droughts are not uncommon. In 1961, parts of the area were hard hit by drought for the third year, and as a result yields per harvested acre of most crops were about 50 percent smaller than in 1960. The acreage harvested was down 30 percent. Consequently, net incomes averaged much less than in 1960 and the lowest in several years.

TABLE 63. --Wheat-small grain-livestock farms, Northern Plains: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1963. <sup>3.</sup>
Land in farm Cropland harvested. Fallow and idle. Failure. Crops harvested:	Acre do. do. do.	705 401 140 20	710 399 139 27	715 405 160 4	720 288 200 85
Wheat Other small grains Flaxseed Hay Crop yields per harvested acre:	do. do. do.	142.2 126.2 59.4 59.3	145.9 129.8 49.3 59.7	147.6 126.0 55.1 60.5	126.9 71.1 28.3 51.4
Wheat. Flaxseed. Hay.	Bushel do. Ton	17.8 5.1 .9	14.9 4.3 .7	21.0 7.3 1.1	9.1 3.7 .7
Livestock on farm, Jan. 1: All cattle Milk cows Beef cows Chickens	Number do. do.	22.6 5.8 7.0 54	21.7 5.4 7.2 52	21.2 5.1 7.5 50	24.0 4.8 8.0 47
Pigs raised	do.	7.5	7.6	4.3	5.0
Tractors on farm	do. Hour do.	2.17 2,840 2,400	2.20 2,730 2,310	2.30 2,810 2,360	2,30 2,000 1,640
Hired	do.	440	420	450	360
Total farm capital, Jan. l.  Land and buildings.  Machinery and equipment.  Livestock.  Crops.	Dollar do. do. do.	46,540 30,940 10,650 3,250 1,700	50,780 33,980 11,150 3,970 1,680	51,530 34,910 11,240 3,320 2,060	52,110 35,680 11,250 3,720 1,460
Total cash receipts Wheat. Other crops. Livestock Butterfat. Poultry and eggs. Other, including Government payments.	do. do. do. do. do. do. do.	9,774 4,624 2,229 1,797 526 148 450	8,370 3,947 1,603 1,927 508 124 261	10,663 5,769 2,947 1,039 470 138 300	5,451 2,674 340 1,491 461 132 353

TABLE 63.--Wheat-small grain-livestock farms, Northern Plains: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	5,862	5,861	6,039	4,721
Feed purchased	do.	65	70	57	56
Livestock expense	do.	66	73	63	68
Crop expense	do.	608	631	737	598
Machinery	do.	3,764	3,776	3,815	2,848
Farm buildings and fences	do.	287	225	202	50
Labor hired	do.	450	437	473	373
Taxes	do.	576	600	639	670
Other	do.	46	49	53	58
Net cash farm income	do.	3,912	2,509	4,624	730
Value of perquisites	do.	618	593	620	569
Crops and livestock	do.	-160	-196	153	-221
Machinery and buildings	do.	35	-99	-298	-728
Gross farm income	do.	10,232	8,767	11,436	5,799
Operating expenses	do.	5,827	5,960	6,337	5,449
Net farm income	do.	4,405	2,807	5,099	350
Purchasing power in 1947-49 dollars	do.	3,754	2,379	4,285	294
Charge for capital at current interest rates	do.	2,444	2,651	3,223	2,969
Return per hour to operator and family labor	do.	.82	.07	.79	-1.60
Charge for capital at 4.1 percent interest <sup>2</sup>	do.	2,019	2,194	2,244	2,240
Return per hour to operator and family labor	do.	.99	.27	1.21	-1.15

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit association on loans outstanding.

TABLE 64. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	101	86	112	57
	109	64	116	8
Net farm production. Crop yields per acre. Production per hour of man labor. Production per unit of input.	101	84	123	42
	95	82	126	44
	95	88	125	59
	100	86	118	52
Operating expense per unit of production	96	117	87	203
	96	117	85	197
	99	101	100	94
Prices received for products sold  Prices paid, including wages to hired labor	103	103	90	123
	97	101	101	101

<sup>1</sup> Preliminary.

#### WHEAT-CORN-LIVESTOCK FARMS, NORTHERN PLAINS

The wheat-corn-livestock farms in the transitional area between the Corn Belt and the spring wheat areas are highly diversified and grow some crops common to both the wheat area and the Corn Belt (fig. 1, p. iv). In addition to raising wheat and corn the typical wheat-corn-livestock farm produces barley, oats, flax, rye, and hay. The typical farm operator maintains a herd of about 45 to 55 head of cattle and raises about 25 to 35 pigs each year. Sheep is also

an important enterprise on many farms and most farmers kept around 100 laying hens. The common size of farms is around 480 to 800 acres.

Net farm income on these farms was about the same in 1960 and 1961. Farm production was down about 10 percent in 1961 from a year earlier due to a decline in crop yields, but this decline was offset by an increase in prices received.

TABLE 65. --Wheat-corn-livestock farms, Northern Plains: Organization, production, costs and returns, 1961, with comparions

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	506	510	515	520
Cropland harvested.	do.	339			1
-			319	345	327
Fallow	do.	19	19	23	33
Failure	do.	15	38	3	15
Crops harvested:					
Wheat	do.	59.4	60.2	67.0	69.0
Other small grains	do.	105.5	87.4	101.1	97.5
Corn	do.	57.9	61.7	61.7	56.1
Flaxseed	do.	30.8	27.2	28.6	25.1
Нау	do.	85.1	82.8	86.6	79.4
Crop yields per harvested acre:					
Wheat	Bushel	17.4	9.1	19.8	15.8
Corn	do.	27.0	20.1	31.9	33.3
Flaxseed	do.	7.4	5.6	8.2	7.9
Нау	Ton	1.1	.8	1.2	1.1
Livestock on farm, Jan. 1:	1011	1.1	• 0	1.2	1.1
All cattle	Number	46.5	46.8	45.9	48.6
Milk cows	do.	6.7	6.0	5.8	5.3
Beef cows	do.	14.6	15.6	15.9	16.3
Chickens	do.	114	117	114	108
All sheep	do.	15	15	15	
				1	15
Pigs raised	do.	31	33	25	34
Tractors on farm	do.	2.10	2.20	2.30	2.25
Total labor used	Hour	3,640	3,470	3,540	3,880
Operator and family	do.	3,360	3,300	3,340	3,700
Hired	do.	280	170	200	180
Total farm capital, Jan. 1	Dollar	48,670	53,600	52,540	52,870
Land and buildings	do.	29,860	32,740	33,540	34,260
Machinery and equipment	do.	8,990	9,030	8,760	8,480
Livestock	do.	6,980	8,860	7,160	7,740
Crops	do.	2,840	2,970	3,080	2,390
Total cash receipts	do.	9,338	7,091	9,547	9,031
Wheat	do.	1 '		· /	
Flaxseed		1,870	919	2,406	2,183
	do.	603	412	612	595
Other crops	do.	1,627	249	1,858	1,517
Livestock	do.	3,973	4,363	3,504	3,595
Butterfat	do.	584	571	539	498
Poultry and eggs	do.	368	335	361	356
Other, including Government payments	do.	313	242	267	287

TABLE 65. --Wheat-corn-livestock farms, Northern Plains: Organization, production, costs and returns, 1961, with comparisons--Continued

costs and returns, 1961, with comparisonscontinued						
ITEM	UNIT	AVERAGE 1957-59	1959	1960	19611	
Total cash expenditures Feed purchased. Livestock expense. Crop expense. Machinery purchased. Other machinery expense Farm buildings and fences. Labor hired. Taxes. Other. Net cash farm income.	Dollar do.	4,381 256 242 459 716 1,409 399 231 618 51 4,957	3,982 307 253 413 565 1,278 322 144 645 55 3,109	4,329 259 235 486 602 1,508 350 172 657 60 5,218	4,238 279 250 461 599 1,530 200 156 698 65 4,793	
Value of perquisites  Change in inventory:  Crops and livestock  Machinery and buildings	do.	625 -128 -381	586 -880 -472	625 218 -387	634 816 -490	
Gross farm income Operating expenses	do.	9,835 4,762	6,797 4,454	10,390 4,716	10,481 4,728	
Net farm incomePurchasing power in 1947-49 dollars	do.	5,073 4,328	2,343 1,986	5,674 4,768	5,753 4,834	
Charge for capital at current interest rates Return per hour to operator and family labor	do.	2,517 .76	2,750 12	3,238	3,204	
Charge for capital at 4.1 percent interest <sup>2</sup> Return per hour to operator and family labor	do.	2,072	2,268	2,240	2,253	

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 66.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income  Net farm income	91	69	106	107
	86	46	112	113
Net farm production  Crop yields per acre  Production per hour of man labor  Production per unit of input	91	65	112	98
	89	54	119	96
	89	69	116	93
	91	71	115	98
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	106	131	84	95
	104	137	86	101
	107	96	93	88
Prices received for products sold  Prices paid, including wages to hired labor	102	104 101	93 101	104

<sup>1</sup> Preliminary.

#### WHEAT-ROUGHAGE-LIVESTOCK FARMS, NORTHERN PLAINS

These typical wheat-roughage-livestock farms are located in a mixed wheat and grazing area east of the Missouri River in North and South Dakota (fig. 1, p. iv). In addition to wheat, which is limited by allotments, oats, barley, and flax are grown on these farms. Hay is one of the more important crops. About half of it is cut from native meadows. Corn, mostly for fodder or silage, also is frequently raised to supplement the roughage requirements.

Wheat-roughage-livestock farms range in size from a half section to several sections. One- to two-section farms are common. Around 40 to 50 head of cattle are kept, and about one-third of the cows and heifers 2 years old or over are kept for milk. The importance of milk production is declining.

In 1961, net incomes on these farms were only about one-fourth as much as in 1960 because of extreme drought.

TABLE 67.--Wheat-roughage-livestock farms, Northern Plains: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	795	800	810	doo
Cropland harvested	do.	404	385	421	820 306
Fallow and idle	do.	78	66	86	175
Failure	do.	27	61	11	44
Pasture and other land	do.	286	288	292	295
Crops harvested:	40.	200	200	272	277
Wheat	do.	118.7	116.8	123.7	101.7
Other small grains	do.	89.8	77.3	99.4	45.4
Flaxseed	do.	38.9	28.4	34.2	25.8
Hay	do.	113.6	117.9	119.1	99.0
Crop yields per harvested acre:		113,0		117.1	,,,,
Wheat	Bushel	14.7	9.7	16.9	8.4
Flaxseed	do.	5.0	3.8	6.2	3.4
Hay	Ton	.7	•5	.9	.6
Livestock on farm, Jan. 1:					
All cattle	Number	41.4	40.6	41.6	46.2
Milk cows	do.	6.3	5.5	5.3	5.1
Beef cows	do.	14.6	15.5	15.8	17.1
Chickens	do.	75	75	75	75
Horses and mules	do.	1.7	1.5	1.5	1.4
Pigs raised	do.	13.1	13.6	9.2	11.2
Tractors on farm	do.	2.20	2.25	2.25	2.20
Total labor used	Hour	3,200	3,060	3,190	2,710
Operator and family	do.	2,980	2,850	2,970	2,530
Hired	do.	220	210	220	180
			-		
Total farm capital, Jan. 1	Dollar	43,700	47,410	47,460	49,070
Land and buildings	do.	27,360	29,950	30,720	31,530
Machinery and equipment	do.	8,440	8,360	8,250	8,100
Livestock	do.	5,590	6,960	6,150	6,970
Crops	do.	2,310	2,140	2,340	2,470
Total cash receipts	do.	8,345	5,996	8,539	5,877
Wheat	do.	3,079	1,843	3,594	1,516
Other crops	do.	1,226	265	1,666	257
Livestock		2,916	2,987	2,340	3,133
	do.		/	/	/
Butterfat. Poultry and eggs.	do.	481	434	416	417

TABLE 67. --Wheat-roughage-livestock farms, Northern Plains: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures. Feed purchased. Livestock expense. Crop expense. Machinery.	Dollar do. do. do.	4,521 129 119 351 2,746	4,255 134 151 346 2,528	4,341 120 116 390 2,622	4,032 329 90 294 2,065
Farm buildings and fences.  Labor hired.  Taxes.  Other.	do. do. do.	333 233 564 46	240 222 585 49	204 231 604 54	350 187 659 58
Net cash farm income  Value of perquisites	do.	3,824	1,741 522	4,198 557	1,845 537
Change in inventory: Crops and livestock Machinery and buildings	do. do.	-311 -364	-508 -287	1,215 -411	-584 -375
Gross farm income Operating expenses	do.	8,587 4,885	6,010 4,542	10,311 4,752	5,830 4,407
Net farm income	do.	3,702 3,159	1,468 1,244	5,559 4,729	1,423 1,195
Charge for capital at current interest rates Return per hour to operator and family labor	do. do.	2,274	2,452 35	2,943 .88	2,820 55
Charge for capital at 4.1 percent interest <sup>2</sup> Return per hour to operator and family labor	do. do.	1,875	2,026 20	2,041	2,084 26

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 68. --Index numbers of costs and returns and related factors, 1961, with comparisons
(1957-59 = 100)

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	101	70	120	68
	105	40	150	38
Net farm production. Crop yields per acre. Production per hour of man labor. Production per unit of input.	102	65	129	60
	103	62	126	62
	99	68	130	71
	101	71	132	69
Operating expense per unit of production.  Total cost per unit of production.  Power and machinery (quantity).	95	132	72	139
	93	137	74	143
	106	97	93	88
Prices received for products sold Prices paid, including wages to hired labor	101	106	90	110
	98	101	101	98

<sup>1</sup> Preliminary.

#### WINTER WHEAT FARMS, SOUTHERN PLAINS

Typical wheat farms in Central and Southwest Kansas range in size from 480 to 960 acres (fig. 1, p. iv). About 50 head of cattle are kept per farm, and about 25 percent of the farm area is in grazing land.

Wheat is the important crop on these farms but grain sorghum in varying amounts is grown each year. Somewhat more than one-half of the wheat is produced on summer fallow. Most farmers seed wheat up to the limits of their allotments. The acreage used for sorghum expands when the wheat acreage

is restricted or when it is winter killed. In 1961, the acreage in sorghum was about 25 percent smaller than in 1960 because of farmer participation in the feed grain program. Both grain and forage sorghum are produced on these farms. The acreage used for forage is adjusted to the needs for cattle feed and is less variable than acreage of grain sorghum.

Farm income on these winter wheat farms was relatively good in both 1961 and 1960. The net farm income in both years averaged about 17 percent higher than in 1957-59.

TABLE 69.--Winter wheat farms, Southern Plains: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Tana da Carre	Acre	739	759	773	787
Land in farm	do.	346	360	368	356
Crops harvested:	40.	740	200	200	2,00
Wheat	do.	191.0	230.7	235.1	237.6
Sorghum for grain	do.	89.2	72.4	68.2	52.0
Sorghum for forage	do.	21.5	18.5	22.7	21.3
Hay	do.	10.4	10.1	11.4	13.1
Crop yields per harvested acre:					
Wheat	Bushel	20.6	17.2	25.7	23.7
Sorghum for grain	do.	26.8	28.6	30.1	33.1
Hay	Ton	2.2	2.3	2.2	2.2
Livestock on farm, Jan. 1:					
All cattle	Number	39.0	43.1	47.8	49.7
Milk cows	do.	2.8	2.6	2.4	2.1
Beef cows	do.	12.7	12.7	13.5	16.0
Chickens	do.	67	66	66	66
Pigs raised	do.	4.3	4.9	4.8	5.6
Tractors on farm	do.	2.03	2.20	2.21	2.21
Total labor used	Hour	2,780	2,860	3,040	2,970
Operator and family	do.	2,450	2,520	2,680	2,610
Hired	do.	330	340	360	360
Total farm capital, Jan. 1	Dollar	82,960	89,510	94,140	96,310
Land and buildings	do.	67,120	71,590	76,530	77,910
Machinery and equipment	do.	9,580	9,860	9,900	10,170
Livestock	do.	4,690	6,480	5,900	6,230
Crops	do.	1,570	1,580	1,810	2,000
Total cash receipts	do.	12,900	12,190	15,811	15,275
Wheat	do.	7,170	6,682	10,224	9,776
Other crops	do.	2,040	1,502	1,529	1,497
Cattle	do.	2,254	3,266	3,304	2,993
Hogs	do.	92	102	116	138
Other livestock and livestock products	do.	532	495	502	487
Other, including Government payments	do.	812	143	136	384

TABLE 69.--Winter wheat farms, Southern Plains: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	5,508	5,737	6,522	6,967
Feed purchased	do.	329	334	324	334
Livestock expense	do.	407	728	716	839
Crop expense	do.	466	382	436	445
Machinery purchased	do.	1,198	1,154	1,460	1,527
Other machinery expense	do.	1,455	1,491	1,657	1,632
Farm buildings and fences	do.	594	523	530	725
Labor hired	do.	327	341	371	378
Taxes	do.	680	726	965	1,022
Other	do.	52	58	63	65
Net cash farm income	do.	7,392	6,453	9,289	8,308
Value of perquisites	do.	711	734	771	803
Crops and livestock	do.	859	523	299	1,019
Machinery and buildings	do.	173	67	307	489
Gross farm income	do.	14,470	13,447	16,881	17,097
Operating expenses	do.	5,335	5,670	6,215	6,478
Net farm income	do.	9,135	7,777	10,666	10,619
Purchasing power in 1947-49 dollars	do.	7,774	6,591	8,963	8,924
Charge for capital at current interest rates	do.	4,243	4,556	5,740	5,388
Return per hour to operator and family labor	do.	2.00	1.28	1.84	2.00
Charge for capital at 4.1 percent interest <sup>2</sup>	do.	3,484	3,750	3,952	4,040
Return per hour to operator and family labor	do.	2.31	1.60	2.51	2.52

Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 70. -- Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income Net farm income	92	93	117	118
	90	85	117	116
Net farm production	89	95	127	119
	82	96	131	121
	92	94	117	113
	91	95	117	109
Operating expense per unit of production	107	103	86	95
	105	104	85	92
	100	99	100	102
Prices received for products sold	108	102	97	102
	97	103	103	105

<sup>1</sup> Preliminary.

# WHEAT-GRAIN SORGHUM FARMS, SOUTHERN PLAINS

These wheat-grain sorghum farms in Southwest Kansas and in the Panhandles of Oklahoma and Texas are wholly nonirrigated (fig. 1, p. iv). During the past 10 years many of the farms in the area have become partly irrigated.

Typical wheat-grain sorghum farms differ from the typical winter wheat farms adjacent to the north only in having a greater proportion of the acreage in grain sorghum. Most wheat-grain sorghum farmers participated in the feed grain program. The grain sorghum acreage on their farms averaged 35 percent smaller in 1961 than in 1960. Most of

these farmers have some range land and raise feeder or stocker cattle. The cattle inventory as of January 1, 1961, averaged about 45 head, of which about 20 percent were purchased in 1960.

The net farm income on most wheat-grain sorghum farms was about the same in 1961 and 1960 and about 40 percent higher than the average of 1957-59. The index of crop yields remained unchanged from the record level of 1960. Net farm production in 1961 was about 10 percent lower than in 1960 primarily because of a reduction in harvested acreage.

TABLE 71. --Wheat-grain sorghum farms, Southern Plains: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm	Acre	738	744	750	756
Cropland harvested	do.	372	413	416	369
Crops harvested:	uo.	212	717	710	207
Wheat	do.	175	242	243	245
Barley	do.	14	19	19	18
Sorghum for grain	do.	143	114	109	71
Sorghum for forage	do.	17	13	21	17
Crop yields per harvested acre:					
Wheat	Bushel	17.6	18.3	26.3	25.4
Barley	do.	21.8	21.9	23.5	27.5
Sorghum for grain	do.	22.7	24.0	29.4	29.4
Sorghum for forage	Ton	2.0	2.0	2.3	2.9
The deal of Court Top 1.					
Livestock on farm, Jan. 1: All cattle	Number	33.5	43.2	44.4	45.3
Milk cows	do.	3.1	2.9	2.5	2.6
Beef cows	do.	10.8	13.3	10.3	10.0
Chickens	do.	57	57	44	37
• • • • • • • • • • • • • • • • • • • •					
Pigs raised	do.	5.4	6.1	5.2	5.7
Tractors on farm	do.	1.87	1.90	1.92	1.90
Total labor used	Hour	2,960	2,960	3,120	3,030
Operator and family	do.	2,710	2,700	2,860	2,770
Hired	do.	250	260	260	260
Total farm capital, Jan. 1	Dollar	79,970	87,060	88,500	89,440
Land and buildings	do.	66,260	70,680	72,750	73,330
Machinery and equipment	do.	8,090	8,210	8,410	8,630
Livestock	do.	4,240	6,510	5,500	5,720
Crops	do.	1,380	1,660	1,840	1,760
Makal asah masainta	do.	11.644	13,783	17,165	16,436
Total cash receipts	do.	5,988	7,618	11,004	11,012
WheatOther crops	do.	2,551	1,987	2,598	1,959
Cattle	do.	1,704	3,595	3,037	2,292
Hogs	do.	130	117	119	161
Other livestock and livestock products	do.	426	404	347	344
Other, including Government payments	do.	845	62	60	668
outer, friedding dovernments payments	,	, 0.5	,		

TABLE 71. --Wheat-grain sorghum farms, Southern Plains: Organization, production, costs and returns, 1961, with comparisons--Continued

I TEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	5,162	5,493	5,938	6,286
Feed purchased	do.	205	230	217	214
Livestock expense	do.	553	728	713	960
Crop expense	do.	259	283	322	304
Machinery purchased	do.	958	1,166	1,326	1,384
Other machinery expense	do.	1,572	1,718	1,912	1,760
Farm buildings and fences	do.	633	345	332	518
Labor hired	do.	228	244	250	252
Taxes	do.	589	620	690	714
Other	do.	165	159	176	180
Net cash farm income	do.	6,482	8,290	11,227	10,150
Value of perquisites	do.	623	642	737	721
Crops and livestock	do.	1,533	1,245	9	940
Machinery and buildings	do.	203	104	188	384
Gross farm income	do.	13,800	15,670	17,911	18,097
Operating expenses	do.	4,959	5,389	5,750	5,902
Net farm income	do.	8,841	10,281	12,161	12,195
Purchasing power in 1947-49 dollars	do.	7,516	8,713	10,219	10,248
Charge for capital at current interest rates	do.	4,149	4,430	5,399	5,002
Return per hour to operator and family labor	do.	1.73	2.17	2.36	2.60
Charge for capital at 4.1 percent interest2	do.	3,349	3,646	3,717	3,750
Return per hour to operator and family labor	do.	2.03	2.46	2.95	3.05

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 72. --Index numbers of costs and returns and related factors, 1961, with comparison

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	75	114	130	131
	65	116	138	138
Net farm production.  Crop yields per acre.  Production per hour of man labor.  Production per unit of input.	76	118	149	136
	72	110	158	158
	74	119	142	133
	77	115	134	122
Operating expense per unit of production	131	84	74	83
	132	81	70	78
	106	101	104	106
Prices received for products sold  Prices paid, including wages to hired labor	106 97	105 102	100	10 <i>5</i> 10 <i>3</i>

<sup>1</sup> Preliminary.

#### WHEAT-PEA FARMS, WASHINGTON AND IDAHO

These typical wheat-pea farms are located in eastern Washington and the Panhandle of Idaho, south of Spokane (fig. 1, p. iv). The peas produced are dry edible varieties.

These commercial family-operated wheatpea farms vary from about 160 acres to several sections. Farms of 480 and 640 acres are common. The number of these farms and of those in larger size categories has been increasing since the midthirties.

Wheat is grown on practically every commercial farm in the area up to the limit

of its allotments. The remainder of the cropland currently is used mostly for the production of barley and peas.

Most wheat-pea farmers made about the same to slightly more income in 1961 than in 1960. Prices paid for goods and services used in production were about the same in both years. Prices received for products sold were up 5 percent, and harvested acres per farm were up slightly in 1961. Barley yields were relatively good but wheat yields were the lowest since 1952.

TABLE 73. --Wheat-pea farms, Washington and Idaho: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in farm.  Cropland harvested.  Other cropland.  Crops harvested:	Acre	557	566	576	585
	do.	371	398	380	395
	do.	143	121	144	137
Wheat. Oats and barley. Peas. Hay.	do. do. do.	168 104 79 19	169 106 101 22	170 96 97 18	174 101 98 22
Crop yields per harvested acre: Wheat. Barley. Peas. Livestock on farm, Jan. 1:	Bushel	46.8	50.9	42.8	35.8
	do.	41.3	42.2	37.8	42.7
	Cwt.	13.3	16.4	10.5	10.9
All cattle	Number	15.1	15.1	16.0	16.0
	do.	1.8	1.5	1.6	1.4
	do.	48	48	48	48
Pigs raised	do.	2.31	2.40	2.40	30 2.40
Total labor used  Operator and family  Hired	Hour	3,480	3,520	3,520	3,490
	do.	2,630	2,750	2,750	2,750
	do.	850	770	770	740
Total farm capital, Jan. 1	Dollar	170,440	178,480	177,480	175,280
	do.	149,300	156,700	156,200	153,860
	do.	17,170	17,100	17,110	17,120
	do.	2,200	2,770	2,370	2,380
	do.	1,770	1,910	1,800	1,920
Total cash receipts  Wheat Peas Other crops Cattle Hogs. Dairy products. Other livestock and livestock products. Other, including Government payments.	do. do. do. do. do. do. do. do. do.	22,538 13,360 3,853 3,128 880 560 303 190 264	24,865 13,904 5,890 3,230 864 503 228 179 67	20,305 12,220 3,638 2,380 960 561 254 202	20,657 11,123 3,930 3,305 945 869 208 181 96

TABLE 73. -- Wheat-pea farms, Washington and Idaho: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures. Feed purchased. Livestock expense. Crop expense. Machinery purchased. Other machinery expense. Farm buildings and fences. Labor hired. Taxes. Other.	Dollar do.	9,857 345 104 1,856 1,991 2,802 428 1,117 1,037	10,173 322 104 1,770 2,307 2,904 458 1,020 1,100 188	10,225 310 112 1,885 2,244 2,875 440 1,036 1,122 201	10,306 328 116 1,824 2,272 2,905 455 1,020 1,166 220
Net cash farm income	do.	12,681	14,692	10,080	10,351
Value of perquisites Change in inventory: Crops and livestock Machinery and buildings	do. do.	1,043 106 -330	1,061 159 28	1,030 70 -44	1,009 76 -2
Gross farm income	do.	23,687 10,187	26,085 10,145	21,405	21,742 10,308
Net farm income Purchasing power in 1947-49 dollars	do. do.	13,500 11,510	15,940 13,508	11,136 9,358	11,434 9,608
Charge for capital at current interest rates Return per hour to operator and family labor	do. do.	9,000	9,116 2.48	10,855	10,718
Charge for capital at 4.1 percent interest <sup>2</sup> Return per hour to operator and family labor	do. do.	7,181 2.40	7,510 3.07	7,483 1.33	7,387 1.47

<sup>&</sup>lt;sup>1</sup> Preliminary. <sup>2</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 74.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross farm income	9 <b>7</b>	110	90	92
	99	118	83	85
Net farm production Crop yields per acre Production per hour of man labor Production per unit of input	90	115	91	89
	90	111	89	80
	93	114	90	88
	94	114	90	86
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	105	85	109	113
	100	88	110	114
	100	99	99	99
Prices received for products sold Prices paid, including wages to hired labor	109	97	100	105
	98	102	101	101

<sup>1</sup> Preliminary.

## WHEAT-FALLOW FARMS, WASHINGTON AND OREGON

The typical wheat-fallow farms are located in the Columbia Basin of eastern Washington and Oregon (fig. 1, p. iv). In addition to wheat these farms produce barley and hay and occasionally oats or rye. About 45 percent of the cropland is in summer fallow. Range land is intermingled throughout the cropland with about 25 to 30 percent of the land in range. About one animal unit of beef cattle was grazed per 12 acres of range.

Typical family-operated wheat-fallow farms vary in size from about 260 acres to several sections. But, the farm organization

and income depicted here are applicable to some extent to all wheat-fallow farms. The estimates of year-to-year changes in income, production, and related factors are indicative of similar changes on most wheat-fallow farms.

Net farm income on typical wheat-fallow farms was about the same to slightly higher in 1961 than in 1960. Prices received were up about 6 percent but crop yields were down about the same amount. Prices paid for goods and services used in production remained unchanged.

TABLE 75.--Wheat-fallow farms, Washington and Oregon: Organization, production, costs and returns, 1961, with comparisons 1

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>2</sup>
Land in farm	Acre	1,352	1,358	1,363	1,368
Cropland harvested	do.	477	466	461	476
Summer fallow	do.	445	451	465	458
Other cropland	do.	45	59	54	49
Crops harvested:					
Winter wheat for grain	do.	279	277	306	300
		30	40	12	20
Spring wheat for grain	do.				
Other small grains	do.	152	137	128	140
All hay	do.	16	12	15	16
Crop yields per harvested acre:					
All wheat	Bushel	32.7	32.9	28.9	24.8
Barley	do.	33.9	35.1	28.9	34.6
Hay	Ton	1.5	1.4	1.2	1.7
Livestock on farm, Jan. 1:	2011				
	Number	30.8	31.4	32.2	31.7
All cattle	do.	13.5	13.7	13.8	14.3
Beef cows					10.1
Pigs raised	do.	9.4	11.6	9.2	10.1
Tractors on farm	do.	1.53	1.55	1.53	1.55
Total labor used	Hour	3,660	3,680	3,660	3,670
	do.	2,860	2,920	2,940	3,020
Operator and family		1			650
Hired	do.	800	760	720	650
Total farm capital, Jan. l	Dollar	129,780	138,700	138,620	148,280
Land and buildings	do.	107,620	115,430	115,270	124,720
Machinery and equipment	do.	16,740	17,050	17,540	17,950
0 1 1	do.	3,670	4,670	4,290	4,290
Livestock				,	1,320
Crops	do.	1,750	1,550	1,520	1,520
Total and maninta	do.	24,641	23,879	21,389	20,995
Total cash receipts				16,262	14,847
Wheat	do.	17,900	17,866		
Barley	do.	3,295	2,929	2,133	3,411
Other crops	do.	542	423	423	338
Cattle	do.	1,837	2,019	1,939	1,719
Hogs	do.	318	371	291	334
Dairy products	do.	61	42	60	62
Other livestock and livestock products	do.	105	97	110	101
Other, including Government payments	do.	583	132	171	183
Onter, Thermatik government balancing	do.	1 202	102		

TABLE 75.--Wheat-fallow farms, Washington and Oregon: Organization, production, costs and returns, 1961, with comparisons¹--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>2</sup>
Total cash expenditures.  Feed purchased. Livestock expense. Crop expense. Wachinery purchased Other machinery expense. Farm buildings and fences. Labor hired. Taxes. Other.	Dollar do.	9,617 231 71 1,739 2,268 2,619 436 1,248 924 81	9,725 247 74 1,839 2,294 2,702 372 1,195 920 82	10,253 269 77 1,959 2,329 2,746 656 1,142 994 81	9,922 262 79 1,870 2,292 2,781 470 1,054 1,024 90
Net cash farm income	do.	15,024	14,154	11,136	11,073
Value of perquisites. Change in inventory: Crops and livestock. Machinery and buildings.	do. do.	775 -12 10	800 -100 -72	775 -230 187	762 171 -66
Gross farm incomeOperating expenses	do.	25,404 9,607	24,579 9,797	21,934 10,066	21,928 9,988
Net farm incomePurchasing power in 1947-49 dollars	do.	15,797 13,474	14,782 12,527	11,868 9,973	11,940 10,034
Charge for capital at current interest rates Return per hour to operator and family labor	do.	6,903 3.11	7,145 2.62	8,542 1.13	9,114
Charge for capital at 4.1 percent interest <sup>3</sup> Return per hour to operator and family labor	do.	5,522 3.59	5,897 3.04	5,908 2.03	6,297 1.87

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary. <sup>3</sup> Invested capital at 4.1 percent and production credit at current short-term interest rates charged by production credit associations on loans outstanding.

TABLE 76. --Index numbers of costs and returns and related factors, 1961, with comparisons 1961, which is a second cost of the comparison of costs and returns and related factors, 1961, with comparisons 1961, which comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>2</sup>
Gross farm income Net farm income	90	97	86	86
	85	94	75	76
Net farm production. Crop yields per acre. Production per hour of man labor. Production per unit of input.	85	102	88	84
	83	99	88	82
	84	101	88	83
	85	100	88	83
Operating expense per unit of production	117	100	118	123
	112	102	118	128
	103	100	100	100
Prices received for products sold  Prices paid, including wages to hired labor	105	97	98	104
	97	101	104	104

<sup>1</sup> Revised. 2 Preliminary.

# CATTLE RANCHES, NORTHERN PLAINS

These cattle ranches in the Northern Plains livestock area are cow-calf operations (fig. 1, p. iv). They generally carry a January 1 inventory of 120 to 160 head of breeding stock. Calves are sold each fall to feedgrain producers for further conditioning and fattening. The livestock are produced mostly on pasture and roughage. Most of the grazing is under fence, although some grazing is obtained from public domain--Forest Service and Bureau of Land Management lands. Practically no grain is fed and supplementary feeding is restricted to relatively light amounts of roughages in midwinter and during periods of heavy snow.

Around 80 percent of annual cash receipts is derived from the cattle enterprise. The remainder comes mostly from the sale of wheat which is grown on the more level and productive lands.

In 1961, net ranch income averaged about \$6,275 per ranch. This was about 25 percent above a year earlier despite continuance of drought for the third year in parts of the area. A further improvement in prices received for feeder cattle was the chief factor contributing to the higher incomes in 1961.

TABLE 77.--Cattle ranches, Northern Plains livestock area: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961¹
Land in ranch	Acre do. do.	4,268 265 4,003	4,340 253 4,087	4,380 255 4,125	4,390 236 4,154
Crops harvested: Grains	do. do. do.	73.6 81.3 97.8 11.8	71.2 82.2 90.5 9.0	76.0 73.0 95.3 11.0	68.7 76.2 82.0 9.1
Livestock on ranch, Jan. 1: All cattle Cows and heifers, 2 years old and over Chickens Horses.	Number do. do.	135.0 87.4 35 3.7	137.2 89.4 40 3.6	140.1 93.6 30 3.7	141.2 98.6 25 3.5
Pigs raised	do.	11.2	12.2	11.4	10.8
Calf crop	Percent	84	85	85	86
Tractors on ranch	Number	1.23	1.24	1.26	1.21
Total labor used Operator and family Hired	Hour do. do.	3,940 3,220 720	3,970 3,220 750	4,060 3,190 870	3,650 3,360 290
Total ranch capital, Jan. l	Dollar do. do. do.	75,100 46,370 7,890 18,110 2,730	83,200 48,520 8,180 23,720 2,780	82,680 49,720 8,080 21,270 3,610	83,890 50,160 7,850 21,960 3,920
Total cash receipts	do. do. do. do.	10,258 7,830 1,695 486 247	11,026 8,564 1,689 493 280	10,096 8,347 1,100 389 260	13,932 11,840 1,412 320 360

TABLE 77.--Cattle ranches, Northern Plains livestock area: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Marka 2 and					
Total cash expenditures	Dollar	6,271	6,723	6,049	5,979
Feed and grazing fees	do.	316	420	373	507
Livestock purchased	do.	596	827	617	534
Other livestock expense	do.	127	134	139	144
Crop expense	do.	41	63	48	32
Machinery purchased	do.	1,604	1,661	1,085	1,457
Other machinery expense	do.	1,491	1,467	1,541	1,285
Ranch buildings and fences	do.	357	370	370	590
Labor hired	do.	500	493	654	225
Taxes	do.	856	884	889	932
Other	do.	383	404	333	273
Net cash ranch income	do.	3,987	4,303	4,047	7,953
Value of perquisites	do.	1,054	1,097	1,047	1,073
Crops and livestock	do.	450	6	569	-2,600
Machinery and buildings	do.	-242	-244	-683	-149
Gross ranch income	do.	11,762	12,129	11,712	12,405
Operating expenses	do.	6,513	6,967	6,732	6,128
Net ranch income	do.	5,249	5,162	4,980	6,277
Purchasing power in 1947-49 dollars	do.	4,469	4,375	4,185	5,275
Charge for capital at current interest rates	do.	_3,807	4,160	4,961	4,698
Return per hour to operator and family labor	do.	.45	.31	.01	.47
Charge for capital at 4.1 percent interest	do.	3,079	3,411	3,390	3,439
Return per hour to operator and family labor	do.	.67	. 54	.50	.84
	40.	.07	• 24	• 50	• 04

<sup>1</sup> Preliminary.

TABLE 78.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross ranch income	98	103	100	10 <i>5</i>
	95	98	95	120
Net ranch production	103	91	103	108
	98	96	93	86
	97	90	100	117
	101	90	100	107
Operating expense per unit of production  Total cost per unit of production  Power and machinery (quantity)	97	114	99	87
	98	114	101	95
	104	98	98	93
Prices received for products sold  Prices paid, including wages to hired labor	94	108	95	98
	97	102	97	94

<sup>1</sup> Preliminary.

#### CATTLE RANCHES, INTERMOUNTAIN REGION

The Intermountain region is a vast area stretching from the western slopes of the Rocky Mountains on the east to the Sierras of California and Nevada on the west, and from the upper Snake River and associated areas in Idaho and Oregon on the north to the semi-deserts of Utah and Nevada on the south (fig. 1. p. iv). The region contains several important types of cattle ranching operations as well as wheat farms and numerous small irrigated farms.

The cattle ranches represented are cowcalf and yearling operations. They carry a January 1 inventory of 150 to 250 head of breeding animals. Each fall at round-up time, part of the spring calves and some yearlings

are sold to feed-grain producers for further conditioning and fattening. The remainder of the herd graze pastures at the lower elevations and crop aftermath until early winter when a 3- to 5-month feeding period begins. Feeding during this period consists almost entirely of native and mixed hay. Practically no grain is produced or fed on these ranches. Considerable grazing is done on public domain.

In 1961, net ranch incomes averaged 15 percent higher than a year earlier for these ranchers primarily because feeder cattle brought higher prices. Also prices paid for production items averaged slightly lower in 1961.

TABLE 79.--Cattle ranches, Intermountain region: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in ranch	Acre do. do.	1,723 175 1,548	1,730 167 1,563	1,735 174 1,561	1,745 187 1,558
Crops harvested: Grains	do. do. do.	15.1 70.2 87.4 2.0	15.0 70.6 79.0 2.0	16.2 76.0 80.0 2.0	16.4 77.2 91.2 2.0
Livestock on ranch, Jan. 1: All cattle Cows and heifers, 2 years old and over Chickens Horses	Number do. do. do.	266.7 126.9 40 8.3	274.0 128.5 40 8.1	283.9. 137.9 35 8.0	278.8 138.8 30 7.9
Pigs raised	do.	2.0	2.0	2.0	1.9
Calf crop	Percent	84	85	83	84
Tractors on ranch	Number	.81	.83	.85	.88
Total labor used Operator and family Hired	Hour do. do.	5,010 4,000 1,010	5,000 4,000 1,000	5,190 4,000 1,190	5,020 4,000 1,020
Total ranch capital, Jan. l.  Land and buildings.  Machinery and equipment.  Livestock.  Crops.	Dollar do. do. do. do.	72,850 31,220 5,140 32,820 3,670	85,670 33,270 5,490 43,260 3,650	84,370 34,870 5,750 38,500 5,250	86,080 36,470 5,940 38,120 5,550
Total cash receipts  Cattle Other livestock and livestock products Other, including Government payments	do. do. do.	15,594 15,371 97	16,870 16,658 87 125	16,226 16,023 77 126	15,542 15,319 47 176

TABLE 79.--Cattle ranches, Intermountain region: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	6,187	6,904	7,878	7,026
Feed and grazing fees	do.	613	1,108	1,714	842
Livestock purchased	do.	464	451	440	459
Other livestock expense	do.	92	97	101	101
Crop expense	do.	87	81	103	93
Machinery purchased	do.	1,168	1,293	1,377	1,466
Other machinery expense	do.	1,283	1,295	1,346	1,366
Ranch buildings and fences	do.	217	225	225	230
Labor hired	do.	933	940	1,142	989
Taxes	do.	1,196	1,278	1,298	1,344
Other	do.	134	136	132	136
Net cash ranch income	do.	9,407	9,966	8,348	8,516
Value of perquisites  Change in inventory:	do.	778	800	798	814
Crops and livestock	do.	1,153	1,457	-581	485
Machinery and buildings	do.	71	115	146	213
Gross ranch income	do.	17,525	19,127	16,443	16,841
Operating expenses	do.	6,116	6,789	7,732	6,813
Not someh in come	,	33,400	10 224	4 573 7	70.000
Net ranch income	do.	11,409	12,338	8,711	10,028
Purchasing power in 1947-49 dollars	do.	9,711	10,456	7,320	8,427
Charge for capital at current interest rates	do.	3,682	4,284	5,062	5,165
Return per hour to operator and family labor	do.	1.93	2.01	.91	1.22
Charge for capital at 4.1 percent interest	do.	2,987	3,512	3,459	3,529
Return per hour to operator and family labor	do.	2.11	2.21	1.31	1.62

<sup>1</sup> Preliminary.

TABLE 80. --Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross ranch income	84	109	94	96
	78	108	76	88
Net ranch production	86	103	97	97
	98	95	94	94
	88	103	94	96
	89	101	93	94
Operating expense per unit of production Total cost per unit of production Power and machinery (quantity)	108	105	125	115
	110	104	116	114
	95	104	108	112
Prices received for products sold Prices paid, including wages to hired labor	95	104	93	98
	96	102	109	107

<sup>1</sup> Preliminary.

#### CATTLE RANCHES, SOUTHWEST

These cattle ranches are cow-calf-yearling operations in the year-long nonmigratory semidesert grazing area in the Southwest (fig. 1, p. iv). Size ranges from 150 to 250 head of breeding animals. However, these operations are representative of a wider range in size.

Practically all of the income on these ranches comes from the cattle enterprise. On the basis of total weight of cattle sold, calves make up around 50 percent, yearlings 20 percent, and mature cattle 30 percent of the total sales. No crops are produced on these ranches and little supplementary feed-

ing is done. Stocker and feeder livestock are sold to feed grain producers for further conditioning and fattening.

This is an extensive grazing area in which the carrying capacity of land is relatively low. On the average about 10 animal units are grazed per section (640 acres) of land. Annual precipitation usually averages about 13 inches. During the last 5 years precipitation has been more plentiful, and carrying capacity of ranges has been above average. This, together with higher prices for feeder cattle in 1961, brought net ranch incomes up about 9 percent from 1960.

TABLE 81.--Cattle ranches, Southwest: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in ranch	Acre do. do.	11,070 18 11,052	11,110 16 11,094	11,150 19 11,131	11,210 10 11,200
Livestock on ranch, Jan. 1: All cattle. Cows and heifers, 2 years old and over Chickens	Number do. do. do.	197.0 138.1 22 5.7	212.2 145.5 25 5.5	217.8 150.2 20 5.3	227.6 140.4 25 5.4
Pigs raised	do.	1.8	2.4	3.6	4.0
Calf crop	Percent	79	82	84	83
Tractors on ranch	Number	.48	.50	.50	.50
Total labor usedOperator and familyHired	Hour do. do.	3,450 2,520 930	3,610 2,500 1,110	3,710 2,400 1,310	3,590 2,350 1,240
Total ranch capital, Jan. l	Dollar do. do. do.	141,700 112,160 3,780 24,620 1,140	157,340 118,840 4,220 33,120 1,160	161,590 124,870 4,400 30,980 1,340	160,700 125,790 4,490 28,700 1,720
Total cash receipts  Cattle  Other livestock and livestock products  Other, including Government payments	do. do. do.	13,198 12,737 171 290	15,608 15,105 203 300	15,680 14,660 168 852	15,245 14,776 149 320

TABLE 81.--Cattle ranches, Southwest: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures Feed and grazing fees Livestock purchased Other livestock expense Crop expense Machinery purchased Other machinery expense Ranch buildings and fences Labor hired Taxes Other	Dollar do.	8,033 1,029 2,189 121 11 1,126 1,303 431 535 888 400	8,952 1,155 2,187 136 11 1,326 1,367 680 684 953 453	9,227 1,514 2,267 146 16 968 1,486 540 819 983 488	9,689 1,429 2,059 139 13 1,422 1,334 1,000 789 1,006 498
Net cash ranch income	do.	5,165	6,656	6,453	5,556
Value of perquisites. Change in inventory: Crops and livestock. Machinery and buildings.	do. do.	1,071 1,509 - 226	1,011 721 15	1,051 355 -384	1,120 960 531
Gross ranch incomeOperating expenses	do. do.	15,778 8,259	17,340 8,937	17,086 9,611	17,325 9,158
Net ranch income Purchasing power in 1947-49 dollars	do. do.	7,519 5,394	8,403 7,121	7,475 6,282	8,167 6,863
Charge for capital at current interest rates. Return per hour to operator and family labor.	do.	7,191	7,867 .21	9,605 92	8,997 35
Charge for capital at 4.1 percent interest Return per hour to operator and family labor	do. do.	5,810 .68	6,451 .78	6,625 .35	6,589 .67

<sup>1</sup> Preliminary.

TABLE 82. --Index numbers of costs and returns and related factors, 1961, with comparisons

(1)) 1 2 100 /				
ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross ranch income	85 56	110 112	108	110 109
Net ranch production. Range condition. Production per hour of man labor. Production per unit of input.	83	112	125	116
	93	102	100	100
	79	108	117	112
	88	107	116	110
Operating expense per unit of production.  Total cost per unit of production.  Power and machinery (quantity).	123	99	95	98
	116	100	93	98
	100	110	108	99
Prices received for products sold  Prices paid, including wages to hired labor	92	103	89	97
	99	107	105	107

<sup>1</sup> Preliminary.

#### SHEEP RANCHES, NORTHERN PLAINS

Estimates presented here are typical of commercial sheep ranches in the Northern Plains livestock area (fig. 1, p. iv). Operators of these sheep ranches usually keep a flock of 800 to 1,600 breeding ewes. However, their management practices and operations might be considered representative of a much wider range in size.

The primary source of income on these ranches is sheep and wool. In recent years, approximately 50 percent of cash receipts per farm has been from the sale of sheep and lambs, 40 percent from wool, including wool subsidy payments, and about 6 percent from a small cattle enterprise. The proportion from wool, including wool payments, has been increasing.

Sheep are grazed for the major part of the

year on private land. However, grazing areas of the public domain are important sources of feed for many of these operations. Private range has become increasingly important to these ranchers as grazing on the public domain has diminished. Also, with the scarcity of experienced and qualified herders and high wage rates, plus the reduction of predatory animals, ranchers have shifted more and more to operating sheep under fence. This has meant increased capital outlays, but a reduction in expenditures for herders.

An extended drought and lower prices for sheep and lambs in 1961 reduced incomes significantly on ranches in this area. Some ranchers were hard pressed financially by local severe droughts.

TABLE 83.--Sheep ranches, Northern Plains livestock area: Organization, production, costs and returns, 1961, with comparisons

	1				
ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in ranch	Acre	6,303	6,340	6,638	6,674
Cropland harvested	do.	226	221	218	197
Rangeland, pasture, and miscellaneous	do.	6,077	6,119	6,420	6,477
Crops harvested:				, i	
Grains	do'.	76.9	75.7	74.7	66.4
Tame hay	do.	43.1	43.6	39.0	41.7
Native hay	do.	98.4	95.0	96.0	82.6
Other crops	do.	7.8	6.5	8.0	6.4
Livestock on ranch, Jan. 1:					
All sheep	Number	1,258	1,349	1,383	1,362
Breeding ewes	do.	1,060	1,112	1,178	1,196
All cattle	do.	20.8	23.5	24.5	26.5
Chickens	do.	35	40	30	25
Horses	do.	3.3	3.3	3.3	3.4
Pigs raised	do.	7.9	8.6	7.1	5.0
Lamb crop	Percent	86	88	92	87
Tractors on ranch	Number	1.29	1.29	1.31	1.22
Total labor used	Hour	8,210	8,680	8,820	7,190
Operator and family	do.	3,940	3,930	3,880	4,020
Hired	do.	4,270	4,750	4,940	3,170
Total ranch capital, Jan. 1	Dollar	92,430	99,720	100,650	96,740
Land and buildings	do.	58,890	61,020	64,110	65,020
Machinery and equipment	do.	7,000	7,210	7,070	6,310
Livestock	do.	24,970	30,010	27,990	23,970
Crops	do.	1,570	1,480	1,480	1,440
Total cash receipts	do.	21,281	21,073	22,594	20,709
Sheep	do.	11,204	11,090	11,371	9,731
Wool	do.	5,300	5,042	6,216	5,378
Wool payments	do.	2,529	2,362	2,676	3,030
Cattle	do.	961	1,439	1,258	1,624
Other livestock and livestock products	do.	411	386	280 523	212 434
Crops Other, including Government payments	do.	576 300	454   300	270	300
Other, Including Government payments	do.	300	300	2/0	300

TABLE 83.--Sheep ranches, Northern Plains livestock area: Organization, production, costs and returns, 1961, with comparisons--Continued

Total cash expenditures.						
Feed and grazing fees.         do.         1,882         2,326         3,849         4,316           Livestock purchased.         do.         1,033         920         774         583           Other livestock expense.         do.         239         265         277         280           Crop expense.         do.         14         18         20         16           Machinery purchased.         do.         1,570         1,705         1,148         1,219           Other machinery expense.         do.         1,491         1,481         1,510         1,325           Ranch buildings and fences.         do.         522         470         420         869           Labor hired.         do.         3,432         3,914         4,205         2,913           Taxes.         do.         1,228         1,257         1,240         1,228           Other.         do.         1,228         1,257         1,240         1,228           Other.         do.         1,228         1,257         1,240         1,228           Other.         do.         1,175         1,422         1,140         990           Net cash ranch income.         do.         1,258	ITEM	UNIT		1959	1960	1961 <sup>1</sup>
Feed and grazing fees.         do.         1,882         2,326         3,849         4,316           Livestock purchased.         do.         1,033         920         774         583           Other livestock expense.         do.         239         265         277         280           Crop expense.         do.         14         18         20         16           Machinery purchased.         do.         1,570         1,705         1,148         1,219           Other machinery expense.         do.         1,491         1,481         1,510         1,325           Ranch buildings and fences.         do.         522         470         420         869           Labor hired.         do.         3,432         3,914         4,205         2,913           Taxes.         do.         1,228         1,257         1,240         1,228           Other.         do.         1,228         1,257         1,240         1,228           Other.         do.         1,228         1,257         1,240         1,228           Other.         do.         1,175         1,422         1,140         990           Net cash ranch income.         do.         1,258		D 77	20 506	20 5554	7 / 500	72 520
Livestock purchased				,	/	/
Other livestock expense.         do.         239         265         277         280           Crop expense.         do.         14         18         20         16           Machinery purchased.         do.         1,570         1,705         1,148         1,219           Other machinery expense.         do.         1,491         1,481         1,510         1,325           Ranch buildings and fences.         do.         522         470         420         869           Labor hired.         do.         3,432         3,914         4,205         2,913           Taxes.         do.         1,228         1,257         1,240         1,228           Other.         do.         1,175         1,422         1,140         990           Net cash ranch income.         do.         8,695         7,295         8,011         6,970           Value of perquisites.         do.         975         1,035         958         967           Change in inventory:         do.         1,258         -145         -353         -1,110           Machinery and buildings.         do.         1,258         -145         -353         -1,110           Machinery and buildings.				,	/	
Crop expense         do.         14         18         20         16           Machinery purchased         do.         1,570         1,148         1,219           Other machinery expense         do.         1,491         1,481         1,510         1,325           Ranch buildings and fences         do.         522         470         420         869           Labor hired         do.         3,432         3,914         4,205         2,913           Taxes         do.         1,228         1,257         1,240         1,228           Other         do.         1,175         1,422         1,140         990           Net cash ranch income         do.         8,695         7,295         8,011         6,970           Value of perquisites         do.         975         1,035         958         967           Change in inventory:         0rops and livestock         do.         1,258         -145         -353         -1,110           Machinery and buildings         do.         1,258         -145         -353         -1,110           Machinery and buildings         do.         12,514         21,963         23,199         20,566           Operating expenses			/ /			
Machinery purchased.         do.         1,570         1,705         1,148         1,219           Other machinery expense.         do.         1,491         1,481         1,510         1,325           Ranch buildings and fences.         do.         522         470         420         869           Labor hired.         do.         3,432         3,914         4,205         2,913           Taxes.         do.         1,228         1,257         1,240         1,228           Other.         do.         1,175         1,422         1,140         990           Net cash ranch income.         do.         8,695         7,295         8,011         6,970           Value of perquisites.         do.         975         1,035         958         967           Change in inventory:         Crops and livestock.         do.         1,258         -145         -353         -1,110           Machinery and buildings.         do.         1,258         -145         -353         -1,110           Gross ranch income.         do.         23,514         21,963         23,199         20,566           Operating expenses.         do.         10,803         8,065         8,031         6,831	*					
Other machinery expense.         do.         1,491         1,481         1,510         1,325           Ranch buildings and fences.         do.         522         470         420         869           Labor hired.         do.         3,432         3,914         4,205         2,913           Taxes.         do.         1,228         1,257         1,240         1,228           Other.         do.         1,175         1,422         1,140         990           Net cash ranch income.         do.         8,695         7,295         8,011         6,970           Value of perquisites.         do.         975         1,035         958         967           Change in inventory:         Crops and livestock.         do.         1,258         -145         -353         -1,110           Machinery and buildings.         do.         1,258         -145         -353         -1,110           Gross ranch income.         do.         23,514         21,963         23,199         20,566           Operating expenses.         do.         10,803         8,065         8,031         6,831           Purchasing power in 1947-49 dollars.         do.         9,209         6,835         6,749         5,74						
Ranch buildings and fences.       do.       522       470       420       869         Labor hired.       do.       3,432       3,914       4,205       2,913         Taxes.       do.       1,228       1,257       1,240       1,228         Other.       do.       1,175       1,422       1,140       990         Net cash ranch income.       do.       8,695       7,295       8,011       6,970         Value of perquisites.       do.       975       1,035       958       967         Change in inventory:       do.       1,258       -145       -353       -1,110         Machinery and buildings.       do.       1,258       -145       -353       -1,110         Machinery and buildings.       do.       23,514       21,963       23,199       20,566         Operating expenses.       do.       12,711       13,898       15,168       13,735         Net ranch income.       do.       10,803       8,065       8,031       6,831         Purchasing power in 1947-49 dollars.       do.       10,803       8,065       6,749       5,740         Charge for capital at current interest rates.       do.       4,694       4,986       6,039				/	/ /	/
Labor hired       do.       3,432       3,914       4,205       2,913         Taxes       do.       1,228       1,257       1,240       1,228         Other       do.       1,175       1,422       1,140       990         Net cash ranch income       do.       8,695       7,295       8,011       6,970         Value of perquisites       do.       975       1,035       958       967         Change in inventory:       do.       1,258       -145       -353       -1,110         Machinery and buildings       do.       1,258       -145       -353       -1,110         Gross ranch income       do.       23,514       21,963       23,199       20,566         Operating expenses       do.       12,711       13,898       15,168       13,735         Net ranch income       do.       10,803       8,065       8,031       6,831         Purchasing power in 1947-49 dollars       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor       do.       3,790       4,089       4,1					· / /	/
Taxes.       do.       1,228       1,257       1,240       1,228         Other.       do.       1,175       1,422       1,140       990         Net cash ranch income.       do.       8,695       7,295       8,011       6,970         Value of perquisites.       do.       975       1,035       958       967         Change in inventory:       do.       1,258       -145       -353       -1,110         Machinery and buildings.       do.       -125       -120       -585       4         Gross ranch income.       do.       23,514       21,963       23,199       20,566         Operating expenses.       do.       12,711       13,898       15,168       13,735         Net ranch income.       do.       10,803       8,065       8,031       6,831         Purchasing power in 1947-49 dollars.       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates.       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor.       do.       3,790       4,089       4,127       3,966		do.	- 1-1-1-			
Other.         do.         1,175         1,422         1,140         990           Net cash ranch income.         do.         8,695         7,295         8,011         6,970           Value of perquisites.         do.         975         1,035         958         967           Change in inventory:         Crops and livestock.         do.         1,258         -145         -353         -1,110           Machinery and buildings.         do.         -125         -120         -585         4           Gross ranch income.         do.         23,514         21,963         23,199         20,566           Operating expenses.         do.         10,803         8,065         8,031         6,831           Net ranch income.         do.         10,803         8,065         8,031         6,831           Purchasing power in 1947-49 dollars.         do.         4,694         4,986         6,039         5,417           Return per hour to operator and family labor.         do.         1.55         .78         .51         .35           Charge for capital at 4.1 percent interest.         do.         3,790         4,089         4,127         3,966		do.	1 /	/	/	/
Net cash ranch income       do.       8,695       7,295       8,011       6,970         Value of perquisites       do.       975       1,035       958       967         Change in inventory:       do.       1,258       -145       -353       -1,110         Machinery and buildings       do.       -125       -120       -585       4         Gross ranch income       do.       23,514       21,963       23,199       20,566         Operating expenses       do.       12,711       13,898       15,168       13,735         Net ranch income       do.       10,803       8,065       8,031       6,831         Purchasing power in 1947-49 dollars       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor       do.       1.55       .78       .51       .35         Charge for capital at 4.1 percent interest       do.       3,790       4,089       4,127       3,966	Taxes	do.	1 '	1,257	·	
Value of perquisites.       do.       975       1,035       958       967         Change in inventory:       do.       1,258       -145       -353       -1,110         Machinery and buildings.       do.       -125       -120       -585       4         Gross ranch income.       do.       23,514       21,963       23,199       20,566         Operating expenses.       do.       12,711       13,898       15,168       13,735         Net ranch income.       do.       10,803       8,065       8,031       6,831         Purchasing power in 1947-49 dollars.       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates.       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor.       do.       3,790       4,089       4,127       3,966	Other	do.	1,175	1,422	1,140	990
Change in inventory:	Net cash ranch income	do.	8,695	7,295	8,011	6,970
Crops and livestock.       do.       1,258       -145       -353       -1,110         Machinery and buildings.       do.       -125       -120       -585       -4         Gross ranch income.       do.       23,514       21,963       23,199       20,566         Operating expenses.       do.       12,711       13,898       15,168       13,735         Net ranch income.       do.       10,803       8,065       8,031       6,831         Purchasing power in 1947-49 dollars.       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates.       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor.       do.       3,790       4,089       4,127       3,966	* *	do.	975	1,035	958	967
Machinery and buildings.       do.       -125       -120       -585       4         Gross ranch income.       do.       23,514       21,963       23,199       20,566         Operating expenses.       do.       12,711       13,898       15,168       13,735         Net ranch income.       do.       10,803       8,065       8,031       6,831         Purchasing power in 1947-49 dollars.       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates.       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor.       do.       3,790       4,089       4,127       3,966		do.	1.258	-145	-353	-1,110
Operating expenses.       do.       12,711       13,898       15,168       13,735         Net ranch income.       do.       10,803       8,065       8,031       6,831         Purchasing power in 1947-49 dollars.       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates.       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor.       do.       1.55       .78       .51       .35         Charge for capital at 4.1 percent interest.       do.       3,790       4,089       4,127       3,966	1		/		<b>-</b> 585	/
Operating expenses.       do.       12,711       13,898       15,168       13,735         Net ranch income.       do.       10,803       8,065       8,031       6,831         Purchasing power in 1947-49 dollars.       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates.       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor.       do.       1.55       .78       .51       .35         Charge for capital at 4.1 percent interest.       do.       3,790       4,089       4,127       3,966						
Net ranch income	Gross ranch income	do.	23,514	21,963	23,199	20,566
Purchasing power in 1947-49 dollars       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor       do.       1.55       .78       .51       .35         Charge for capital at 4.1 percent interest       do.       3,790       4,089       4,127       3,966	Operating expenses	do.	12,711	13,898	15,168	13,735
Purchasing power in 1947-49 dollars       do.       9,209       6,835       6,749       5,740         Charge for capital at current interest rates       do.       4,694       4,986       6,039       5,417         Return per hour to operator and family labor       do.       1.55       .78       .51       .35         Charge for capital at 4.1 percent interest       do.       3,790       4,089       4,127       3,966		2 -	10 002	9.075	0.027	( 027
Charge for capital at current interest rates do. 4,694 4,986 6,039 5,417 Return per hour to operator and family labor do. 1.55 .78 .51 .35  Charge for capital at 4.1 percent interest do. 3,790 4,089 4,127 3,966			/	/ / /	/	/
Return per hour to operator and family labor do. 1.55 .78 .51 .35  Charge for capital at 4.1 percent interest do. 3,790 4,089 4,127 3,966	Purchasing power in 1947-49 dollars	do.	9,209	6,833	6,749	2,740
Return per hour to operator and family labor do. 1.55 .78 .51 .35  Charge for capital at 4.1 percent interest do. 3,790 4,089 4,127 3,966	Charge for capital at current interest rates	do.	4.694	4.986	6.039	5.417
Charge for capital at 4.1 percent interest do. 3,790 4,089 4,127 3,966			/	/	1	1
, personne and a personne a personne and a personne and a personne a personne and a personne a personne a personne a personne a personne a personne a person	the out if per front to operator and ramitly rabor	do.	1.77	• 70	•91	. 55
, personne and a personne a personne and a personne and a personne a personne and a personne a personne a personne a personne a personne a personne a person	Charge for capital at / 1 nomeont interest	30	3 790	4 089	4.127	3.966
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	the variat per about to operator and ramitly labor	40.	1.70	1,01	1	

<sup>1</sup> Preliminary.

TABLE 84.--Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>
Gross ranch income	91	93	99	87
	80	75	74	63
Net ranch production. Range condition. Production per hour of man labor. Production per unit of input.	87	100	105	91
	98	96	93	86
	87	95	98	104
	89	97	98	93
Operating expense per unit of production	113	107	108	108
	112	105	103	108
	106	96	99	95
Prices received for products sold	106	92	89	81
	99	100	100	98

<sup>1</sup> Preliminary.

#### SHEEP RANCHES, SOUTHWEST

These commercial sheep ranches are in the year-long nonmigratory semidesert grazing area in the Southwest (fig. 1, p. iv). This is an extensive grazing area in which sheep graze year-round mostly on private land of relatively low carrying capacity. A section (640 acres) of land normally grazes about 12 animal units. This is much lower than the carrying capacity of the grazing lands farther North.

On Southwest sheep ranches little supplementary feeding is done. Normally less than 10 tons of commercial concentrates and 12 tons of grain are required to supplement grazing for about 1,400 head of sheep. Feed purchases generally constitute about 15 to 20

percent of total cash expenditures. Outlays for labor are generally the largest single item of expense despite the fact that the sheep are kept under fence.

Land values are high partly because of the demand for land for nonfarm purposes such as mineral speculation and recreation uses. Efforts of ranchers and others to buy and expand ranch sizes are also a factor. In 1961, investment in land alone averaged about \$575 per animal unit or around \$175,000 per ranch.

Despite relatively favorable wheather in 1961, net returns to these sheep ranchers were lower than in 1960. Except for 1945 and 1956, prices received for sheep and lambs were the lowest in more than two decades.

TABLE 85. -- Sheep ranches, Southwest: Organization, production, costs and returns, 1961, with comparisons

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Land in ranch	Acre do. do.	13,365 20 13,345	13,405 18 13,387	13,445 20 13,425	13,460 10 13,450
Livestock on ranch, Jan. 1: All sheep	Number do. do. do. do. do.	1,255 977 32.2 90.7 7.5 20	1,333 1,046 34.2 98.5 7.3 23	1,405 1,108 36.2 100.3 7.2 20	1,496 1,200 40.2 105.8 7.3 25
Lamb crop	Percent	76	81	78	81
Tractors on ranch	Number	.40	.41	.41	.41
Total labor used  Operator and family  Hired	Hour do. do.	5,360 2,630 2,730	5,600 2,600 3,000	5,890 2,580 3,310	6,100 2,550 3,550
Total ranch capital, Jan. 1	Dollar do. do. do.	191,660 163,310 4,720 22,720 910	206,970 172,890 4,940 28,320 820	208,530 174,480 4,870 28,340 840	205,200 174,910 5,170 24,380 740
Total cash receipts	do. do. do. do. do. do.	19,513 9,220 5,020 2,474 2,527 272	21,230 9,843 5,338 2,752 3,007 290	19,685 7,829 6,065 2,394 3,127 270	22,834 10,079 6,393 2,485 3,587 290

TABLE 85. -- Sheep ranches, Southwest: Organization, production, costs and returns, 1961, with comparisons--Continued

ITEM	UNIT	AVERAGE 1957-59	1959	1960	1961 <sup>1</sup>
Total cash expenditures	Dollar	10,600	11,394	10,513	11 576
Feed and grazing fees	do.	1,649	1,606	1,936	11,578
Livestock purchased	do.	2,156	2,285	1,722	1,862
Other livestock expense	do.	264	295	322	1,674
Crop expense	do.	13	12	19	479
Machinery purchased	do.	986	965	490	1,072
Other machinery expense	do.	1,285	1,326	1,270	1,389
Ranch buildings and fences	do.	514	720	300	330
Labor hired	do.	1,876	2,249	2,458	2,701
Taxes	do.	1,094	1,120	1,124	1,163
Other	do.	763	816	872	919
Net cash ranch income	do.	8,913	9,836	9,172	11,256
Value of perquisites	do.	905	962	959	941
Crops and livestock	do.	1,143	1,006	1,796	-2,360
Machinery and buildings	do.	-1,251	-1,054	-1,806	-1,185
Gross ranch income	do.	21,561	23,198	22,440	21,415
Operating expenses	do.	11,851	12,448	12,319	12,763
Net ranch income	do.	9,710	10,750	10.121	8,652
Purchasing power in 1947-49 dollars	do.	8,263	9,110	8,505	7,271
Charge for capital at current interest rates	do.	9,727	10,348	12,512	11,491
Return per hour to operator and family labor	do.	01	.15	<b></b> 93	-1.11
Charge for capital at 4.1 percent interest Return per hour to operator and family labor	do. do.	7,858	8,486	8,550 .61	8,413 .09

<sup>1</sup> Preliminary.

TABLE 86. -- Index numbers of costs and returns and related factors, 1961, with comparisons

ITEM	AVERAGE 1951-60	1959	1960	1961 <sup>1</sup>		
Gross ranch income	88 58	108	104 104	99 89		
Net ranch production Range condition Production per hour of man labor Production per unit of input	79	117	124	11 <i>5</i>		
	93	102	100	100		
	78	112	113	101		
	87	111	116	108		
Operating expense per unit of production Total cost per unit of production Power and machinery (quantity)	126	91	86	96		
	118	92	88	96		
	102	100	92	95		
Prices received for products sold Prices paid, including wages to hired labor	102	94	89	86		
	99	101	98	105		

<sup>1</sup> Preliminary.

